

WardsAuto 2019 Dealer 500 Index

Dealership	Rank
Airport Marina Ford	447
Airport Marina Honda	449
Al Hendrickson Toyota	13
Al Serra Auto Plaza	4
Allen Toyota	315
Aristocrat Motors	79
Arlington Acura in Palatine	479
Atlanta Toyota	55
Audi Beverly Hills	43
Audi Chantilly	332
Audi Fairfield	411
Audi Flatirons	226
Audi Fremont	424
Audi North Scottsdale	209
Audi Northlake	448
Audi Palo Alto	224
Audi Pembroke Pines	289
Audi San Diego	211
Audi South Austin	396
Audi South Coast	288
Audi Stevens Creek	67
Audi Tysons Corner	168
Audi West Palm Beach	292
Audi Willow Grove	403
Banner Automotive Group	124
Bianchi Honda	218
Big Two Toyota of Chandler	63
Billy Navarre Chevrolet, Cadillac and Honda	120
Blaise Alexander Chevrolet	242
BMAG Luxury 1	435
BMW / MINI of Warwick	267
BMW of Greenwich	430
BMW of Gwinnett Place	38
BMW of Mamaroneck	494
BMW of Mt. Laurel	145
BMW of Murrieta	165
BMW of Southpoint	338
BMW of Tenafly	201
BMW/MINI North Scottsdale	40
BMW/MINI of Austin	36
BMW/MINI of Ontario	183
BMW/MINI of San Diego	49
Bob Baker Chrysler Jeep Dodge	278
Bob Baker Volkswagen/Subaru	392
Bob Moore Audi	431

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Dealership	Rank
Bob Moore Ford	410
Bob Moore Subaru	490
Bob Rohrman Lincoln-Mercury-Hyundai-Subaru	301
Bommarito Buick-GMC-Audi-Mazda-Infiniti	59
Bommarito Cadillac-VW-Mazda	298
Bommarito Chevrolet-Mazda	400
Bommarito Ford	254
Bommarito Honda	350
Bommarito Nissan	370
Bommarito Nissan West County	369
Bommarito Toyota	463
Boucher Chevrolet	486
Boucher Hyundai of Waukesha	466
Braman Honda	93
Braman Honda of Palm Beach	167
Braman Hyundai	415
Braman Motorcars	3
Braman Motors	7
Brickell Honda, Buick, GMC & Mazda	26
Bridgewater Chevrolet	290
Cadillac of Novi	25
Capitol Honda	230
Capitol Toyota	135
Cardinale - Coast BMW Nissan	198
Cardinale GMC, Nissan - Audi of Monterey	60
Cardinale Mazda-Volkswagen Salinas	445
CardinaleWay Acura - Mazda Las Vegas	243
CardinaleWay Audi - Porsche - Volkswagen of Bakersfield	163
CardinaleWay Hyundai - Genesis - Volkswagen - Mazda	81
CardinaleWay Mazda - Arizona	113
CarSense - Chester Springs	268
CarSense - Hatfield	372
Central Florida Toyota	28
Chapman BMW I-10	151
Chapman BMW on Camelback	96
Chapman Chevrolet	179
Chapman Chevrolet Chandler	361
Chapman Chrysler Jeep	253
Chapman Ford	284
Chapman Honda	175
Chapman Mercedes Benz of Tucson	482
Chapman Scottsdale Autoplex	114
Chapman's Las Vegas Dodge	146
Classic Chevrolet	6
Community Toyota Scion	421

