



WARDSAUTO 2018 REMARKETING 150

Rank	Dealership	Owner/Principal	City	ST	Total Revenue	Total Units	Used Revenue	Used Units
1	Braman Motorcars	Norman Braman	West Palm Beach	FL	\$481,145,973	6,032	\$127,771,055	2,380
2	BMW of Gwinnett Place	Penske Automotive Group	Duluth	GA	\$196,595,313	4,238	\$114,100,844	3,155
3	Fletcher Jones Motorcars	Fletcher Jones	Newport Beach	CA	\$587,320,892	8,528	\$107,078,960	2,347
4	Crevier BMW/MINI	Donald Crevier/ Penske Automotive Group	Santa Ana	CA	\$327,077,803	6,370	\$102,434,208	2,973
5	United BMW	Penske Automotive Group	Roswell	GA	\$188,464,010	3,847	\$100,783,570	2,760
6	Dave Smith Motors	Ken Smith	Kellogg	ID	\$730,731,836	15,084	\$92,445,680	3,564
7	Al Serra Auto Plaza	Matthew Serra/Serra Automotive	Grand Blanc	MI	\$467,444,099	15,007	\$91,387,143	5,620
8	Rusnak/Westlake	Paul Rusnak; Victoria Rusnak	Thousand Oaks	CA	\$365,884,170	5,712	\$88,296,722	1,906
9	Cardinale GMC, Nissan - Audi of Monterey	Joseph Cardinale; Thomas Cardinale	Seaside	CA	\$167,410,150	5,512	\$84,862,001	4,230
10	CarSense - Chester Springs	Penske Automotive Group	Chester Springs	PA	\$93,239,772	4,020	\$84,524,596	4,020
11	Motorwerks BMW/MINI	Penske Automotive Group	Bloomington	MN	\$190,793,494	4,530	\$78,277,696	3,027
12	BMW/MINI North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$196,378,768	4,220	\$77,964,200	2,689
13	Rick Case Automall	Rick Case	Duluth	GA	\$196,703,589	6,841	\$77,303,299	4,417
14	Rusnak/Pasadena	Paul Rusnak; Victoria Rusnak	Pasadena	CA	\$463,461,357	6,814	\$76,752,026	1,677
15	Ray Skillman GMC Truck	Ray Skillman	Indianapolis	IN	\$223,198,256	7,191	\$76,695,993	4,047
16	Herb Chambers Lexus	Herbert G. Chambers	Sharon	MA	\$212,747,243	4,780	\$76,515,208	2,548
17	Mullinax Ford of Central Florida	Gerald Mullinax; Lawrence E. Mullinax; Ed Mullinax	Apopka	FL	\$193,543,993	6,576	\$76,284,452	3,883
18	CarSense - Hatfield	Penske Automotive Group	Chester Springs	PA	\$78,949,871	3,534	\$71,721,063	3,534
19	Al Hendrickson Toyota	Al Hendrickson	Coconut Creek	FL	\$293,220,591	10,425	\$71,172,028	3,673
20	BMW/MINI of Austin	Penske Automotive Group	Austin	TX	\$204,338,644	4,220	\$68,301,239	2,398
21	Jim Koons - Tyson's Toyota	Jim Koons Automotive Group	Vienna	VA	\$275,979,920	8,666	\$66,455,326	3,566
22	Lauderdale BMW of Ft. Lauderdale	Melinda Holman; Joseph S. Holman	Ft. Lauderdale	FL	\$329,922,559	5,150	\$63,911,609	1,793
23	Jim Koons - Tysons GM/Chrysler	Jim Koons Automotive Group	Vienna	VA	\$321,558,968	7,888	\$63,371,871	2,710
24	Greenway Ford	Frank Rodriguez; Carl Atkinson/ Greenway Automotive	Orlando	FL	\$172,723,754	5,438	\$62,380,794	3,453
25	Rick Case Automall Davie	Rick Case	Davie	FL	\$289,765,372	10,927	\$61,289,306	4,479
