



# WARDSAUTO 2020 MEGADEALER 100

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Rank	Megadealer Group Name	City	ST	Executive(s)	Total Dealer-ships	New Retail Revenue	New Retail Units	Fleet Revenue	Fleet Units	Used Retail Revenue	Used Retail Units	Wholesale Revenue	Wholesale Units	Finance & Insurance Revenue	Service Revenue	Body Shop Revenue	Parts & Accessories Revenue	Total Units	Total Revenue
1	AutoNation	Fort Lauderdale	FL	Cheryl Miller	236	–	282,602	–	2,555	–	246,113	–	61,382	–	–	–	–	592,652	\$21,335,700,000
2	Penske Automotive Group	Bloomfield Hills	MI	Roger S. Penske	321	\$9,329,530,000	222,704	\$256,644,000	6,853	\$7,241,199,000	284,190	\$940,526,000	115,937	\$652,190,000	\$2,195,806,000	–	–	629,684	\$20,615,895,000
3	Lithia Motors	Medford	OR	Bryan DeBoer; Sidney DeBoer	187	\$6,799,095,524	180,532	\$201,553,237	5,119	\$3,527,163,859	170,423	\$301,161,285	47,767	\$518,646,569	\$522,364,258	\$85,442,276	\$717,322,197	403,841	\$12,672,749,206
4	Group 1 Automotive	Houston	TX	Earl Hesterberg	186	\$6,314,100,000	169,136	–	–	\$3,366,600,000	158,549	\$355,200,000	51,205	\$497,900,000	\$1,510,000,000	–	–	378,890	\$12,043,800,000
5	Sonic Automotive	Charlotte	NC	David Smith	95	–	114,131	–	–	–	162,149	–	34,153	–	–	–	–	310,433	\$10,454,343,000
6	Hendrick Automotive Group	Charlotte	NC	Rick Hendrick	94	\$4,656,827,643	115,394	\$720,704,519	26,450	\$2,436,771,702	99,427	\$461,765,692	53,570	\$548,910,484	\$411,401,513	\$147,612,512	\$904,991,048	294,841	\$10,288,985,113
7	Asbury Automotive Group	Duluth	GA	David Hult	88	–	105,243	–	–	–	88,602	–	–	–	–	–	–	193,845	\$7,210,300,000
8	Larry H. Miller Dealerships	Sandy	UT	Karen Gail Miller	63	\$2,420,899,896	63,849	\$144,327,207	3,516	\$1,109,419,094	54,521	\$818,716,126	55,226	\$179,430,021	\$273,606,163	\$29,901,419	\$430,441,832	177,112	\$5,406,741,758
9	Ken Garff Automotive Group	Salt Lake City	UT	Robert H. Garff; John Garff; Matthew Garff	48	\$2,254,934,121	59,650	\$265,111,117	8,170	\$981,025,391	46,114	\$135,699,289	23,733	\$173,253,037	\$159,486,051	\$36,968,537	\$234,894,422	137,667	\$4,241,371,965
10	Prime Motor Group	Westwood	MA	Todd Skelton	55	–	45,050	–	1,012	–	38,217	–	25,378	–	–	–	–	109,657	\$3,483,443,745
11	Holman Enterprises	Mt. Laurel	NJ	Brian Bates; Melinda Holman	32	\$1,608,483,510	31,079	\$114,002,826	2,451	\$845,977,065	30,320	\$128,546,298	11,222	\$79,898,951	\$220,799,892	\$33,233,205	\$244,408,612	75,072	\$3,275,350,359
12	Staluppi Auto Group	North Palm Beach	FL	John Staluppi; John Staluppi Jr.	42	\$2,028,093,384	62,570	\$24,223,182	1,300	\$546,576,515	27,764	\$114,985,697	13,792	\$166,406,818	\$177,552,029	–	\$104,276,588	105,426	\$3,162,114,213
