

case study

EPAM Startups & SMBs + Inigo



challenging the limitations of
GraphQL security and management

Over the course of a year, EPAM Startups & SMBs has helped Inigo, a B2B startup, to build a reliable platform to provide security-aware and functional GraphQL solutions to developers, DevOps engineers, and security architects.

quick facts about our cooperation

1 year

duration

e-security

industry

SaaS

software type

**staff
augmentation***

type of engagement

B2B

commerce type

11+ employees

company size

*Staff augmentation is one of the two types of engagements that EPAM Startups & SMBs provides. With staff augmentation, clients add more capabilities to their existing teams and hire our experts to have more hands on deck when it comes to developing their projects.

a look at Inigo: what led up to our partnership

Founded in September 2021, Inigo is a young startup set to revolutionize GraphQL security and management.

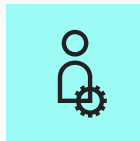
Inigo's platform target users:



Developers



Sec Ops Engineers



Solution Architects



CTOs

With an aim to create a better developer experience and bring a budget-friendly solution to the market, Inigo started cooperating with EPAM Startups & SMBs just a month after their foundation.

The newly founded company's objectives were:

- Speed of development
- Validation of product hypotheses
- Platform market launch

The two founders Shahar Binyamin and Eitan Joffe had previous experience with developers from Ukraine and were looking to source new talent there. EPAM Startups & SMBs has become a primary solution to their needs, with a pool of our in-house senior and lead developers based in Ukraine and ready to engage.

discovery of EPAM Startups & SMBs



September 2021

Inigo was founded and the software engineering partner search started

At the end of September 2021, Inigo was founded and got initial funding to start making its vision of a successful GraphQL platform a reality.

October 2021

cooperation with EPAM Startups & SMBs started

After narrowing down their options to several vendors, Inigo started cooperation with EPAM Startups & SMBs by hiring 2 Go developers.

April 2022

the first milestone: 6 months of collaboration

Rotation of talent to accommodate the needs of the project at the development stage.

September 2022

collaboration completed with the beta product release

EPAM Startups & SMBs helped Inigo to bring their GraphQL security and management platform to life, and present the beta version to its user base.



It's speed, it's talent, it's high-quality people. We set the bar high, and EPAM Startups & SMBs delivered the talent we were looking for. We were able to get up and running really fast.



Shahar Binyamin

Co-founder and CEO,
Inigo

collaboration stages from A to Z

hiring

As a SaaS B2B company, Inigo targets tech companies of all sizes, and directly the needs of security teams, developers, architects, and other tech professionals working with GraphQL. Their aim is to give them a horizontal tool that works at the intersection of DevOps, development, and security.

With a product that targets tech professionals, it's important to work with expert-level software engineers to deliver results that will be trusted by end users.

EPAM Startups & SMBs pre-selected a number of candidates that matched the initial requirements of the Inigo team and set up interviews with them to make their final decision and meet the potential team members. The Inigo team has also valued the fact that throughout the process it was easy to allocate resources and scale the team up or down based on current project needs. The process of hiring is optimized to start project engagement in 2 to 4 weeks.

Inigo's CEO and co-founder Shahar Binyamin mentioned that with EPAM Startups & SMBs both hiring and project delivery have been speedy, which was exactly what they wanted from EPAM Startups & SMBs from the start.

onboarding

For a young startup, moving fast and being able to minimize the time and money that is spent on both hiring and onboarding new talent is essential. Our developers have the required tech and soft skills that allow them to integrate into teams seamlessly and kick off the development process within a week after joining the project.

Like Inigo, clients who reach out to EPAM Startups & SMBst value a partner who is mindful of their budget, is qualified to take on complex projects, and can guarantee speed with meaningful results.

results

Within a year of cooperation, the Inigo team augmented with our Go developers managed to build the platform from the ground up and successfully launch it onto the market.

The Inigo team is now at its capacity with individuals directly contracted by them, and have now ventured into a new stage of their company and platform growth.



If your goal is to execute your vision, show validation, and go to market, then EPAM Startups & SMBs is a great way to move quickly and in high quality together.



Shahar Binyamin

Co-founder and CEO,
Inigo

how to start your journey with EPAM Startups & SMBs

Companies of all sizes reach out to EPAM Startups & SMBs to solve challenges that they face in their software development. With a wide range of our services, you can find an engagement type and technology stack that fits your needs, and our team will guide you through the whole process up to a successful outcome.

50,000+ developers are available to start working within 1 to 3 weeks from the request time. With clear-cut processes of collaboration, you are guaranteed transparent hiring and talent that matches your set requirements.

consultation

You can schedule a free consultation to discuss your goals and objectives for the project and development services you are seeking.

planning

With an assigned team of delivery specialists and managers, you will map out the partnership plan and define the technical details of the collaboration.

selection

We will present you with a list of pre-selected candidates for you to review, interview and choose from.

start

Onboard your dedicated developers to the team or finalize the end-to-end engagement process and start executing your goals in set timeframes.



Get started with EPAM Startups & SMBs. 100+ tech competencies and services available

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