26	Kuni BMW	Melinda Holman; Joseph S. Holman	Beaverton	OR	\$156,103,738	3,235	\$59,669,922	2,144
27	Audi Flatirons	Melinda Holman; Joseph S. Holman	Broomfield	CO	\$156,103,737	3,235	\$59,669,922	2,144
28	Universal Toyota	Gary V. Woods/Red McCombs Automotive Group	San Antonio	TX	\$196,956,000	6,338	\$59,169,000	3,123
29	Braman Motors	Norman Braman	Miami	FL	\$374,024,536	4,511	\$59,015,881	1,106
30	BMW/MINI of San Diego	Penske Automotive Group	San Diego	CA	\$199,366,599	4,195	\$58,804,399	2,105
31	Classic Chevrolet	Tom Durant	Grapevine	TX	\$403,920,510	7,365	\$57,037,860	2,256
32	Toyota Direct	Performance Automotive Network	Columbus	OH	\$173,406,719	7,000	\$55,660,358	3,742
33	Rick Hendrick Toyota Sandy Springs	Hendrick Automotive Group	Atlanta	GA	\$137,757,022	4,486	\$55,259,840	2,730
34	Chapman BMW on Camelback	Jerry B. Chapman; Ted Chapman; John H. Chapman; J. Baxter Chapman	Phoenix	AZ	\$150,337,371	3,405	\$54,349,346	2,160
35	Rick Case Honda	Rick Case	Davie	FL	\$260,681,160	11,968	\$54,188,570	5,599
36	Brickell Honda, Buick, GMC & Mazda	Mario Murgado/ Murgado Automotive Group	Miami	FL	\$208,781,904	6,676	\$53,639,504	1,898
37	Honda Marysville	Performance Automotive Network	Marysville	OH	\$157,711,063	6,210	\$53,614,309	3,182
38	Findlay Toyota	Cliff Findlay; Tyler Corder; Rich Abajian	Henderson	NV	\$276,106,374	7,776	\$52,405,486	2,291
39	Herb Chambers Flagship Motorcars	Herbert G. Chambers	Lynnfield	MA	\$156,379,706	2,724	\$51,953,637	1,308

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Rank	Dealership	Owner/Principal	City	ST	Total Revenue	Total Units	Used Revenue	Used Units
40	Hendrick BMW	Hendrick Automotive Group	Charlotte	NC	\$183,704,909	3,454	\$51,312,607	1,772
41	Mullinax Ford Mobile Alabama	Gerald Mullinax; Lawrence E. Mullinax; Alvin Davis; Ed Mullinax	Mobile	AL	\$126,858,580	3,931	\$51,057,103	2,392
42	Frontier Leasing & Sales	Ken Smith	Coeur d'Alene	ID	\$65,206,964	2,443	\$50,913,694	2,398
43	Suburban Ford of Sterling Heights	David T. Fischer/ The Suburban Collection	Sterling Heights	MI	\$275,947,963	9,551	\$50,666,214	3,737
44	Performance Automall	Hendrick Automotive Group	Chapel Hill	NC	\$176,840,643	4,187	\$50,357,277	1,911
45	McCombs Ford West	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$154,329,000	4,367	\$50,024,000	2,278
46	Central Florida Toyota	Penske Automotive Group	Orlando	FL	\$201,949,875	8,532	\$50,015,588	3,532
47	Wilde Toyota	Mark Wilde; Patrick Donahue; Sharon Bloom	West Allis	WI	\$154,090,269	5,824	\$49,590,373	3,433
48	CardinaleWay Mazda - Arizona	Joseph Cardinale; Thomas Cardinale	Mesa	AZ	\$132,842,764	6,599	\$49,196,230	3,872
49	BMW of Mt. Laurel	Melinda Holman; Joseph S. Holman	Mt. Laurel	NJ	\$133,853,106	2,462	\$48,925,615	1,396