13	Napleton Automotive Group	Oakbrook Terrace	IL	Edward F. Napleton	51	\$1,327,261,316	36,053	\$401,710,240	15,156	\$767,429,539	34,947	\$135,459,088	17,276	\$104,592,581	\$128,992,630	\$6,242,491	\$157,905,367	103,432	\$3,029,593,252
14	Bommarito Automotive Group	Ellisville	MO	Frank J. Bommarito; John J. Bommarito	13	\$480,645,568	13,720	\$1,941,636,734	41,543	\$254,442,935	11,476	\$41,525,538	7,541	\$41,381,720	\$41,822,245	\$8,595,560	\$56,452,227	74,280	\$2,866,502,527
15	The Herb Chambers Companies	Somerville	MA	Herbert G. Chambers	49	\$1,368,862,135	30,402	–	–	\$680,912,555	24,698	\$183,827,875	18,005	\$48,924,421	\$153,586,506	\$15,219,072	\$172,365,902	73,105	\$2,623,698,466
16	Jim Koons Automotive Group	Vienna	VA	Jim Koons	17	\$1,462,789,880	37,241	–	–	\$542,029,295	27,261	\$91,228,632	12,156	\$154,367,736	\$110,976,854	\$22,949,463	\$131,414,040	76,658	\$2,515,755,900
17	The Suburban Collection	Troy	MI	David T. Fischer, Jr.	43	\$1,470,645,203	35,799	\$166,267,045	5,537	\$461,015,120	23,453	\$48,751,267	6,823	\$65,761,132	\$88,179,882	\$36,541,172	\$166,818,364	71,612	\$2,503,979,185
18	Morgan Auto Group	Tampa	FL	Scott Bieler	39	–	36,424	–	–	–	33,201	–	20,329	–	–	–	–	89,954	\$2,481,322,016
19	Fletcher Jones Automotive Group	Las Vegas	NV	Fletcher Jones	16	\$1,256,334,382	21,045	\$86,114,274	2,082	\$563,422,441	15,527	\$118,320,323	7,386	\$77,053,836	\$161,468,235	–	\$171,895,284	46,040	\$2,434,608,775
20	David Wilson Automotive Group	Orange	CA	David W. Wilson	16	\$1,446,705,513	44,300	–	–	\$534,310,996	19,583	–	–	\$79,979,556	\$116,424,600	–	\$106,912,198	63,883	\$2,284,332,863
21	RFJ Auto Partners	Plano	TX	Rick Ford	22	\$1,035,518,620	20,428	\$506,834,231	17,702	\$425,458,469	19,474	\$81,386,679	7,796	\$99,907,730	\$53,621,416	\$5,352,046	\$63,913,093	65,400	\$2,271,992,285
22	Greenway Automotive	Orlando	FL	Carl Atkinson; Frank Rodriguez	51	\$1,098,554,453	34,768	–	–	\$576,376,731	32,571	\$127,904,736	15,842	\$142,846,591	\$124,391,213	\$5,400,277	\$124,445,663	83,181	\$2,199,919,664
23	Victory Automotive Group	Canton	MI	Jeffrey E. Cappo	45	\$1,192,413,361	39,768	–	–	\$483,022,512	24,885	\$97,517,307	15,659	\$84,674,118	\$115,250,128	\$6,048,789	\$143,207,040	80,312	\$2,122,133,255
24	Findlay Automotive Group	Henderson	NV	Cliff Findlay; Tyler Corder	32	\$1,132,667,609	29,321	\$7,776,010	216	\$466,626,619	20,504	\$120,338,821	12,478	\$102,174,804	\$127,713,976	\$1,454,298	\$127,581,263	62,519	\$2,086,333,400
25	Mac Haik Auto Group	Houston	TX	Mac Haik	17	\$1,057,119,818	24,807	\$150,156,566	3,760	\$438,786,370	20,342	\$98,503,717	8,902	\$70,418,950	\$66,283,644	\$19,822,878	\$174,718,837	57,811	\$2,075,810,780
26	Keyes Automotive Group	Van Nuys	CA	Howard Keyes; Howard Tenenbaum	14	\$1,250,616,994	33,233	–	–	\$391,131,127	16,312	\$76,332,110	6,015	\$93,087,835	\$103,089,287	\$2,146,827	\$129,717,172	55,560	\$2,046,121,352
