

OLDMUTUAL



With more choice, it's easier to find
THE RIGHT SOLUTION FOR YOU

OLD MUTUAL SUPERFUND SOLUTIONS AT RETIREMENT
BY THE OLD MUTUAL SUPERFUND MANAGEMENT BOARD



CORPORATE
RETIREMENT SOLUTIONS

DO GREAT THINGS EVERY DAY

OLD MUTUAL SUPERFUND

A TRUSTED PARTNER THROUGHOUT YOUR RETIREMENT JOURNEY

As an Old Mutual SuperFund member, you can be confident that your retirement fund savings are being invested to help you secure the best retirement possible. But saving in Old Mutual SuperFund is only one part of a successful retirement.

For those of you coming to the end of your working life, you also need to make good decisions when you reach retirement age.

We understand that this period can be both exciting and daunting. There are so many decisions to be made about your retirement, so many considerations to keep in mind, and a vast range of options to choose from.

We also understand that people have different needs. That is why Old Mutual SuperFund is committed to being your trusted partner – offering you access to the guidance, support and solutions you need to secure the retirement you deserve.



WE DO THIS BY PROVIDING YOU WITH:

- **MEMBER EDUCATION** through our Financial Wellbeing Programme (FWP), which you can access online at www.oldmutual.co.za/FWP or face-to-face via member workshops that can be arranged at your workplace. We believe that enriching your financial knowledge not only improves your finances, but also your quality of life.
- **USEFUL MEMBER COMMUNICATION** that gets you thinking about your retirement decision and your available options well before you reach the day you stop working. These communications include: your annual Member Benefit Statement; retirement-related information every year for the 10 years leading up to retirement age; and a personalised view of what retirement income you could expect to receive.
- **FREE TELEPHONIC CONSULTATION WITH AN OLD MUTUAL SUPERFUND RETIREMENT BENEFITS COUNSELLOR** who can answer any questions you have about the options available to you through Old Mutual SuperFund Solutions At Retirement.
- **THE OPTION OF PROFESSIONAL FINANCIAL ADVICE** offered by a certified financial adviser. For an additional fee, the adviser will look at your financial situation and needs as a whole and help you make the best retirement decisions for you. Our Retirement Benefits Counsellor can put you in touch with a trained and accredited professional financial adviser.

**YOU CAN RELY ON OLD MUTUAL SUPERFUND
TO ALWAYS BE THERE FOR YOU**

THROUGH ALL THESE SERVICES YOU, AS A MEMBER OF OLD MUTUAL SUPERFUND, HAVE ACCESS TO ALL THE INFORMATION AND SUPPORT YOU NEED TO MAKE WELL CONSIDERED DECISIONS AS YOU APPROACH RETIREMENT.

GETTING READY TO RETIRE?

WHILE IT IS NEVER TOO LATE TO MAKE A DIFFERENCE TO YOUR RETIREMENT PLAN, IT IS ALWAYS BETTER NOT TO LEAVE IT FOR THE LAST MINUTE. HERE, IN GENERAL, ARE YOUR OPTIONS WHEN YOU REACH RETIREMENT AGE:

DEFER YOUR RETIREMENT: if you can afford not to access your retirement fund savings immediately, you may choose to continue growing them until a later stage. The Old Mutual Deferred Retirement option may be right for you if you are planning to retire from your employer soon, but are not ready to buy an annuity with your retirement fund savings. It allows you to keep your retirement fund savings invested and growing in the fund, after you leave your employer.

TRIGGER YOUR RETIREMENT BY:

- **TAKING PART OR ALL OF YOUR RETIREMENT SAVINGS IN CASH** - although the amount you can take in cash depends on whether you belong to a pension or provident fund. Taking any amount in cash will have an impact on your financial stability in retirement. Old Mutual SuperFund Solutions At Retirement caters for this option for retiring members.
- **PURCHASING AN INCOME** - it is advisable to use as much of your retirement savings as possible to secure the income you need. Old Mutual SuperFund Solutions At Retirement offers two annuity options that have been specially selected by the Old Mutual SuperFund Management Board to meet the different needs of members, and to provide support to members when choosing and buying an annuity that will provide them with an appropriate income at retirement.

The most suitable option will depend on your own circumstances and needs. That is, it is recommended that you get support and guidance if you need it. The Retirement Benefits Counsellor and your professional financial adviser are equipped to take you through the at-retirement guidance process to help you choose between these options.

