

Mitsubishi Electric Automation Systems further strengthens UK management team

Hatfield, UK – November 2025

Mitsubishi Electric Automation Systems has further strengthened its UK management team as it accelerates its business transformation plans.



Photo caption (L-R): Dan Bull, Kerina Spencer, Chris Evans, Mike Cairns, David Bean, Stephen Chilton and Tom Cork.

Tom Cork has joined as Indirect Sales Manager having spent nearly 20 years in industrial roles, including more than a decade at ABB. Tom's role will be to drive the division's channel performance with a specific focus on distributors and integrator partners.

He joins a seven-strong UK management team led by Divisional Director, Mike Cairns, who joined in August 2023 from Ishida Europe.

Mr Cairns says the appointment will help drive the UK's transformation: "We have a clear goal to transform the business into a real growth engine by moving away from product towards being a solutions provider. We recognised early that a strong and experienced UK management team was

a vital growth enabler and over the last two years we have recruited outstanding people to drive our ambitions.”

Recent appointments include Dan Bull, who joined from Rockwell as UK Sales Manager, and Stephen Chilton, who joined from Omron as Product and Marketing Manager, with a focus on strategic product management.

As part of the transformation, David Bean was promoted to the UK management team in a newly created role as Business Development Group Manager with a particular focus on infrastructure and digitalisation. He joins Operations Manager, Kerina Spencer, and Strategic Development Manager, Chris Evans.

Mr Cairns says the new leadership structure positions the UK business for the future. “The Automation Systems business in the UK is undergoing a major transformation that aligns the UK with wider Europe and positions the division for growth. The shift from a product-based to a solution-based business requires a variety of changes – including corporate culture, organisational structure and a mindset shift. It is the role of our senior leadership team to drive these changes through the business and we are already receiving a very positive reaction from our customers.”

For more information on Mitsubishi Electric’s Automation Systems Division, please visit: <https://gb.mitsubishielectric.com/fa>.

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About Mitsubishi Electric Corporation

With more than 100 years of experience in providing reliable, high-quality products, Mitsubishi Electric Corporation (TOKYO: 6503) is a recognized world leader in the manufacture, marketing and sales of electrical and electronic equipment used in information processing and communications, space development and satellite communications, consumer electronics, industrial technology, energy, transportation and building equipment. Mitsubishi Electric enriches society with technology in the spirit of its “Changes for the Better.” The company recorded a revenue of 5,521.7 billion yen (U.S.\$ 36.8 billion*) in the fiscal year ended March 31, 2025.

For more information, please visit www.MitsubishiElectric.com

**U.S. dollar amounts are translated from yen at the rate of ¥150=U.S.\$1, the approximate rate on the Tokyo Foreign Exchange Market on March 31, 2025.*

About Mitsubishi Electric Factory Automation Business Group

Offering a vast range of automation and processing technologies, including controllers, drive products, power distribution and control products, electrical discharge machines, electron beam machines, laser processing machines, computerized numerical controllers, and industrial robots, Mitsubishi Electric helps bring higher productivity – and quality – to the factory floor. In addition, its extensive service networks around the globe provide direct communication and comprehensive support to customers. The global slogan “Automating the World” shows the company’s approach to leverage automation for the betterment of society, through the application of advanced technology, sharing know how and supporting customers as a trusted partner.

For more about the story behind “Automating the World” please visit:

www.MitsubishiElectric.com/fa/about-us/automating-the-world

Factory Automation EMEA

Mitsubishi Electric Europe B.V., Factory Automation EMEA has its European headquarters in Ratingen near Dusseldorf, Germany. It is a part of Mitsubishi Electric Europe B.V. that has been represented in Germany since 1978, a wholly owned subsidiary of Mitsubishi Electric Corporation, Japan. The role of Factory Automation EMEA is to manage sales, service and support across its network of local branches and distributors throughout the EMEA region.

For more information, please visit emea.mitsubishielectric.com/fa

About e-F@ctory

e-F@ctory is Mitsubishi Electric’s integrated concept to build reliable and flexible manufacturing systems that enable users to achieve many of their high speed, information driven manufacturing aspirations. Through its partner solution activity, the e-F@ctory Alliance, and its work with open network associations such as the CC-Link Partners Association (CLPA), users can build comprehensive solutions based on a wide ranging “best in class” principle. In summary, e-F@ctory and the e-F@ctory Alliance enable customers to achieve integrated manufacturing but still retain the ability to choose the most optimal suppliers and solutions.

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