27	Serra Automotive	Fenton	MI	Joseph O. Serra	48	\$1,194,044,987	32,070	\$54,685	2	\$518,352,425	29,839	\$40,908,341	6,588	\$80,739,901	\$84,150,104	\$24,504,810	\$97,191,852	68,499	\$2,039,947,105
28	Ourisman Automotive Group	Marlow Heights	MD	Daniel L. Korengold; Chris Ourisman	29	–	31,798	–	479	–	16,604	–	9,805	–	–	–	–	58,686	\$1,931,836,791
29	RML Automotive	Lewisville	TX	Robert Johnson; Thomas McLarty	29	–	26,160	–	–	–	21,739	–	14,178	–	–	–	–	62,077	\$1,918,828,609
30	Open Road Auto Group	Bridgewater	NJ	W. Rodman Ryan	22	–	23,369	–	–	–	12,807	–	6,019	–	–	–	–	42,195	\$1,897,371,602
31	Ganley Auto Group	Brecksville	OH	Ken Ganley; Thomas Ganley	31	\$1,101,477,558	32,423	\$18,649,036	348	\$411,356,823	21,233	\$84,295,979	12,457	\$74,708,162	\$63,916,858	\$14,778,008	\$106,083,083	66,461	\$1,875,265,507
32	Earnhardt Auto Centers	Chandler	AZ	Hal J. Earnhardt	21	\$1,150,280,835	34,058	–	–	\$349,797,634	17,507	–	–	\$67,876,004	\$90,553,886	\$5,927,706	\$138,670,879	51,565	\$1,803,106,944
33	Baxter Auto Group	Omaha	NE	S. Mickey Anderson	20	\$939,717,371	24,500	\$7,469,200	232	\$399,494,269	19,218	\$102,761,219	11,059	\$71,089,907	\$88,049,156	\$10,057,814	\$111,962,500	55,009	\$1,730,601,436
34	Kahlig Auto Group	San Antonio	TX	Clarence Kahlig	19	–	19,175	–	619	–	17,097	–	10,161	–	–	–	–	47,052	\$1,639,209,300
35	Chapman Automotive Group	Chandler	AZ	Ted Chapman; John Chapman	24	\$756,331,964	18,984	\$30,310,239	729	\$407,915,851	19,254	\$102,937,724	9,912	\$88,865,089	\$93,976,905	\$20,471,975	\$126,299,741	48,879	\$1,627,109,488
36	Ray Catena Auto Group	Edison	NJ	Raymond Catena	16	\$1,083,101,052	20,009	–	–	\$270,881,398	7,779	\$51,855,000	3,457	\$12,391,257	\$79,632,459	–	\$80,392,184	31,245	\$1,578,253,350
37	Sheehy Auto Stores	Fairfax	VA	Vincent A. Sheehy	23	\$729,332,056	21,322	\$49,608,441	1,690	\$454,951,843	21,980	\$44,296,859	8,628	\$62,691,748	\$92,326,137	\$2,246,972	\$108,373,590	53,620	\$1,543,827,646
38	Jeff Wyler Automotive Family	Milford	OH	Jeffrey L. Wyler	16	\$798,817,312	22,414	\$30,882,588	1,018	\$400,569,723	18,054	\$58,014,387	8,310	\$72,740,924	\$49,896,557	\$18,972,877	\$66,737,051	49,796	\$1,496,631,419
39	Walser Automotive Group	Edina	MN	Andrew Walser	26	–	18,057	–	60	–	24,124	–	8,026	–	–	–	–	50,267	\$1,470,804,622
40	Keating Auto Group	Victoria	TX	Ben Keating	18	–	20,739	–	–	–	10,618	–	8,825	–	–	–	–	40,182	\$1,400,981,381
41	Darcars Automotive Group	Bethesda	MD	John R. Darvish	25	–	21,527	–	–	–	11,657	–	8,042	–	–	–	–	41,226	\$1,370,915,331
42	Gee Automotive Companies	Liberty Lake	WA	Ryan Gee	24	–	18,090	–	990	–	14,779	–	8,949	–	–	–	–	42,808	\$1,362,738,114