READY TO RETIRE? OLD MUTUAL SUPERFUND SOLUTIONS AT RETIREMENT

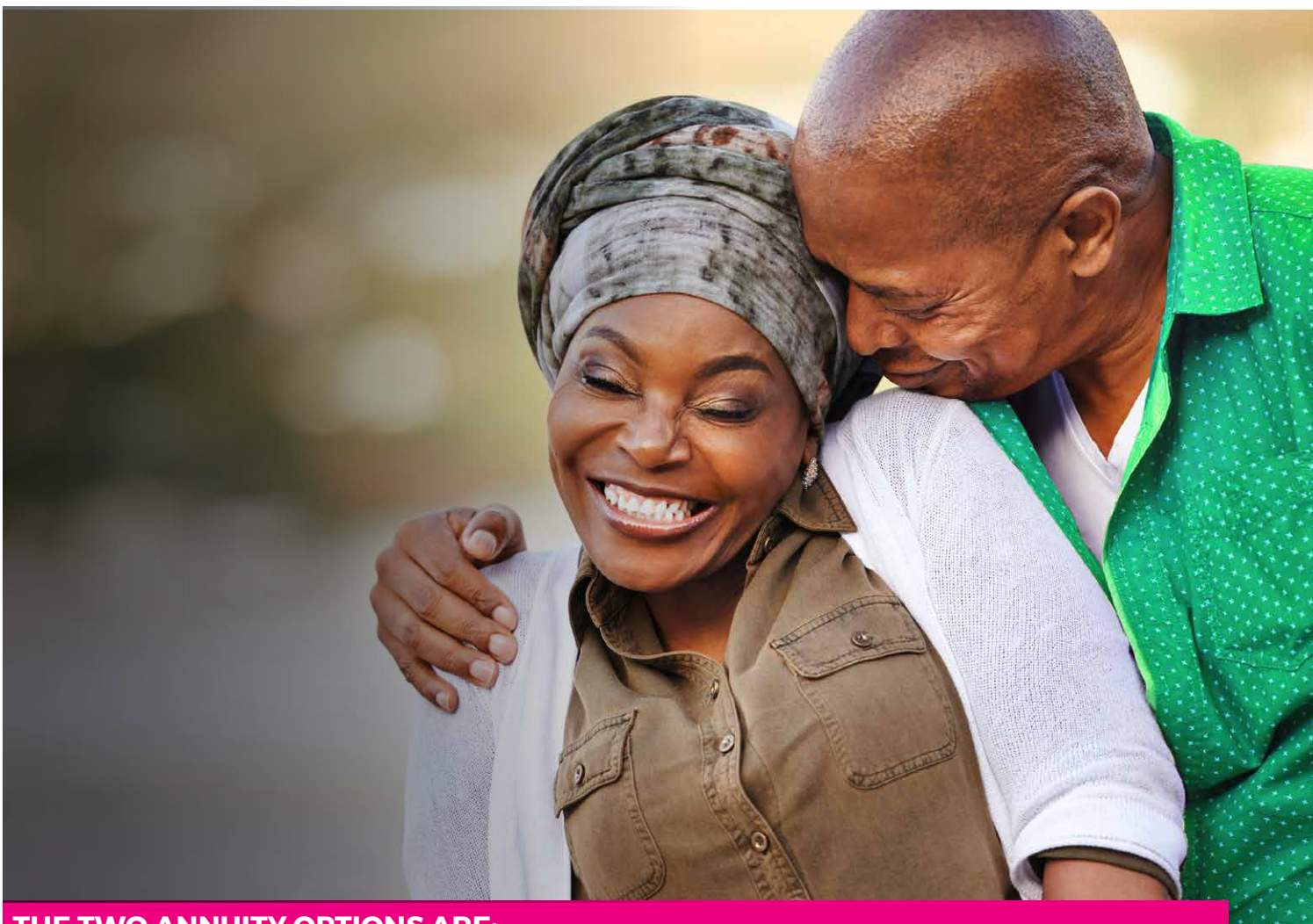
If you are ready to use your retirement savings to secure an income in retirement, Old Mutual SuperFund Solutions At Retirement offers you two annuity options to meet the different needs of Old Mutual SuperFund members.

These annuities are supported by a helpful at-retirement guidance process that you can follow with the help of either your Old Mutual SuperFund Retirement Benefits Counsellor or your personal financial adviser.

WHAT IS AN ANNUITY?

An annuity is the regular income you receive during your retirement years. The annuity is provided through products which then pay the regular income.





THE TWO ANNUITY OPTIONS ARE:



OLD MUTUAL FUND SELECT ANNUITY (GUARANTEED LIFE ANNUITY)

This life annuity pays you a guaranteed monthly income for the rest of your life. Depending on various factors, including how well the investment market performs, you may receive a yearly income increase, which will then also be guaranteed for life and will never be taken away. Importantly, the guarantees that are part of Old Mutual Fund Select Annuity mean that you will never stop receiving your income for the rest of your life.

