## DevOps+

# Delivering Services, Not Just Products

#DevOpsAwareness

Akshay Anand Product Development Manager



### Have your say!

Tweet #DevOpsAwareness

& your comments will come up on the screen!





### My friend rode in a Rolls Royce







### Why Am I Talking To You Today?







**Development** 



(Tech) Operations



(Service) Operations

## Let's Get Started!



### We Talk about Goods or Services

Goods

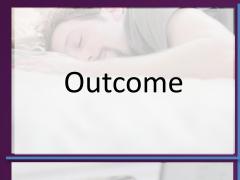


Services





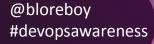
### But What is a "Service"?





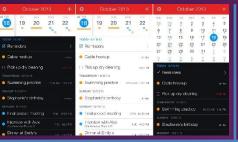
Costs (financial AND non-financial)







### Scenario: Acquiring (Digital) Goods



**Outcomes** 

**Costs** 



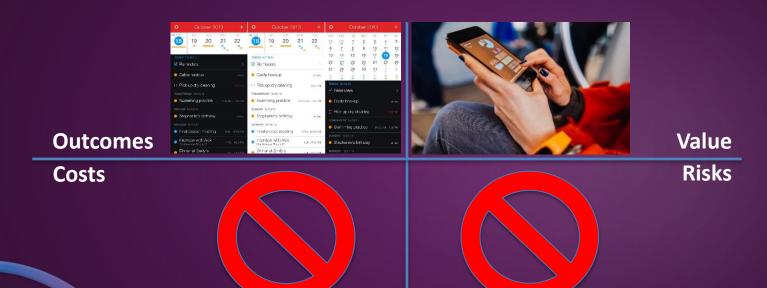
| Cornocal | Control | Con



Value Risks



### Scenario: Using (Digital) Goods





### Scenario: Services Related To (Digital) Goods



Value Risks

**Outcomes** 

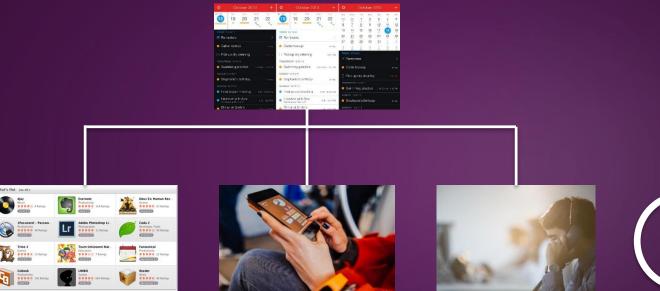
**Costs** 







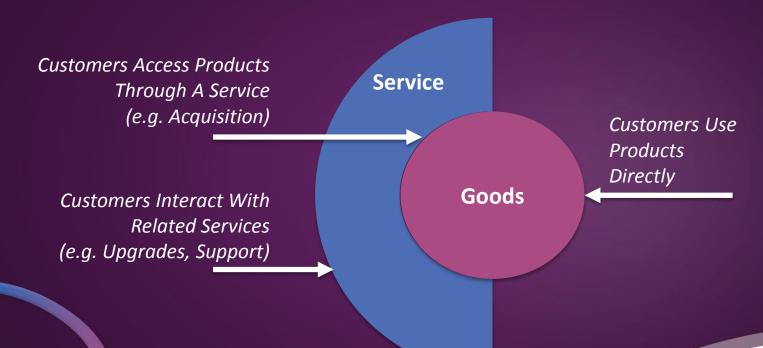
### "Customer Value" Differs In Time

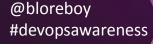






### Value is Realised From Goods AND Services







#### We have to extend "Minimum Viable"

Product The "goods" that the customer is buying

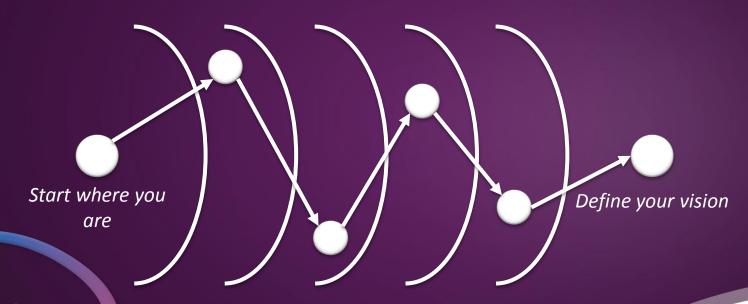
Product Management The minimum capability to manage the Product