43	Ed Morse Automotive Group	Delray Beach	FL	Edward J. Morse, III	14	\$481,502,590	12,998	\$470,313,899	11,001	\$176,675,820	8,017	\$48,384,573	5,357	\$46,674,667	\$49,295,575	\$10,019,398	\$63,989,639	37,373	\$1,346,856,161
44	McLarty Automotive	Little Rock	AZ	Mark McLarty	31	–	24,636	–	–	–	30,426	–	–	–	–	–	–	55,062	\$1,329,800,970
45	Garber Automotive	Saginaw	MI	Richard J. Garber	24	\$592,054,699	16,472	–	–	\$478,442,598	27,050	\$53,658,316	10,200	\$64,417,482	\$45,291,300	\$12,718,036	\$59,663,100	53,722	\$1,306,245,531
46	Zeigler Auto Group	Kalamazoo	MI	Harold J. Zeigler; Aaron J. Zeigler	28	\$592,158,014	15,888	\$168,084	3	\$372,090,981	17,872	\$58,997,076	6,313	\$84,925,275	\$60,363,795	–	\$109,946,903	40,076	\$1,278,650,128
47	Priority Automotive Group	Chesapeake	VA	Dennis Ellmer	23	–	22,127	–	–	–	14,624	–	7,496	–	–	–	–	44,247	\$1,251,468,729
48	Premier Automotive	New Orleans	LA	Troy Duhon	24	–	17,443	–	1,186	–	18,442	–	6,210	–	–	–	–	43,281	\$1,235,107,887
49	Bob Rohrman Auto Group	Arlington Heights	IL	Robert V. Rohrman	24	\$656,164,068	19,455	–	–	\$335,135,400	18,619	\$24,080,834	6,052	\$47,698,848	\$61,192,309	\$2,471,831	\$72,299,704	44,126	\$1,199,042,994
50	World Class Automotive Group	Addison	TX	Randall Reed	6	–	15,538	–	1,264	–	7,390	–	5,895	–	–	–	–	30,087	\$1,199,019,739



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51	Bergstrom Automotive	Neenah	WI	John F. Bergstrom	25	\$545,410,966	12,986	\$19,961,535	478	\$357,892,348	14,127	\$71,522,064	9,957	\$30,102,424	\$54,888,405	\$16,850,361	\$80,565,775	37,548	\$1,177,193,878
52	Island Auto Group	Staten Island	NY	Josh Aaronson; Ron Baron; Marcello Sciarrino	31	–	20,152	–	–	–	16,371	–	7,159	–	–	–	–	43,682	\$1,161,948,523
53	LaFontaine Automotive Group	Highland	MI	Michael T. LaFontaine	20	–	18,462	–	331	–	11,227	–	5,061	–	–	–	–	35,081	\$1,156,608,998
54	Rick Case Automotive Group	Sunrise	FL	Rick Case	16	\$657,706,642	22,168	–	–	\$281,742,287	19,211	–	–	\$45,680,816	\$47,202,199	\$10,376,523	\$69,786,557	41,379	\$1,112,495,024
55	Rusnak Auto Group	PASADENA	CA	Paul Rusnak; Victoria Rusnak	13	\$648,463,085	10,269	\$47,929,523	952	\$203,499,011	4,965	\$35,600,575	1,840	\$26,776,416	\$54,293,338	–	\$79,643,984	18,026	\$1,096,205,932
56	Germain Motor Company	Columbus	OH	Steve Germain	17	\$525,253,409	12,888	–	–	\$315,734,921	14,789	\$62,059,990	11,965	\$41,481,446	\$54,398,935	\$9,446,018	\$70,853,497	39,642	\$1,079,228,216
57	Galpin Motors, Inc	North Hills	CA	Herbert F. Boeckmann II	5	–	20,578	–	303	–	5,556	–	5,205	–	–	–	–	31,642	\$1,073,871,076
58	Balise Motor Sales Co.	West Springfield	MA	James E. Balise	23	\$480,894,837	14,904	\$7,066,353	227	\$328,707,005	17,856	\$21,747,427	7,153	\$42,005,860	\$56,914,202	\$24,060,638	\$94,428,890	40,140	\$1,055,825,212
