



**SYSTEM  
INTEGRATOR  
PROGRAMME**



**Collaboration  
you can rely on**



Mitsubishi Electric is a world leader in industrial automation, process and numeric control. Over the years, our company has acquired unrivalled competence in all types of application, and boasts a complete offering ranging from individual components to integrated global solutions.

Thanks to a wide range of dedicated solutions, advanced know-how and long-standing partnerships, Mitsubishi Electric can support companies to optimize their automation processes.

In pursuit of its training targets, the Mitsubishi Electric Academy has launched a project called **System Integrator Programme** to develop closer collaboration with System Integrators on the national and international level.

The programme is intended to identify a select group of System Integrators with a high level of competence in integrating Mitsubishi Electric products and solutions, with a view to satisfying customer needs.

Mitsubishi Electric is convinced that, by sharing experience and extending the solutions portfolio, this project will enable System Integrators to benefit from an exclusive series of advantages designed to boost their know-how and their business.

Mitsubishi Electric and System Integrators: **collaboration you can rely on.**

## Objectives

- To develop a network of System Integrators to respond to the varied needs of the national and international markets.
- To create a customer fidelity programme.
- To train up reliable and highly competent System Integrators.
- To add value to the service offered by System Integrators.
- To serve as a reference point for end users when they choose a Solution Provider.

## Advantages

- Top quality solutions.
- New business opportunities.
- Customised solutions.
- A highly specialised Support Team.
- Regular specialist courses for continuous development and training.

The System Integrator Programme covers two possible profiles:  
**Authorised e Certified.**

## SYSTEM INTEGRATOR PROGRAMME

	AUTHORISED	CERTIFIED
TRAININGS OF ACADEMY AND REFRESHER COURSES	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
INVITATION FOR TECHNICAL SEMINARS	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
YEARLY SUPPORT CARE PACKAGE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
SUPPORT CARE PACKAGE FOR EACH PROJECT	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEDICATED SUPPORT PHONE LINE	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
COOPERATION FOR FEASIBILITY TEST	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
ROBOT SIMULATION & MOTOR SIZING	<input type="checkbox"/>	<input checked="" type="checkbox"/>
SOFTWARE PACKAGES FOR FREE (1 INSTALLATION)	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CERTIFICATE "AUTHORISED SYSTEM INTEGRATOR"	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CERTIFICATE "CERTIFIED SYSTEM INTEGRATOR"	<input type="checkbox"/>	<input checked="" type="checkbox"/>
USE OF THE LOGO ON THE OWNER WEBSITE	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
CASE HISTORY OF THE APPLICATION ON COMMUNICATION	<input type="checkbox"/>	<input checked="" type="checkbox"/>
YOUR LOGO INSIDE WEBSITE MITSUBISHI ELECTRIC	<input type="checkbox"/>	<input checked="" type="checkbox"/>
POSSIBILITY TO USE SYSTEM INTEGRATOR PROGRAMME LOGO ON THE BUSINESS CARD	<input type="checkbox"/>	<input checked="" type="checkbox"/>
PLATE "CERTIFIED SYSTEM INTEGRATOR"	<input type="checkbox"/>	<input checked="" type="checkbox"/>
BRANDED CLOTHES	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CERTIFICATION VALIDITY 2 YEARS	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

\* The Support Care package consists of three days of dedicated technical support by an application engineer.

## Find out more

To learn more about our System Integrator Programme and our partners, click here: <https://it3a.mitsubishielectric.com/MESIP>



## DO YOU WANT TO JOIN OUR SYSTEM INTEGRATOR PROGRAMME?

### CONTACT

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A motivated team of competent experts is waiting  
to help you create new business opportunities