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Dealership	Rank
Coral Springs Honda	88
Coral Springs Nissan	296
Crevier BMW/MINI	11
Criswell Chevrolet	83
Criswell Chrysler Jeep Dodge Ram Fiat	255
Criswell Honda	355
Dale Earnhardt Jr. Chevrolet	407
Darrell Waltrip Buick GMC	439
Darrell Waltrip Honda Volvo Subaru	89
Dave Smith Motors	1
David Wilson's Villa Ford	200
Delray Buick GMC	453
Desert Hyundai	464
Desoto Mac Haik Ford	276
Don Davis Dodge Chrysler Jeep	196
Don Davis Ford Lincoln	384
Don Davis Nissan	169
Downtown Ford	346
Earnhardt Avondale	287
Earnhardt Buick GMC	408
Earnhardt Cadillac	476
Earnhardt Chevrolet	291
Earnhardt Enterprises	44
Earnhardt Ford Sales Co.	144
Earnhardt Lexus	321
Earnhardt's Gilbert Dodge	23
East Bay BMW	137
East Madison Toyota	234
Ed Morse Cadillac - Tampa	484
Ed Morse Delray Toyota	181
Ed Morse Honda	454
Ed Morse Sawgrass Auto Mall	176
Findlay Chevrolet	76
Findlay Honda Henderson	187
Findlay Toyota	15
Fitzgerald Auto Mall - Annapolis	467
Fitzgerald Auto Mall - Chambersburg, PA	446
Fitzgerald Auto Mall - Clearwater	245
Fitzgerald Auto Mall - Frederick, MD	189
Fitzgerald Auto Mall - Gaithersburg, MD	52
Fitzgerald Auto Mall - White Flint	314
Fletcher Jones Audi	127
Fletcher Jones Imports	110
Fletcher Jones Motorcars	2
Fletcher Jones Motorcars of Fremont	102

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Dealership	Rank
Flowood Mac Haik CDJR	456
Ford of Orange	434
Fort Wayne Toyota-Lexus-Kia	389
Fox Ford Mazda	154
Fox Grand Traverse	385
Fred Anderson Nissan of Asheville	475
Fred Anderson Nissan of Raleigh	452
Fred Anderson Toyota	53
Fred Anderson Toyota of Asheville	98
Fred Anderson Toyota of Charleston	103
Fred Anderson Toyota of Columbia	413
Freedom Honda	390
Freeway Honda	228
Freeway Toyota	500
Frisco Chrysler Dodge Jeep Ram	335
Future Ford	57
Future Ford Lincoln Hyundai of Concord	220
Future Ford of Clovis	309
Future Ford of Sacramento	143
Future Nissan	248
Garber Buick	468
Garber Chevrolet	406
Garber Chevrolet Saginaw	357
Gateway Toyota	257
Georgetown Mac Haik Dodge Chrysler Jeep	272
Gillman Chrysler Jeep Dodge South	239
Gillman Honda Houston	69
Gillman Honda of San Antonio	273
Gillman Subaru Southwest	364
Gold Coast Cadillac	285
Gordie Boucher Ford Lincoln Mazda of Janesville	496
Gordon Chevrolet	295
Green Brook Buick GMC	256
Greenway Chrysler Jeep Dodge Ram	115
Greenway Ford	90
Gwinnett Place Honda	50
Harold Zeigler Ford - Plainwell	381
Harold Zeigler Lincoln BMW Chrysler Honda	184
Hendrick Acura	457
Hendrick BMW	48
Hendrick BMW Northlake	280
Hendrick Buick GMC Cadillac	277
Hendrick Chevrolet	131
Hendrick Chevrolet	238
Hendrick Chevrolet Buick GMC Cadillac Southpoint	235

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Dealership	Rank
Hendrick Chevrolet Cadillac	473
Hendrick Chevrolet Shawnee Mission	340
Hendrick Chrysler Dodge Jeep Ram	318
Hendrick Chrysler Dodge Jeep Ram of Concord	159
Hendrick Chrysler Jeep Fiat	472
Hendrick Honda	82
Hendrick Honda Bradenton	326
Hendrick Honda Easley	470
Hendrick Honda Hickory	342
Hendrick Honda of Charleston	311
Hendrick Honda Pompano Beach	386
Hendrick Honda Woodbridge	312
Hendrick Lexus Charleston	325
Hendrick Lexus Charlotte	85
Hendrick Lexus Kansas City	247
Hendrick Lexus Northlake	219
Hendrick Motors of Charlotte	260
Hendrick Subaru Southpoint	471
Hendrick Toyota Apex	71
Hendrick Toyota Concord	111
Hendrick Toyota Merriam	262
Hendrick Toyota North Charleston	130
Hendrick Toyota Wilmington	107
Hendrick Volkswagen Frisco	427
Herb Chambers Audi Brookline	376
Herb Chambers Audi Porsche of Burlington	104
Herb Chambers BMW of Sudbury	118
Herb Chambers BMW/Mini of Boston	70
Herb Chambers Chevrolet	491
Herb Chambers Chrysler Jeep Dodge Ram Fiat of Danvers	347
Herb Chambers Flagship Motorcars	99
Herb Chambers Ford of Braintree	419
Herb Chambers Honda	478
Herb Chambers Honda of Burlington	465
Herb Chambers Honda of Seekonk	214
Herb Chambers Honda of Westborough	487
Herb Chambers Land Rover Jaguar Sudbury	294
Herb Chambers Lexus	27
Herb Chambers Mercedes-Benz of Boston	156
Herb Chambers Mercedes-Benz of Natick	259
Herb Chambers Toyota Hyundai of Auburn	161
Holman Ford/Lincoln Maple Shade	217
Holman Ford/Lincoln Turnersville	343
Holman Infiniti	377
Holman Toyota	207