In exchange for this security throughout your retirement, Old Mutual Fund Select Annuity **does not** offer a lump sum benefit payout to your loved ones when you die. You can however cover a second life or choose a minimum income guarantee period (up to 25 years) during which time your beneficiaries will continue to receive an income if you pass away. These options will reduce the starting income that you will receive.



OLD MUTUAL MAX INCOME INVESTMENT FUNDED INCOME (LIVING ANNUITY)

This living annuity allows you to choose which investment portfolio your retirement savings are invested into from a set of designated investment portfolios. You also choose what percentage (also called a drawdown rate) of your total invested amount will get paid to you as an income.

Should you pass away before your capital is used up, the remaining amount can be left to your loved ones, form part of your estate, or be used to support a living annuity in the name of your nominated beneficiary.

In exchange for this flexibility, there is **no guarantee** that this income in retirement will continue for the rest of your life. You therefore need to make good decisions about how much income you want to receive.

THE TABLE BELOW PROVIDES A GUIDE TO THE MAIN DIFFERENCES BETWEEN THE OLD MUTUAL FUND SELECT ANNUITY AND THE OLD MUTUAL MAX INVESTMENT FUNDED INCOME LIVING ANNUITY.



OLD MUTUAL FUND SELECT ANNUITY (GUARANTEED LIFE ANNUITY)



OLD MUTUAL MAX INVESTMENT FUNDED INCOME LIVING ANNUITY

CAN I SELECT THE INITIAL INCOME AMOUNT I GET?

No, based on various factors the Insurer (Old Mutual in this instance) will determine your starting income.

Yes, as a percentage of the amount you use to buy the annuity. To help you with this decision, the Old Mutual SuperFund Management Board will recommend an income rate (also called a drawdown rate*).

CAN I CHOOSE WHERE MY RETIREMENT SAVINGS ARE INVESTED?

No. The investment portfolios which support your annuity have been selected so as to provide an income for life as well as provide for increases to your income.

Yes. To help you, the Old Mutual SuperFund Management Board will recommend a default investment portfolio with two other investment portfolio options available.

DO I AUTOMATICALLY RECEIVE AN INCOME INCREASE EVERY YEAR?

While this is not guaranteed, once an increase is given, it is added to your income and is thereafter also guaranteed for life and cannot be removed.

You can decide. Remember that if the amount you choose as an income (drawdown rate*) is more than the investment growth, you could run out of money.

CAN I CHANGE HOW MUCH INCOME I WILL GET?

No. This is calculated when you buy your annuity based on the options you select.

Yes. Once a year, you can adjust how much income you receive as a % of the remaining capital.

AM I PROTECTED AGAINST RUNNING OUT OF MONEY?

Yes. You receive a guaranteed income for the rest of your life.

No. The money used to pay your income could run out if the income drawn is higher than the growth of the underlying investment.

AM I ABLE TO SWITCH TO ANOTHER ANNUITY?

No.

Yes. To Old Mutual Fund Select Annuity or any other guaranteed life or living annuity.

WHAT IS PAYABLE TO MY BENEFICIARIES OR ESTATE WHEN I DIE?

You may choose a minimum income guaranteed period or a second life to cover.

Any remaining capital will be paid out.

AM I ABLE TO CHOOSE BOTH OF THE ANNUITIES?

Yes. Depending on your needs and the amount of your retirement fund savings, a combination of the two could suit you best, or you can speak to your personal financial adviser about other options available to you.

*A drawdown rate or income rate is the percentage of the capital amount, invested in the living annuity, that you choose to take as an income in any year.



DO NOT WAIT TOO LONG TO PLAN FOR YOUR INCOME IN RETIREMENT

USE ANY OF THE CHANNELS BELOW TO GET THE HELP AND SUPPORT YOU NEED TO PLAN FOR A SUCCESSFUL RETIREMENT.

- **FOR ADVICE ON YOUR OPTIONS**, contact either your personal financial adviser, your HR department or your Old Mutual SuperFund Retirement Benefits Counsellor who will put one in touch with you.
- **FOR FREE GUIDANCE**, call your Old Mutual SuperFund Retirement Benefits Counsellor (RBC) or Old Mutual Member Support Services on **0860 388 873**.
- **FOR MORE INFORMATION**, send an email to SuperFundAnnuity@oldmutual.com or visit our website at www.oldmutual.co.za/SuperFundAnnuity
- **FOR THE CURRENT VALUE OF YOUR RETIREMENT FUND SAVINGS** in Old Mutual SuperFund, register for Secure Services at : www.oldmutual.co.za/selfservice

