

**CORONATION**



WELCOME TO  
**CORONATION**  
**PRIVATE BANKING**



“ With a deep understanding of the world you live in, we provide a range of personalised products and services that empower you to create, preserve and transfer your wealth across generations. Our purpose to create a prosperous African continent is well on course and that includes you. ”

**Banjo Adegbohunge**

*Chief Executive Officer,  
Coronation Merchant Bank*

# Outline

**WHO WE ARE**

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**SUPPORTING BUSINESSES**

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**PRIVATE BANKING AND WEALTH MANAGEMENT**

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**INTEGRATED SERVICE PLATFORM**

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**SUSTAINABLE BANKING**

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**FACTS & FIGURES**

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**LEADERSHIP**

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**OUR CORPORATE STRUCTURE**

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**CORONATION**



# Who We Are

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Nigeria's leading merchant bank, combining world-class business practices with unique local insights.

We provide high net-worth individuals and companies with tailored financial services that solve Africa's unique challenges.

Our founder's entrepreneurial spirit and legacy of outstanding contributions to Banking and Finance in Africa remains our driving force.

We are the first and only merchant bank in Nigeria with an international risk rating (Fitch B-) and ranked among the market leaders in Nigeria's Treasury and Capital markets league tables.

We are honoured by the numerous awards we have received including Best Investment Bank in Nigeria (Global Finance), Best Investment Bank of the year (Business Day) amongst many others.



# Supporting Businesses

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## Your prosperity partner

### **Fueling your business growth**

We combine our capabilities as a leading private bank with our proven track record in Corporate & Investment banking to help drive your business growth. We are ready to provide you with access to the capital markets and a broad range of lending, advisory, and treasury solutions.

It is this approach that has helped us build enduring partnerships with successful business leaders and entrepreneurs across the country.

### **Alternate Assets Investment Opportunities**

We can help you build your financial independence by introducing you to our partner institutions who provide high quality alternative assets investment opportunities in Private Equity, Private Credit and Venture Capital. Our partners are licensed by the Security and Exchange Commission.

### **Our Relationship Managers set us apart**

Our people can be trusted to help you make the right decisions for your business. We have empowered them to become experts in Banking and Finance and this means they provide expert and transformational solutions to the challenges posed by building a legacy in Africa. Our track record for raising capital and enabling our clients take advantage of market opportunities speaks for itself.



# Private Banking and Wealth Management

## Growing and preserving your personal wealth

### Dedicated service and attention

As a private banking client, you have access to an unlimited range of solutions to grow and preserve your wealth. Our expert team of Financial Planners, Product Specialists and Relationship Managers will deliver customized solutions to always keep you one step ahead.

### Private Banking

With dedicated Private Bankers at your service, you can expect premium banking services tailored specifically for you. From our premium current account services, cash management and card services, combined with our domiciliary and foreign exchange offerings, we give you the edge in business and lifestyle banking.