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Dealership	Rank
Honda Cars of McKinney	158
Honda Cars of Rock Hill	387
Honda Mall of Georgia	274
Honda North	375
Honda of Concord	105
Honda of Danbury	428
Honda of Escondido	492
Honda of Fayetteville	459
Honda of Mentor	423
Honda of Rochester	308
Honda of Spring	297
Honda of Turnersville	293
Honda World	84
Hoover Toyota	206
Houston Mac Haik Dodge Chrysler Jeep	61
Hudson Nissan	438
Hudson Toyota	51
I-10 Mac Haik CDJR	395
Indy Honda	414
Jack Maxton Chevrolet	286
Jaguar Land Rover Charlotte	388
Jaguar Land Rover Darien	399
Jaguar Land Rover Monmouth	282
Jaguar Land Rover North Dade	24
Jaguar Land Rover Paramus	56
Jaguar Land Rover-Anaheim Hills	212
Jaguar North Scottsdale	250
Jeff Gordon Chevrolet	134
Jim Koons - Annapolis Toyota	227
Jim Koons - Baltimore Ford	86
Jim Koons - Clarksville Chevy Buick GMC	269
Jim Koons - Falls Church Ford	190
Jim Koons - Koons of Catonsville	223
Jim Koons - Lexus of Wilmington	362
Jim Koons - Sterling Ford	133
Jim Koons - Tysons GM/Chrysler	8
Jim Koons - Tyson's Toyota	17
Jim Koons - Westminster Toyota	232
Jim Koons - White Marsh	95
Jim Koons Arlington Toyota	313
Jimmie Johnson Chevrolet	302
Kearny Mesa Toyota	351
Kelly Ford	489
Kelly Nissan	499
Kuni BMW	97

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Dealership	Rank
Kuni Chevrolet Cadillac	356
Kuni Honda	266
Kuni Lexus of Greenwood Village	237
Kuni Lexus of Portland	109
Land Rover Denver	352
Land Rover San Diego	188
Land Rover South Dade	150
Landers Chrysler Jeep Dodge	366
Landmark Ford Lincoln	231
Larry H. Miller American Toyota Scion Albuquerque	132
Larry H. Miller Chevrolet Murray	261
Larry H. Miller Chrysler Dodge Jeep Ram 104th	246
Larry H. Miller Chrysler Jeep Avondale	182
Larry H. Miller Chrysler Jeep Dodge Ram Albuquerque	299
Larry H. Miller Chrysler Jeep Dodge Ram Boise	138
Larry H. Miller Chrysler Jeep Dodge Ram Sandy	94
Larry H. Miller Chrysler Jeep Dodge Ram Surprise	404
Larry H. Miller Dodge Ram Avondale	116
Larry H. Miller Dodge Ram Peoria	213
Larry H. Miller Dodge RAM Tucson	233
Larry H. Miller Downtown Toyota Spokane	417
Larry H. Miller Ford Lakewood	336
Larry H. Miller Ford Lincoln Sandy	54
Larry H. Miller Honda Boise	349
Larry H. Miller Honda Murray	433
Larry H. Miller Hyundai Peoria	432
Larry H. Miller Lexus Murray/Lindon	149
Larry H. Miller Liberty Toyota Scion Colorado Springs	203
Larry H. Miller Mercedes Benz Lindon	498
Larry H. Miller Subaru Boise	359
Larry H. Miller Super Ford Salt Lake City	222
Larry H. Miller Toyota Lemon Grove	363
Larry H. Miller Toyota Scion Albuquerque	333
Larry H. Miller Toyota Scion Boulder	191
Larry H. Miller Toyota Scion Colorado Springs	368
Larry H. Miller Toyota Scion Corona	251
Larry H. Miller Toyota Scion Murray	166
Larry H. Miller Toyota Scion Peoria	160
Lauderdale BMW of Ft. Lauderdale	9
Lexus Bridgewater	458
Lexus of Arlington	319
Lexus of Edison	327
Lexus of Pleasanton	140
Lexus of Seattle	365
Lexus San Diego	195