59	Fox Motors	Grand Rapids	MI	Daniel G. DeVos	24	\$524,266,521	15,272	\$44,042,182	795	\$269,411,170	14,274	\$28,601,172	4,401	\$37,991,012	\$48,640,114	\$12,428,365	\$88,700,495	34,742	\$1,054,081,031
60	The Sullivan Auto Group	Santa Monica	CA	Michael Sullivan	12	–	18,776	–	167	–	8,128	–	2,489	–	–	–	–	29,560	\$1,043,203,018
61	Corwin Automotive Group	Fargo	ND	Timothy F. Corwin	10	\$497,000,000	11,541	–	–	\$365,000,000	16,915	\$17,000,000	2,878	\$35,000,000	\$45,000,000	\$9,000,000	\$60,000,000	31,334	\$1,028,000,000
62	Potamkin Automotive Group	Miami Lakes	FL	Alan Potamkin; Robert Potamkin	14	–	18,991	–	–	–	9,073	–	6,337	–	–	–	–	34,401	\$971,674,925
63	Wilde Automotive Group	Waukesha	WI	Mark H. Wilde	7	\$474,871,400	13,754	–	–	\$312,893,557	15,599	\$42,906,273	6,903	\$39,179,182	\$48,245,618	\$4,119,498	\$49,327,813	36,256	\$971,543,341
64	Del Grande Dealer Group	San Jose	CA	Shaun Del Grande	13	–	16,125	–	–	–	10,737	–	3,756	–	–	–	–	30,618	\$956,309,199
65	Rosenthal Automotive	Reston	VA	Robert Rosenthal	11	–	11,858	–	–	–	10,553	–	–	–	–	–	–	22,411	\$952,618,936
66	Tuttle-Click Automotive Group	Irvine	CA	James H. Click; Robert H. Tuttle	16	–	14,789	–	1,066	–	7,226	–	5,838	–	–	–	–	22,411	\$949,991,948
67	Red McCombs Automotive Group	San Antonio	TX	Marsha M. Shields; Gary V. Woods	6	\$489,009,000	13,630	\$6,592,000	161	\$226,660,000	11,535	\$56,987,000	5,497	\$53,779,000	\$43,207,000	\$6,823,000	\$61,969,000	30,823	\$945,026,000
68	Ferman Automotive Group	Tampa	FL	James L. Ferman	12	\$457,035,000	11,858	\$29,055,000	1,056	\$247,120,000	11,444	\$37,509,000	5,726	\$31,704,000	\$45,851,000	\$17,071,000	\$65,928,000	30,084	\$931,273,000
69	Mullinax Automotive	Apopka	FL	Gerald Mullinax; Lawrence E. Mullinax	8	\$437,459,348	11,399	\$40,118,228	1,175	\$309,780,655	14,978	\$40,212,606	4,292	\$27,370,090	\$26,135,285	\$3,330,451	\$42,907,706	31,844	\$927,314,369
70	Future Automotive Group	Roseville	CA	G. Steven Pleau	9	\$417,419,658	10,813	\$60,240,911	1,455	\$165,845,710	7,464	\$66,063,472	6,090	\$36,089,337	\$59,117,051	\$1,047,840	\$72,944,829	25,822	\$878,768,808
71	Anderson Automotive Group	Raleigh	NC	Fred H. Anderson	8	\$466,766,109	14,648	–	–	\$227,065,852	11,538	\$27,847,118	6,254	\$48,842,953	\$47,936,567	–	\$52,250,981	32,440	\$870,709,580
72	Servco Pacific	Honolulu	HI	Mark Fukunaga; Patrick Ching; Eric Fukunaga	9	\$535,083,110	15,947	\$43,836,167	2,055	\$113,501,802	6,728	\$12,281,081	2,804	\$25,091,924	\$40,411,877	\$422,375	\$87,002,155	27,534	\$857,630,491
73	Phil Long Dealerships	Colorado Springs	CO	Gerald Cimino	20	\$365,237,187	8,323	\$44,723,169	1,155	\$211,688,708	9,340	\$88,618,508	6,275	\$29,492,754	\$41,615,191	\$5,370,709	\$60,170,347	25,093	\$846,916,573