Service The benefit or outcome the customer is buying

Service Management The minimum capability to manage the Service



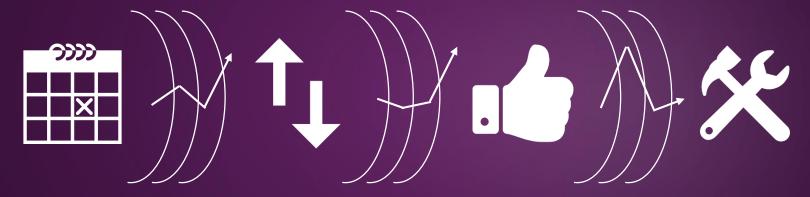
### Iterate to the "right" Service/ Management





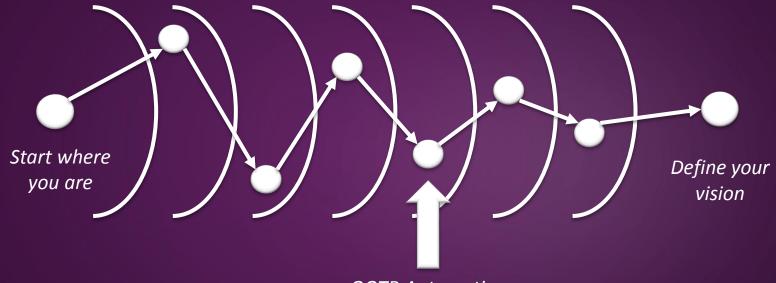
### Example: Minimum Viable Change Management

Purpose: to enable beneficial changes with minimum disruption to live products & services





### Learn Before You Automate



**OOTB** Automation

Missed learning opportunities, jump in maturity



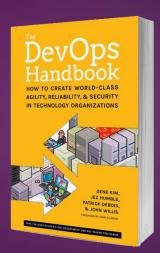
# How can DevOps Methods align with ITSM?



### The Fine Print







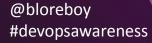


### The Big Question is ...

Does the Product Team's capability to deliver \_\_\_"X"\_

align with

the Service Organisation's capability to manage \_\_\_"X"\_\_?