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Dealership	Rank
Mac Haik Chevrolet	22
Mac Haik Ford	18
Mac Haik Ford Lincoln	33
Mac Haik Toyota	215
Mac Haik's Southway Ford	41
Mall of Georgia Mazda	469
Mark Miller Subaru Midtown	371
Mark Miller Subaru South Towne	450
Mark Miller Toyota	108
McCombs Ford West	75
Mercedes Benz of Kansas City	164
Mercedes-Benz of Chantilly	304
Mercedes-Benz of Chicago	139
Mercedes-Benz of Fairfield	401
Mercedes-Benz of Greenwich	193
Mercedes-Benz of Henderson	358
Mercedes-Benz of Honolulu	283
Mercedes-Benz of Littleton	199
Mercedes-Benz of Northlake	461
Mercedes-Benz of Ontario	37
Mercedes-Benz of San Diego	100
Mercedes-Benz of Temecula	306
Mercedes-Benz of Tysons Corner	225
Michael Cadillac	47
Mile High Honda Acura	194
Motorwerks BMW/MINI	62
Mullinax Ford Mobile Alabama	148
Mullinax Ford of Central Florida	34
Mullinax Ford of Lake Park	171
Mullinax Ford of New Smyrna Beach	345
Mullinax Ford of Olympia	360
Mullinax Ford of Osceola County	383
Newport Lexus	30
Niello Acura Roseville	422
Niello Audi	443
Niello BMW	451
Northridge Toyota	323
Oakbrook Toyota-Scion in Westmont	397
Ocean Honda	485
Ocean Honda of Port Richey	455
Orlando Kia East	480
Palm Beach Toyota	119
Park Auto Group	35
Pasadena Mac Haik Ford	205
Penske Chevrolet	418

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Dealership	Rank
Penske Honda	147
Peoria Kia	45
Peter Pan BMW	136
Phil Long Ford	177
Phil Long Ford of Chapel Hills	264
Phil Long Ford of Denver	87
Piercey Toyota	91
Pompano Ford Lincoln	307
Porsche North Scottsdale	178
Porsche of Beachwood	354
Porsche of Stevens Creek	402
Porsche of West Broward	249
Porsche San Diego	339
Porsche Tysons Corner	437
Prestige Imports	221
Princeton BMW	429
Puente Hills Toyota	129
Ray Catena Audi Freehold	380
Ray Catena BMW/Mini	125
Ray Catena Infiniti	391
Ray Catena Jaguar/Land Rover	180
Ray Catena Lexus of Freehold	121
Ray Catena Lexus of Larchmont	353
Ray Catena Lexus of Monmouth	244
Ray Catena MB Freehold	393
Ray Catena Mercedes Benz of Union	142
Ray Catena Motor Car	64
Ray Catena Porsche	481
Ray Skillman Chevrolet	320
Ray Skillman Ford	78
Ray Skillman GMC Truck	21
Ray Skillman Westside Imports	303
Red McCombs Ford	32
Red McCombs Toyota	42
Rick Case Acura Hyundai	72
Rick Case Automall Davie	16
Rick Case Honda	19
Rick Case Mazda Hyundai Kia and Audi	68
Rick Hendrick Buick GMC Duluth	444
Rick Hendrick Chevrolet	65
Rick Hendrick Chevrolet	240
Rick Hendrick Chevrolet	348
Rick Hendrick Chevrolet Buick GMC	236
Rick Hendrick Chevrolet Naples	373
Rick Hendrick Chevrolet of Buford	153