50	Mac Haik's Southway Ford	Mac Haik	San Antonio	TX	\$189,989,649	5,416	\$48,330,700	2,302
51	Performance CJDR	Performance Automotive Network	Columbus	OH	\$117,226,537	4,127	\$48,105,407	2,616
52	Rick Hendrick Imports	Hendrick Automotive Group	Charleston	SC	\$138,811,878	3,014	\$48,080,791	1,784
53	Ray Skillman Ford	Ray Skillman	Greenwood	IN	\$158,753,594	4,987	\$47,854,086	2,560
54	Herb Chambers BMW/Mini of Boston	Herbert G. Chambers	Boston	MA	\$178,615,016	3,416	\$47,654,803	1,423
55	Herb Chambers Honda of Seekonk	Herbert G. Chambers	Seekonk	MA	\$116,095,169	4,654	\$47,462,443	2,614
56	Serra Buick-GMC-Cadillac-KIA - Romeo	Randy Jackson/ Serra Automotive	Washington	MI	\$153,567,783	5,337	\$47,379,282	2,986
57	Fred Anderson Toyota	Fred H. Anderson	Raleigh	NC	\$188,561,991	6,279	\$47,036,732	2,522
58	Bergstrom Chevrolet-Buick-Cadillac	John F. Bergstrom	Neenah	WI	\$114,423,848	3,273	\$46,765,985	2,149
59	Toyota of Pharr	Penske Automotive Group	Pharr	TX	\$150,820,790	5,128	\$46,205,589	2,339
60	Jeff Gordon Chevrolet	Hendrick Automotive Group	Wilmington	NC	\$131,921,903	3,319	\$45,841,235	1,937
61	Wilde Honda	Mark Wilde; Patrick Donahue; Sharon Bloom	Waukesha	WI	\$148,198,757	5,898	\$45,692,054	2,934
62	Landers Chrysler Jeep Dodge	Penske Automotive Group	Benton	AR	\$88,554,143	3,379	\$45,062,443	2,399
63	Hendrick Lexus Charlotte	Hendrick Automotive Group	Charlotte	NC	\$155,395,647	3,084	\$45,039,515	1,496
64	Jim Koons - White Marsh	Jim Koons Automotive Group	White Marsh	MD	\$147,226,485	4,433	\$44,377,702	2,184
65	Red McCombs Ford	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$188,514,000	4,974	\$43,729,000	2,185
66	BMW of Tenafly	Penske Automotive Group	Tenafly	NJ	\$121,310,750	2,214	\$43,398,485	1,163
67	Rick Case Acura Hyundai	Rick Case	Ft. Lauderdale	FL	\$173,057,643	6,605	\$43,110,836	3,132
68	Big Two Toyota of Chandler	Christopher E Hoeye	Chandler	AZ	\$203,534,512	5,573	\$42,980,026	1,338
69	Porsche of West Broward	Penske Automotive Group	Davie	FL	\$109,905,758	1,167	\$42,726,228	549
70	Chapman BMW I-10	Jerry B. Chapman; Ted R. Chapman; J. Baxter Chapman	Chandler	AZ	\$138,822,401	2,621	\$42,293,720	1,543
71	Kuni Lexus of Portland	Melinda Holman; Joseph S. Holman	Portland	OR	\$157,984,046	3,382	\$42,110,216	1,606
72	Hudson Toyota	Penske Automotive Group	Jersey City	NJ	\$184,474,848	6,043	\$41,964,110	2,229
73	Mac Haik Ford	Mac Haik	Houston	TX	\$191,990,775	4,502	\$41,862,930	1,826
74	Serra Traverse City	Jerry Zezulka; Jim Tuohy/ Serra Automotive	Traverse City	MI	\$128,439,912	4,818	\$41,775,720	2,806
75	Porsche North Scottsdale	Penske Automotive Group	Phoenix	AZ	\$122,698,745	1,327	\$41,638,868	653