### Maximizing your Wealth and Investments

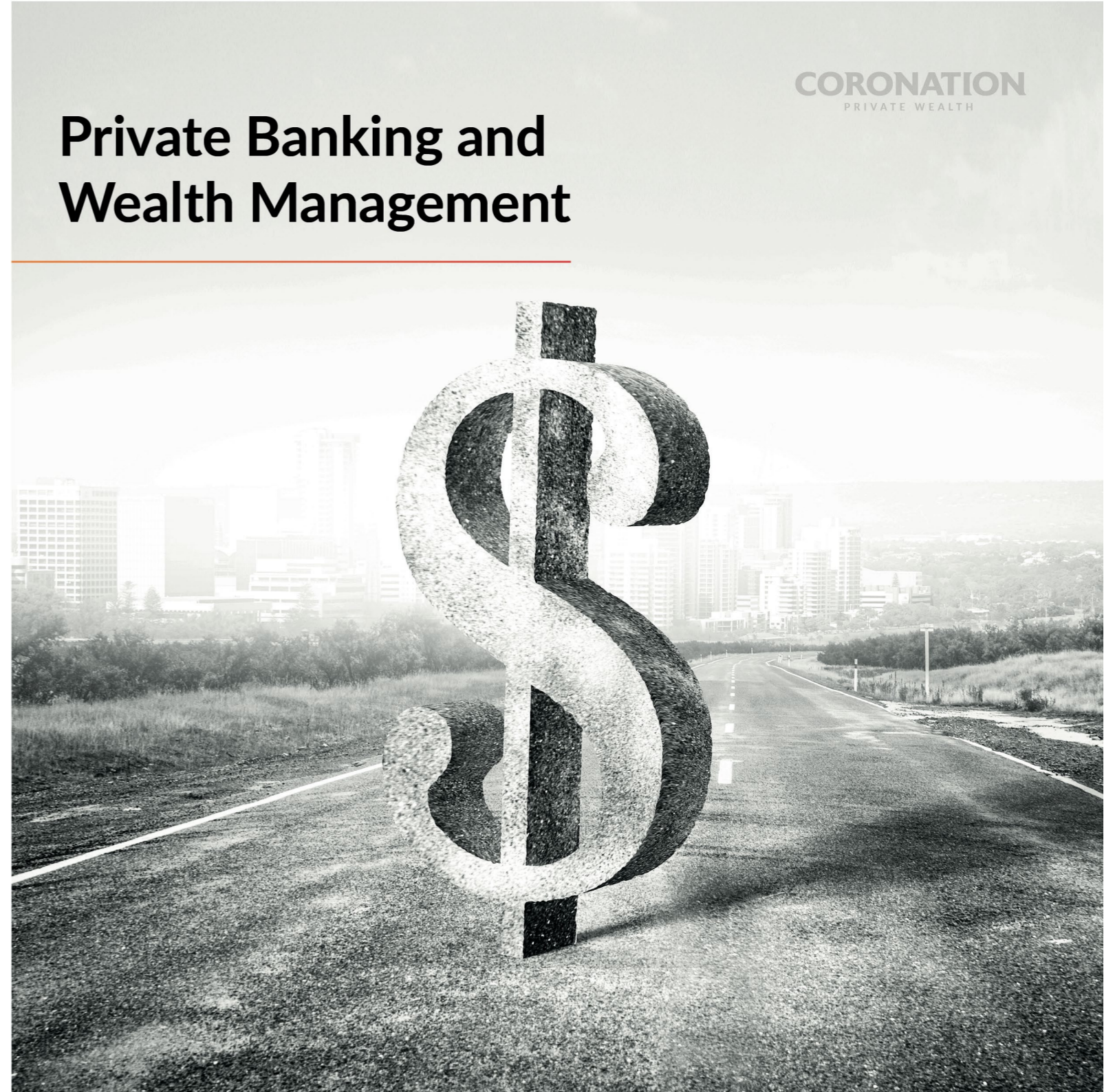
Let your Private Banker connect you to the expertise you need to build and position your wealth collaborating with the experts across Coronation. We will create a bespoke wealth management plan that supports you to meet your financial goals.

Our investment solutions include bespoke portfolio management, international and offshore investment management, tax planning and estate planning.

### Lending Solutions

We understand that sometimes liquidity needs arise, and financing can play an important role in attaining your goals. Our team of dedicated Relationship Managers can assist in providing custom-made advisory and lending solutions tailored to meet your desired outcome.

Whether you require a quick emergency loan secured against your investments, a short-to-medium term mortgage or you are considering financing for your dream plane or boat, we can provide the right option that best suits your needs. Your Private Banker will handle everything that is important to you.





# Integrated Service Platform



The Private Banking Division offers a bouquet of solutions, all of which are targeted at delivering value and meeting the diverse needs and goals of high net-worth individuals and their families. These solutions cut across Banking, Investment and Lending services.

## PRODUCTS & SERVICES:

### **Banking Solutions**

Current Accounts  
Call Accounts  
Investment Accounts  
Domiciliary Accounts  
Escrow Account Services  
Cards (Credit, & Debit)  
Payments and Settlements  
(both local and foreign currency)

### **Lending Solutions**

Real Estate Finance  
Securities Based Lending  
Margin Finance  
Specialty Finance  
(Fine Art, Aircraft, Insurance, etc.)

