



Welcome to the third issue of Corporate Adviser for 2019.

The introduction, in September, of the Retirement Savings Cost (RSC) disclosure requirements by the Association for Savings and Investment South Africa (ASISA) represents another big step forward for transparency and openness within the SA retirement funding industry.

Given that Old Mutual has always embraced transparency in terms of its cost disclosure to participating employers and fund members, we welcome the RSC requirements. As such, our compliance with the requirements has not required extensive work on our part and we will be including detailed scheme-level and member-level savings cost tables in all our quotes during the second half of August.

Of course, there is far more to effective umbrella fund comparison than just cost assessment. Which is why we are working to provide our advisers and intermediaries with all the information and knowledge they need to guide their clients towards effective and comprehensive assessments that will lead them to the funds that offer them and their members maximum overall value.

In this issue of Corporate Adviser, we focus specifically on member-level cost disclosure and how that will look in future Old Mutual SuperFund quotes.

Also, don't miss the next bumper issue of Corporate Adviser, which will focus entirely on the RSC requirements to help you provide best advice to your clients. And make a note of the Webinar event on 28 August, which will give you even more insight into the workings and requirements of RSC. Watch out for your invitation to register in advance for this worthwhile online event.

Enjoy this issue of Corporate Adviser

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AN INTRODUCTION TO THE ILLUSTRATIVE "MEMBER RSC RANGES"

As highlighted in the note above, this month's Corporate Adviser introduces you to the illustrative "member RSC ranges" that will start appearing in SuperFund proposals from the end of next month.

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EMPLOYERS TO ENSURE THAT GROUP LIFE ASSURANCE (GLA) CLAIMS ARE SUBMITTED ON TIME

GLA Claims are sometimes repudiated due to late notification by employers. Death claims need to be submitted within 52 weeks of the Insured Person's death. The purpose of this article is to highlight the responsibility of the employer, and the potential implication of not adhering to the rules.

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As with every issue of our newsletter, we'de like to hear from you!

Please feel free to engage with us at corporateadviser@oldmutual.com

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