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Dealership	Rank
Rick Hendrick Chrysler Dodge Jeep Ram Duluth	344
Rick Hendrick City Chevrolet	128
Rick Hendrick Dodge Chrysler Jeep Ram	331
Rick Hendrick Imports	126
Rick Hendrick Jeep Chrysler Dodge Ram Fiat	426
Rick Hendrick Toyota	172
Rick Hendrick Toyota Sandy Springs	186
Right Honda	197
Right Toyota	20
Rightway Automotive Credit	39
Rock Honda	73
Rodeo Ford	337
Rolls Royce Motorcars Ft. Lauderdale	398
Round Rock Honda	170
Round Rock Toyota	252
Rusnak/Arcadia	74
Rusnak/Pasadena	5
Rusnak/Westlake	10
Safford Chrysler Jeep Dodge Ram of Fredericksburg	216
San Antonio Dodge Chrysler Jeep Ram	202
San Francisco Honda	495
Schaumburg Honda Automobiles	174
Schumacher European	112
Scottsdale Ferrari	394
Serra Buick-GMC-Cadillac-Kia - Romeo	162
Serra Chevrolet - Southfield	305
Serra Chevrolet-Buick-GMC - Nashville	117
Serra Chevrolet-Cadillac-Buick-GMC-Kia - Jackson	281
Serra Chevrolet-Toyota - Saginaw	379
Serra Honda Grandville	460
Serra Traverse City	123
South Bay Ford Lincoln	46
South Bay Toyota	204
South Coast Toyota	270
Spring Branch Honda	477
Stockton #12 Honda	378
Suburban Ann Arbor	192
Suburban Buick GMC Cadillac	322
Suburban Cadillac Buick Troy	329
Suburban Cadillac of Plymouth	367
Suburban Chrysler Dodge Jeep Ram of Farmington Hills	157
Suburban Chrysler Dodge Jeep Ram of Garden City	258
Suburban Chrysler Dodge Jeep Ram of Troy	66
Suburban Ford of Ferndale	405
Suburban Ford of Sterling Heights	14

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Dealership	Rank
Suburban Ford of Waterford	173
Suburban Imports of Farmington Hills	208
Suburban Imports of Troy	275
Suburban Jaguar Land Rover Troy	462
Suburban Toyota	488
Sunrise Chevrolet	440
Sweeney Buick GMC	263
Sweeney Chevrolet	317
Tempe Honda	241
Temple Mac Haik Dodge Chrysler Jeep	300
Terry Labonte Chevrolet	436
Toyota of Bedford	412
Toyota of Cleveland	420
Toyota of Clovis	279
Toyota of Huntington Beach	101
Toyota of Las Vegas	141
Toyota of Orange	12
Toyota of Pharr	92
Toyota of Riverside	58
Toyota of Surprise	474
Toyota of Turnersville	265
Toyota Place	210
Toyota/Scion of Fayetteville	341
Tustin Lexus	409
United BMW	31
Universal Toyota	29
Vernon Auto Group	122
Veterans Ford	425
Victoria Mac Haik Ford	416
Victory Honda Of San Bruno	310
Voss Chevrolet	316
Voss Honda	493
Warren Henry Infiniti	330
Weir Canyon Honda	483
Wilde Chrysler Jeep Dodge Subaru	185
Wilde East Towne Honda	324
Wilde Honda	106
Wilde Honda of Sarasota	382
Wilde Jaguar Land Rover of Sarasota	271
Wilde Lexus of Sarasota	152
Wilde Toyota	80
Winter Haven Honda	497
Wolfchase Toyota	155
Zeigler BMW of Orland Park	334
Zeigler Chevrolet Schaumburg	441



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Dealership	Rank
Zeigler Chrysler Dodge Jeep - Downers Grove	328
Zeigler Chrysler Dodge Jeep - Grandville	374
Zeigler Chrysler Dodge Jeep - Schaumburg	77
Zeigler Chrysler Dodge Jeep Plainwell	442
Zeigler Nissan Infiniti of Orland Park	229

Note: Data are operating results for calendar year 2018.

(1) Finance & Insurance.

(2) Parts & Accessories.

(3) Revenue does not include wholesale or fleet sales.

Source: WardsAuto Dealer Business.