### **Planning & Advisory**

Credit & Banking Advisory  
Investment Advisory  
Alternative Investments and Illiquid Investments  
Advisory  
Financial Planning  
Family Wealth Planning  
Insurance Advisory  
Tax Planning

### **Investment Solutions**

Equities  
Fixed Income Securities  
(Treasury Bills, Bonds, Commercial Papers)  
Fixed Deposits  
High Yield Notes  
Portfolio Management  
Specialty Funds  
Specialty Asset Management  
Research

### **Estates & Trusts**

Estate Planning & Wealth Transfer  
Custodial Services  
Family Governance





## Sustainable Banking

### Propelling Creativity through Arts & Culture

At Coronation, we believe that arts improve our capacity to respond to an increasingly complex and dynamic environment, with fresh perspectives and insights. To signify our commitment to democratising access to art, we launched the Coronation Art Gallery in 2022. The Art Gallery, located in the heart of Coronation Plaza, was established to provide artists, collectors, art professionals, art lovers, and, of course, our people with the opportunity to share and display their collections for the enjoyment and appreciation of the public.

### Our Response to COVID 19

At Coronation, we were empathetic to the uncertainty caused by COVID-19 and we committed ourselves to providing practical and useful measures to support the well-being of all our stakeholders. We have prioritised safety and health over all else. While our digital preparedness enabled us to adapt and meet customer expectations, we drew on our collective strength to navigate the difficult times and reinvent ourselves to better support the needs of our customers.

We offered premium products and services to our employees and customers to cushion the effects of the financial hardship associated with the Covid-19 pandemic. Furthermore, we committed our own resources as well as our well-established network of partners and beneficiaries to mount a positive response to the scourge. We implemented safety measures across all business locations, ensuring adherence to all COVID 19 guidelines by installing digital thermometers, ensuring social distancing, providing employees with masks and sanitisers.

### Digitising Governance

In line with our philanthropic effort to support organisations with projects that align with our Sustainability Agenda, we partnered with the AIG Foundation to develop an Enterprise Content Management (ECM) solution for the Office of the Head of the Civil Service of the Federation (OHCSF) of Nigeria. This ECM solution provides digital governance solution which aligns with the E-Governance Theme of our Sustainability Agenda. We are currently providing financial and technical support to the ECM solution which should be completed in 2024.

The solution shall fully prepare the Civil Service for the future of work by ensuring improved and secure capture, storage, and retrieval of various types of digitised records, business process automation, develop automated workflow and overall enhancement in information sharing and collaboration across the Ministries, Departments and Agencies (MDAs). This will then enhance the level of government interaction with citizens (G2C), business (G2B), and other government agencies (G2G) in Nigeria; with the aim of improving service delivery.



# Facts & Figures

## Financial Highlights



Total Assets NGN 473,965 (mm)  
Revenue – NGN 34,107 (mm)  
Customers' Deposits - NGN 177,359 (mm)



Assets Under Management  
Through Our Partnerships  
Over **NGN 700 Billion**



Shareholders' Funds  
Through Our Partnerships  
**NGN 50 Billion**



Global Finance Awards  
Best Investment Bank, Nigeria  
2019, 2020, 2021, 2022



World Finance Awards  
Best Investment Bank,  
Nigeria 2018, 2019,  
2020, 2022



Global Banking & Finance  
Awards Best Investment Bank,  
Nigeria 2019, 2022



Businessday, Banking and  
Financial Institutions  
Awards Best Investment  
Bank, Nigeria 2018, 2019



Businessday, Banking  
and Financial Institutions  
Awards Best Investment  
Bank, Nigeria 2018, 2019