74	Bob Moore Auto Group	Oklahoma City	OK	P. Mark Moore	15	\$353,107,669	7,712	\$25,988,608	669	\$276,493,754	11,362	\$45,286,804	4,078	\$52,629,299	\$92,233,576	–	–	23,821	\$845,739,710
75	Ray Skillman Auto Group	Indianapolis	IN	Ray Skillman	16	\$363,798,890	10,938	\$1,127,288	26	\$267,163,450	15,875	\$62,970,160	7,938	\$43,988,986	\$37,583,027	\$11,422,323	\$46,803,962	34,777	\$834,858,086
76	Hertrich Family of Automobile Dealerships	Seaford	DE	Frederick W. Hertrich	25	\$396,442,914	8,341	\$86,045,863	2,995	\$164,166,285	8,094	\$63,700,838	6,179	\$19,878,449	\$28,983,332	\$12,333,802	\$29,315,277	25,609	\$800,866,760
77	Boucher Group	Greenfield	WI	Gordon Boucher; Frank Boucher	17	\$375,462,000	9,842	\$17,478,000	544	\$215,812,000	10,229	\$42,176,000	5,217	\$35,557,000	\$43,968,000	\$6,113,000	\$61,347,000	25,832	\$797,913,000
78	Phil Smith Automotive Group	Lighthouse Point	FL	Michael Dayhoff; Phillip Smith	19	\$338,049,221	9,677	\$4,394,699	101	\$203,347,864	9,917	\$48,907,912	5,309	\$27,539,818	\$30,162,792	\$5,702,442	\$65,004,329	25,004	\$723,109,077
79	Piercey Automotive Group	Irvine	CA	William R. Piercey	6	\$453,648,295	16,241	–	–	\$109,463,733	5,901	\$25,381,055	3,253	\$20,460,490	\$44,875,884	\$8,564,954	\$37,149,112	25,395	\$699,543,523
80	Gillman Auto Group	Houston	TX	Stacey Gillman Wimbish; Jason R. Gillman	10	\$407,381,439	12,780	–	–	\$164,216,637	9,992	\$12,836,599	1,937	\$32,310,951	\$35,920,160	\$3,738,647	\$42,903,895	24,709	\$699,308,328
81	Courtesy Automotive Group	Phoenix	AZ	William R. Gruwell; Mark F. Gruwell; Scott R. Gruwell	5	\$234,946,835	5,560	\$122,144,391	3,596	\$147,960,573	6,868	\$31,015,707	3,921	\$31,878,101	\$27,908,466	\$6,658,500	\$66,018,409	19,945	\$668,530,982
82	Byers Auto Group	Columbus	OH	George W. Byers	8	\$317,011,379	8,623	\$7,608,525	187	\$155,745,003	8,031	\$68,117,450	5,863	\$24,341,219	\$26,973,652	\$8,140,548	\$47,313,938	22,704	\$655,251,714
83	The Niello Company	Sacramento	CA	Richard Niello; David Niello; Roger Niello	11	\$250,191,802	4,482	–	–	\$232,352,037	8,267	\$33,424,460	2,775	\$32,973,694	\$44,369,794	\$3,530,021	\$57,233,042	15,524	\$654,074,850
84	Warren Henry Auto Group	North Miami	FL	Warren Henry Zinn; Erik Day; Larry Zinn	5	\$399,212,271	5,161	\$12,331,417	262	\$109,554,246	2,299	\$58,197,681	2,021	\$9,255,402	\$19,335,189	–	\$40,911,969	9,743	\$648,798,175
85	Betten Baker	Muskegon	MI	Bryan Betten; Chris Baker	18	\$303,809,856	7,789	–	–	\$177,872,752	10,140	\$33,883,121	3,588	\$25,918,240	\$21,558,663	\$5,311,450	\$29,028,943	21,517	\$597,383,025
86	Empire Auto Group	Huntington	NY	Michael Brown	7	\$387,375,601	10,396	\$15,329,306	723	\$85,117,520	2,732	\$20,050,868	1,208	\$25,083,392	\$31,153,619	–	\$26,582,187	15,059	\$590,692,493