76	Right Toyota	David W. Wilson	Scottsdale	AZ	\$248,130,159	6,572	\$41,537,073	1,593
77	Toyota of Orange	David W. Wilson	Orange	CA	\$347,741,200	10,612	\$41,435,651	1,960

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78	Newport Lexus	David W. Wilson	Newport Beach	CA	\$200,517,849	3,876	\$41,392,895	1,154
79	Wilde Lexus of Sarasota	Mark Wilde; Dean Palmer	Sarasota	FL	\$141,755,390	3,004	\$41,269,908	1,468
80	Mullinax Ford of Lake Park	Lawrence Mullinax; Gerald Mullinax; Ed Mullinax	Lake Park	FL	\$122,294,198	3,728	\$40,779,090	2,075
81	Red McCombs Toyota	Marsha M. Shields/Red McCombs Automotive Group	San Antonio	TX	\$167,299,000	4,910	\$40,509,000	2,100
82	Jason Lewis Chrysler Dodge Jeep Ram	Jason P. Lewis	Sparta	TN	\$69,508,181	2,447	\$40,180,625	1,873
83	Braman Honda	Norman Braman	Miami	FL	\$187,706,726	6,983	\$40,075,738	2,015
84	BMW of Murrieta	Hendrick Automotive Group	Murrieta	CA	\$124,927,590	2,506	\$40,064,142	1,296
85	Mercedes-Benz of Chicago	Fletcher Jones	Chicago	IL	\$143,255,619	2,208	\$39,970,215	957
86	Bommarito Buick-GMC- Audi-Mazda-Infiniti	Frank J. Bommarito; John J. Bommarito	Ellisville	MO	\$182,895,139	4,320	\$39,915,111	1,659
87	Houston Mac Haik Dodge Chrysler Jeep	Mac Haik	Houston	TX	\$145,578,483	3,932	\$39,631,669	1,976
88	Atlanta Toyota	Penske Automotive Group	Duluth	GA	\$174,638,647	6,489	\$39,568,684	2,329
89	Herb Chambers BMW of Sudbury	Herbert G. Chambers	Sudbury	MA	\$143,493,449	2,491	\$39,469,155	1,154
90	Mercedes-Benz of Littleton	Norman Braman	Littleton	CO	\$138,244,142	2,229	\$39,402,803	949
91	Audi Beverly Hills	Fletcher Jones	Beverly Hills	CA	\$208,551,499	4,022	\$39,342,595	1,088
92	Billy Navarre Chevrolet, Cadillac and Honda	Billy Navarre; Ryan Navarre	Lake Charles	LA	\$157,826,966	4,703	\$38,988,320	1,749
93	Serra Chevrolet-Cadillac- Buick-GMC-KIA - Jackson	Sam Hamady/Serra Automotive	Jackson	TN	\$102,167,746	3,373	\$38,806,922	2,106
94	Chapman Honda	Ted R. Chapman; Jerry B. Chapman	Tucson	AZ	\$121,376,425	4,646	\$38,756,779	2,641
95	Larry H. Miller Chrysler Jeep Dodge Ram Sandy	Karen Gail Miller/ Larry H. Miller Dealerships	Sandy	UT	\$159,956,383	3,629	\$38,673,503	1,739
96	Fletcher Jones Audi	Fletcher Jones	Chicago	IL	\$143,374,572	2,664	\$38,655,098	1,137
97	Greenway Chrysler Jeep Dodge Ram	Frank Rodriguez; Carl Atkinson; Conrad Letson/Greenway Automotive	Orlando	FL	\$148,277,508	4,452	\$38,529,045	2,129
98	Future Ford	G. Steven Pleau/ Future Automotive Group	Roseville	CA	\$188,353,950	4,478	\$38,364,343	1,559
99	Wolfchase Toyota	Penske Automotive Group	Cordova	TN	\$128,405,234	4,493	\$38,239,286	2,144
100	Serra Chevrolet-Buick-GMC - Nashville	Barry Carver/Serra Automotive	Madison	TN	\$138,958,525	3,890	\$38,210,351	1,841
