## HUGO BOSS

HUGO BOSS UK Ltd. is a wholly owned subsidiary of HUGO BOSS, distributing all collections throughout the UK and Ireland

## **JOB DESCRIPTION**

**Position:** Supervisor **Department:** Stores

Reports to: Store Manager

**Direct Reports:** N/A

Hugo Boss is a platform of two brands with two lifestyle stories, BOSS and HUGO.

BOSS: BOSS is for those who lead a self-determined life with style, passion, and purpose. The collections offer dynamic, modern designs to form a complete wardrobe for the inspirational BOSS of today.

HUGO: The HUGO collection is created for the rule-breakers who go their own way, offering denim to activewear with individuality and attitude.

HUGO is a broad range of commercial and contemporary pieces, reflecting the authentic and unconventional HUGO style. BOSS is quality casual, chic and restrained elegance paired with a pinch of luxury.

In your role as a Supervisor, you act as an inspirational role model in supervising the team members on the sales floor in the KPI achievement with a tireless drive to deliver excellent customer service.

## **KEY RESPONSIBILITIES**

- Supervise, assist and motivate team members on the sales floor to achieve individual and location's performance targets and KPIs
- Support the management team in implementing action plans to achieve short and long-term targets
- Coaching, developing and training team members to continuously improve product and selling skills
- Implement and maintain a customer centric mindset to build a loyal customer base
- Drive the use of all available tools and ensure procedures are executed and policies followed
- Build and maintain awareness of our competitors and local markets by sharing any relevant findings with your Area Manager and retail team

## **ESSENTIAL REQUIREMENTS**

- Previous experience in a similar management role within a fashion and lifestyle retail environment
- Passionate in leading, motivating and training team members through active supervision
- Ability to be flexible and adaptable to the need of the business
- Demonstrate strong commercial acumen and brand knowledge
- Willingness to constantly learn & develop
- Excellent communication skills at all levels, both written and verbal
- Experience in networking & building relationships

The duties/responsibilities outlined in this Job Description are not an exhaustive list, nor are they intended to be. There may be business requirements and circumstances that will alter, add or remove the need of some of the listed tasks. Flexibility is required within this role in order to meet business demands.