87	Russ Darrow Group	Menomonee Falls	WI	Russell M. Darrow; Michael W. Darrow	22	\$228,575,673	7,024	\$5,263,093	176	\$204,541,098	12,037	\$36,654,857	4,360	\$38,812,877	\$26,106,596	\$3,298,680	\$39,441,037	23,597	\$582,693,911
88	Holler – Classic Automotive Group	Winter Park	FL	Judi Holler	9	\$266,958,786	9,513	–	–	\$150,997,526	7,967	\$51,258,179	7,340	\$19,424,732	\$23,665,684	–	\$27,178,575	24,820	\$539,483,482
89	Criswell Automotive	Gaithersburg	MD	Harry E. Criswell	11	\$345,447,558	8,643	\$14,717,320	519	\$77,794,838	3,320	\$15,017,453	2,038	\$25,881,892	\$19,428,926	\$1,793,562	\$26,681,724	14,520	\$526,763,273
90	Bowers Automotive Group	Chattanooga	TN	Nelson E. Bowers; Nelson E. Bowers, II; Bradley B. Cobb	10	\$256,794,522	8,587	\$3,560,150	99	\$130,611,392	7,540	\$23,916,598	3,933	\$27,456,574	\$23,315,021	\$17,283,073	\$26,490,583	20,159	\$509,427,913
91	Soave Automotive Group	Merriam	KS	Anthony Soave; Marion Battaglia; Kevin Killilea	3	\$130,174,000	1,585	\$77,738,000	1,671	\$94,973,000	1,951	–	–	\$5,580,000	\$13,647,000	–	\$24,121,000	5,207	\$346,233,000
92	Mark Miller Auto Group	Salt Lake City	UT	Mark Carleson Miller	3	\$190,180,412	5,727	–	–	\$96,907,417	4,711	–	–	\$11,425,382	\$19,172,851	\$3,117,758	\$20,861,900	10,438	\$341,665,720
93	Noarus Auto Group	Garden Grove	CA	Norris J. Bishton; Norris J. Bishton III	4	\$193,195,148	6,617	–	–	\$73,390,086	3,791	\$8,933,094	1,541	\$15,708,204	\$19,701,414	\$2,402,975	\$28,233,781	11,949	\$341,564,702
94	Voss Auto Network	Centerville	OH	John Voss; Craig Voss; Brad Voss	7	\$183,388,167	5,377	–	–	\$89,347,979	4,800	\$9,185,090	1,667	\$10,521,902	\$14,878,160	\$12,945,000	\$19,724,491	11,844	\$339,990,789
95	AutoFocus	Stockton	CA	Jerry G. Brassfield	5	\$201,391,572	7,044	–	–	\$53,914,862	2,803	\$8,018,715	1,252	\$16,950,221	\$26,832,314	–	\$24,351,566	11,099	\$331,459,250
96	Hitchcock Automotive Resources	City of Industry	CA	Frederick E. Hitchcock; Howard Hakes	3	\$187,378,738	6,276	–	–	\$63,653,161	3,389	\$9,024,305	1,444	\$18,183,567	\$18,761,133	\$3,780,515	\$27,245,271	11,109	\$328,026,690
97	Stewart Management Group	Harper Woods	MI	Gordon L. Stewart	3	\$177,160,575	5,544	\$9,131,745	308	\$57,850,337	3,042	\$9,509,885	1,384	\$10,899,709	\$12,600,790	\$2,699,192	\$21,269,969	10,278	\$301,122,202
98	Martin Management Group	Bowling Green	KY	Chadwick Martin; Gail Martin	12	\$182,902,000	6,226	–	–	\$46,991,000	3,095	\$13,941,000	1,951	\$14,267,000	\$13,833,000	\$2,653,000	\$23,378,000	11,272	\$297,965,000
99	Kelly Automotive Group	Emmaus	PA	Gregory H. Kelly; Robert P. Kelly	6	\$125,353,622	3,472	\$3,604,348	149	\$70,460,064	3,887	\$8,028,412	1,550	\$10,587,174	\$14,377,283	\$2,599,528	\$15,675,192	9	