101	Phil Long Ford of Denver	Gerald Cimino/ Phil Long Dealerships, Inc.	Denver	CO	\$166,107,930	4,146	\$38,175,177	1,647
102	Braman Honda of Palm Beach	Norman Braman	Greenacres	FL	\$133,063,875	4,867	\$38,064,884	1,842
103	Aubrey Alexander Toyota	Blaise Alexander	Selinsgrove	PA	\$90,386,617	2,685	\$37,766,678	1,404
104	Fletcher Jones Imports	Fletcher Jones	Las Vegas	NV	\$148,436,875	2,144	\$37,744,453	921
105	Mercedes-Benz of San Diego	Penske Automotive Group	San Diego	CA	\$159,327,028	2,769	\$37,589,125	1,160
106	Mac Haik Ford Lincoln	Mac Haik	Georgetown	TX	\$181,075,035	4,293	\$37,510,927	1,949
107	Scottsdale Ferrari	Penske Automotive Group	Scottsdale	AZ	\$76,059,019	485	\$37,171,292	286
108	East Bay BMW	Hendrick Automotive Group	Pleasanton	CA	\$134,518,213	2,637	\$36,675,723	1,289
109	Herb Chambers Mercedes-Benz of Boston	Herbert G. Chambers	Somerville	MA	\$149,301,812	2,474	\$36,658,895	890
110	Herb Chambers Mercedes- Benz of Natick	Herbert G. Chambers	Natick	MA	\$122,793,821	2,029	\$36,643,615	1,129
111	Vernon Auto Group	Rick Ford	Vernon	TX	\$138,374,933	3,177	\$36,579,867	1,426
112	Mercedes-Benz of Tysons Corner	Penske Automotive Group	Vienna	VA	\$122,244,232	2,328	\$36,542,926	1,242
113	BMW/MINI of Ontario	Penske Automotive Group	Ontario	CA	\$123,948,389	2,435	\$36,408,574	1,152

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114	Michael Cadillac	Michael L. Rosvold	Fresno	CA	\$204,599,046	5,007	\$36,334,083	1,667
115	Peter Pan BMW	Penske Automotive Group	San Mateo	CA	\$143,876,907	2,486	\$35,789,347	1,110
116	Herb Chambers Audi Porsche of Burlington	Herbert G. Chambers	Burlington	MA	\$144,394,856	2,466	\$35,705,427	936
117	Cardinale - Coast BMW Nissan	Joseph Cardinale; Thomas Cardinale	San Luis Obispo	CA	\$109,100,743	3,041	\$35,693,590	1,716
118	Jack Maxton Chevrolet	Jeffrey Mauk	Worthington	OH	\$114,601,621	4,217	\$35,487,514	2,358
119	Mac Haik Chevrolet	Mac Haik	Houston	TX	\$206,899,437	4,922	\$35,375,020	1,598
120	Hendrick Lexus Northlake	Hendrick Automotive Group	Charlotte	NC	\$108,598,237	2,305	\$35,185,536	1,174
121	Fred Anderson Toyota of Asheville	Fred H. Anderson	Asheville	NC	\$107,667,984	3,605	\$35,037,928	1,725
122	Kings Honda	Performance Automotive Network	Cincinnati	OH	\$117,044,542	4,562	\$34,960,907	2,108
123	Warren Henry Jaguar/ Land Rover North Dade	Warren Henry Zinn/ Warren Henry Auto Group	Miami	FL	\$206,932,184	2,523	\$34,950,953	672
124	Larry H. Miller Lexus Murray/Lindon	Karen Gail Miller	Murray	UT	\$132,727,664	2,719	\$34,938,817	1,262
125	CardinaleWay Hyundai - Genesis - Volkswagen - Mazda	Joseph Cardinale; Thomas Cardinale	Corona	CA	\$140,093,747	5,771	\$34,872,036	2,424