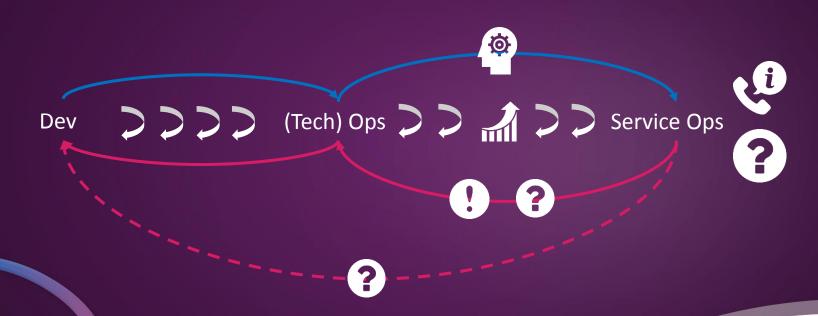


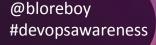
### Aligning DevOps With ITSM





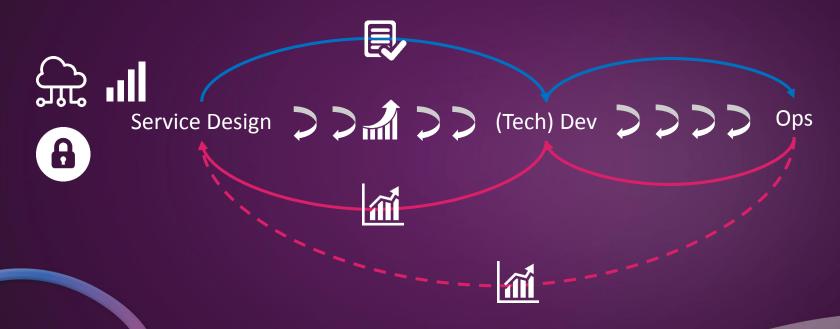
### Aligning DevOps with Service Ops

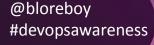






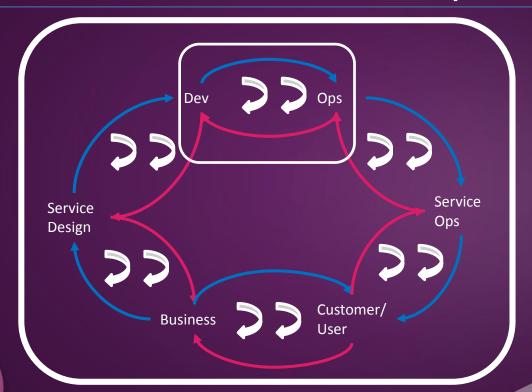
### Aligning DevOps with "Service Dev"

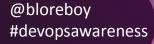






### We Can Build A Service "Value Loop"





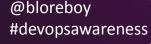


# Any Questions?



### References & Further Reading

- axelos.com blogs, white papers, publications, audio interviews on ITIL, ITIL
  Practitioner
- itrevolution.com blogs, papers, publications on DevOps
- Coming soon ... DevOps Awareness learning on axelos.com
- Coming soon ... updated version of the ITIL & DevOps discussion paper by Kaimar Karu





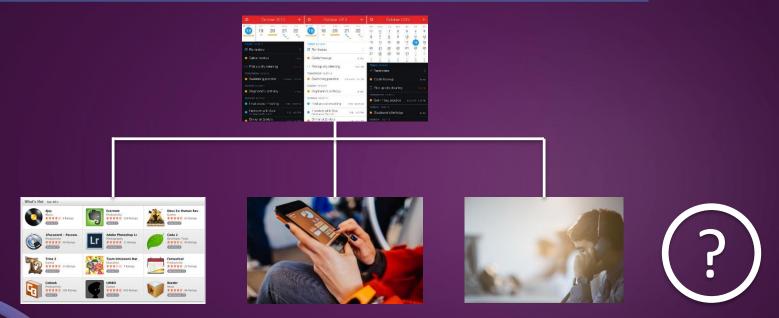
Have your say!

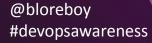
Tweet #DevOpsAwareness

In Conclusion ...



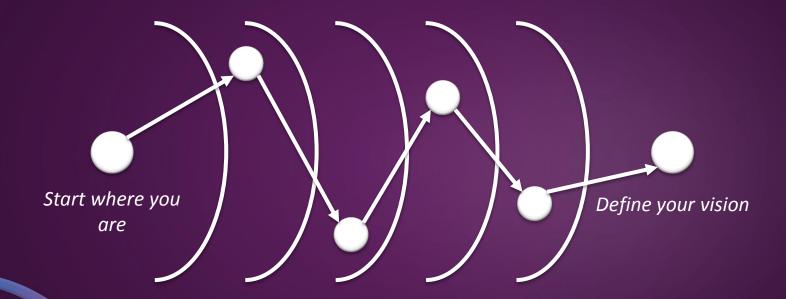
### Key Takeaway: Value Has Many Definitions

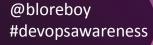






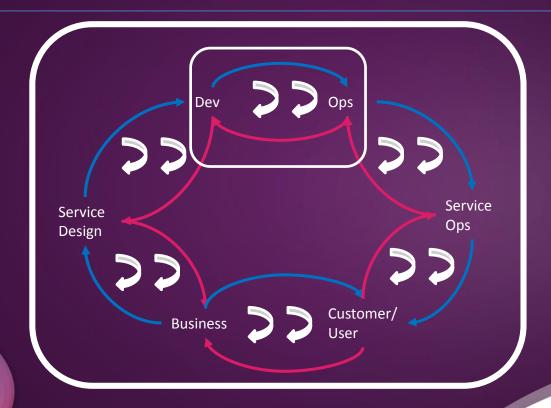
### Key Takeaway: Iterate to "MVS/M"







# Key Takeaway: Be Aware of the Wider Context





### Drive A Rolls Royce, Not A Rickshaw!







## Thank You For Your Time