Global Business Outlook  
Awards Best Investment  
Bank, Nigeria 2018, 2022

# Leadership



**Babatunde Folawiyo**  
Non-Executive Director  
(Chairman)



**Banjo Adegbohunbe**  
Managing Director/Chief  
Executive Officer



**Magnus Nnoka**  
Chief Risk Officer



**Ibrahim Bello**  
Chief Compliance Officer



**Demola Adekoya**  
Head, Corporate Banking



**Evelyn Oputu**  
Non-Executive Director



**Larry Ettah**  
Non-Executive Director



**Suzanne Iroche**  
Non-Executive/Independent  
Director



**Adamu Atta**  
Non-Executive Director



**Chukwukadibia Okoye**  
Chief Financial Officer



**Stanley Ubani**  
Company Secretary/Legal Adviser



**Iyobosa Sorae**  
Treasurer



**Babatunde Dabiri**  
Non-Executive/Independent  
Director



**Olubunmi Fayokun**  
Non-Executive/Independent  
Director



**Idaere Gogo Ogan**  
Non-Executive Director



**Funke Feyisitan Ladimeji**  
Executive Director/Chief  
Operating Officer



**Akinyemi Oluwadare**  
Group Head, Operations



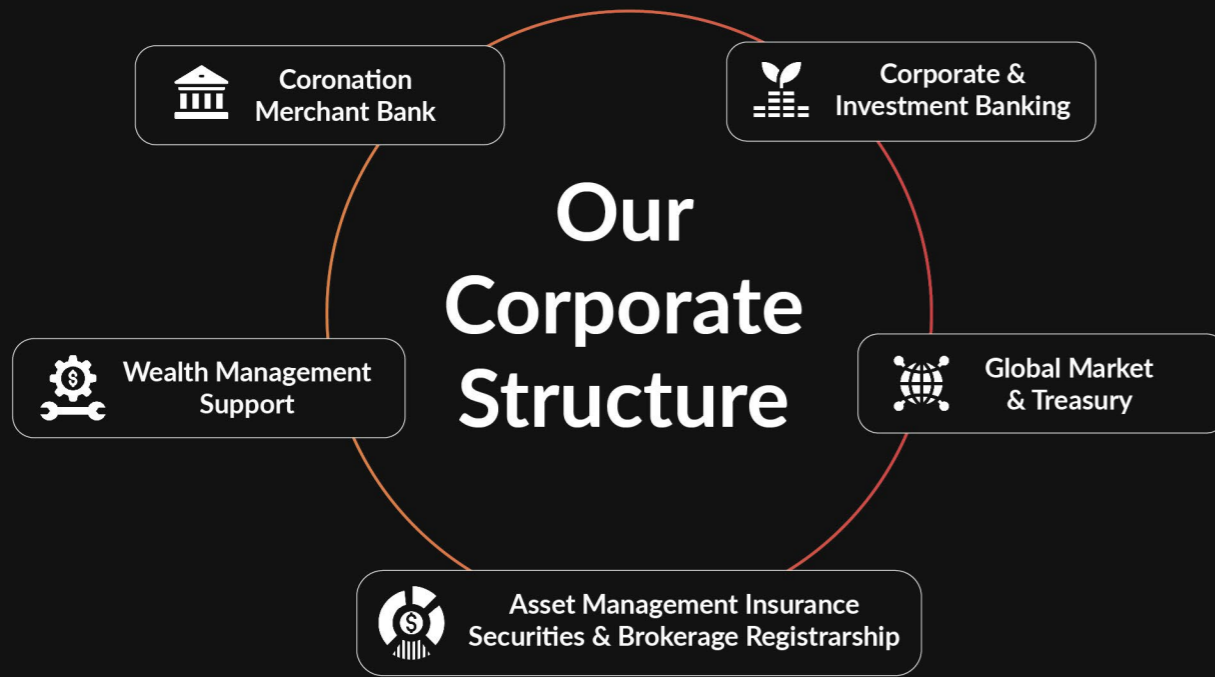
**Taiwo Olatunji**  
Head, Investment Banking



**Chidinma Akanle**  
Head, Private Banking







# CORONATION

Our website: [www.coronationmb.com](http://www.coronationmb.com)

**Coronation on social media:**

- Facebook - @coronationng
- LinkedIn - @coronationmb-group
- Instagram - @coronationng
- Twitter - @coronation\_ng

**CONTACT US**

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