126	Mercedes-Benz of Ontario	Fletcher Jones	Ontario	CA	\$179,939,913	3,096	\$34,798,669	1,029
127	Gwinnett Place Honda	Hendrick Automotive Group	Duluth	GA	\$188,624,555	5,423	\$34,508,602	1,879
128	Hendrick Honda	Hendrick Automotive Group	Charlotte	NC	\$176,527,523	5,635	\$33,801,260	1,950
129	Don Davis Dodge Chrysler Jeep	Robert Howard/ Don Davis Auto Group	Arlington	TX	\$112,945,901	3,275	\$33,748,317	1,720
130	Bommarito Cadillac-VW-Mazda	John J. Bommarito	St. Peters	MO	\$88,469,170	2,885	\$33,638,905	1,607
131	Toyota of Riverside	David W. Wilson	Riverside	CA	\$184,284,235	5,643	\$33,370,332	1,588
132	Park Auto Group	Tom Flory/Serra Automotive	Akron	OH	\$155,401,570	5,713	\$33,205,375	2,279
133	Rick Hendrick Chevrolet of Buford	Hendrick Automotive Group	Buford	GA	\$127,536,451	3,261	\$33,140,395	1,442
134	Aristocrat Motors	Anthony Soave; Marion Battaglia; Kevin Killilea	Merriam	KS	\$145,176,000	2,039	\$33,106,000	876
135	Honda of Concord	Hendrick Automotive Group	Concord	NC	\$141,463,194	4,461	\$33,007,337	1,837
136	Penske Honda	Penske Automotive Group	Indianapolis	IN	\$129,510,807	4,972	\$32,986,683	1,982
137	East Madison Toyota	Penske Automotive Group	Madison	WI	\$116,733,041	4,208	\$32,934,769	2,008
138	Harold Zeigler Lincoln BMW Chrysler Honda	Aaron J. Zeigler; Harold J. Zeigler	Kalamazoo	MI	\$111,110,264	3,407	\$32,840,308	1,930
139	Mullinax Ford of New Smyrna Beach	Lawrence E. Mullinax; Gerald Mullinax; Ed Mullinax	New Smyrna Beach	FL	\$83,721,932	2,976	\$32,759,422	1,817
140	Audi Palo Alto	Melinda Holman; Joseph S. Holman	Palo Alto	CA	\$109,212,291	2,175	\$32,670,095	977
141	Hendrick Toyota Apex	Hendrick Automotive Group	Apex	NC	\$166,203,369	5,418	\$32,629,231	1,757
142	Arlington Toyota	Gary Vicari/ Arlington Automotive Group	Palatine	IL	\$101,420,933	3,605	\$32,612,193	1,996
143	Future Ford of Sacramento	G. Steven Pleau/ Future Automotive Group	Sacramento	CA	\$147,357,849	3,633	\$32,592,126	1,375
144	Audi Tysons Corner	Penske Automotive Group	Vienna	VA	\$131,161,644	2,816	\$32,254,356	1,307
145	Ray Catena Motor Car	Raymond Catena	Edison	NJ	\$189,084,816	2,919	\$32,035,559	700
146	Performance Toyota	Performance Automotive Network	Fairfield	OH	\$110,159,890	4,162	\$31,875,124	2,077
147	Rick Hendrick Chevrolet	Hendrick Automotive Group	Duluth	GA	\$164,776,249	4,080	\$31,743,181	1,507
148	Lexus of Pleasanton	Hendrick Automotive Group	Pleasanton	CA	\$135,687,355	2,834	\$31,683,192	1,125
149	Chapman Chevrolet	John H. Chapman; Jerry B. Chapman; J. Baxter Chapman	Tempe	AZ	\$138,073,494	3,847	\$31,642,526	1,604
150	Blaise Alexander Chevrolet	Blaise Alexander	Muncy	PA	\$110,761,855	2,526	\$31,585,107	940

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