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Changes for the Better

Automating the World

Mitsubishi Electric and Nozomi Networks team up to deliver Advanced Cybersecurity Solutions to OT and IoT Environments Across Europe

Ratingen, Germany – November 2026



Mitsubishi Electric Europe B.V. has partnered with Nozomi Networks Inc., the market leader in Operational Technology (OT), Internet of Things (IoT) and Cyber-Physical Systems (CPS) security, to expand its cybersecurity offering to help European end users move from threat visibility to actionable insights across manufacturing and critical infrastructure sites.

Nozomi Networks is valued for superior operational visibility, advanced OT and IoT threat detection and strength across deployments. Its solutions support more than 116 million devices in thousands of installations across energy, manufacturing, mining, transportation, utilities, building automation, smart cities and critical infrastructure.

Through this partnership, Nozomi provides mapping of OT assets, their status and potential vulnerability, as well as threat and anomaly detection, delivering prioritised, customisable risk scores.

The Nozomi platform also delivers concrete remediation recommendations and supports both automated incident response through integrations and guided manual response via playbooks. This gives cybersecurity and operations teams the actionable insights they need for production continuity. Meanwhile, Mitsubishi Electric adds industrial automation knowledge and a strong understanding of the real production environments in which users are operating.

Together, Mitsubishi Electric B.V. and Nozomi Networks can help European manufacturing companies, utility and building management entities, and other organisations handling large volumes of sensitive data to identify OT assets and communications through continuous asset inventory and visibility, alongside vulnerabilities and threats. Risk can then be assessed and prioritised through customised risk scoring, and act on remediation recommendations through automated or guided incident response. The joint solution offering will also enable continuous monitoring, with reporting that supports regulatory compliance, and the use of OT data to support lifecycle and modernisation decisions beyond cybersecurity.

Christian Nomine, Strategic Product Manager at Mitsubishi Electric, said: “As OT and IoT technology continue to evolve, so to do the threats associated with them, and organisations cannot successfully manage the risks if they do not understand which assets are connected, how they communicate, and where potential vulnerabilities exist.

“This is also why OT security cannot simply borrow IT security tools. OT environments carry legacy systems, real-time process constraints, and near-zero tolerance for unplanned downtime, which IT-centric approaches are not built to handle.

“The partnership with our colleagues at Nozomi marks the beginning of a broader OT and IoT cybersecurity capability for our customers, and we stand ready to support them in achieving their digital transformation goals whilst enhancing security, efficiency, and resilience.

Matthew Cowell, Vice President of Strategic Alliances at Nozomi Networks, added: “Organisations in Europe need more than visibility. They need clarity on what matters and what to do next. By combining Nozomi’s OT and IoT security platform with Mitsubishi Electric’s deep industrial automation expertise, we can help customers turn asset and threat data into prioritised, actionable decisions that protect production and strengthen resilience.”

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About Mitsubishi Electric Corporation

Guided by its corporate philosophy, Mitsubishi Electric Corporation (TOKYO: 6503) places sustainability at the core of its operations and values stakeholder trust—encompassing society, customers, shareholders and employees. In pursuing profitability, capital efficiency and growth, Mitsubishi Electric works closely alongside customers to develop value-added solutions that address today's complex challenges while enhancing the company's sustainable corporate value.

Founded in 1921, Mitsubishi Electric has over a century of experience in delivering reliable, high-quality products and solutions. With over 200 group companies and approximately 150,000 employees worldwide, the company is a recognized global leader in manufacturing, marketing and selling electrical and electronic equipment and systems across a broad range of sectors, including public utility systems, energy systems, defense and space systems, factory automation systems, automotive equipment, building systems, air conditioning systems & home products, digital innovations, and semiconductor & devices.

Mitsubishi Electric recorded consolidated revenue of 5,894.7 billion yen (U.S.$ 36.8 billion*) in the fiscal year that ended on March 31, 2026. For more information, please visit www.MitsubishiElectric.com

*JPY 160=USD 1, the approximate rate on the Tokyo Foreign Exchange Market on March 31, 2026

About Mitsubishi Electric Factory Automation Business Group

Offering a vast range of automation and processing technologies, including controllers, drive products, power distribution and control products, electrical discharge machines, electron beam machines, laser processing machines, computerised numerical controllers, and industrial robots, Mitsubishi Electric helps bring higher productivity – and quality – to the factory floor. In addition, its extensive service networks around the globe provide direct communication and comprehensive support to customers. The global slogan "Automating the World" shows the company's approach to leveraging automation for the betterment of society, through the application of advanced technology, sharing know-how, and supporting customers as a trusted partner.

For more about the story behind “Automating the World” please visit:

www.MitsubishiElectric.com/fa/about-us/automating-the-world

Factory Automation EMEA

Mitsubishi Electric Europe B.V., Factory Automation EMEA has its European headquarters in Ratingen near Dusseldorf, Germany. It is a part of Mitsubishi Electric Europe B.V. which has been represented in Germany since 1978, a wholly owned subsidiary of Mitsubishi Electric Corporation, Japan. The role of Factory Automation EMEA is to manage sales, service, and support across its network of local branches and distributors throughout the EMEA region.

For more information, please visit emea.mitsubishielectric.com/fa

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