

LISTINGS | TRADING | INVESTING

INVESTING HAS NEVER BEEN EASIER

## OUTLINE

WELCOME

**LISTINGS ADVISORY** 

**EQUITIES** 

FIXED INCOME

PREMIUM BROKERAGE ACCOUNT

**INNOVATIVE DIGITAL SOLUTIONS** 

**ABOUT US** 

**HOW TO GET STARTED** 

At Coronation Securities Limited, excellent service is the only begining. We are committed to providing you with an outstanding experience, each time, every time.

### WE GIVE YOU WHAT YOU WANT...







### **HOW YOU WANT IT...**

Full-Service bouquet, relationship manager, investment advisor.



Self-Service platform, digital trading, customer experience and technology centre.

Our first-rate experience and cutting-edge technology place us in a powerful competitive position.

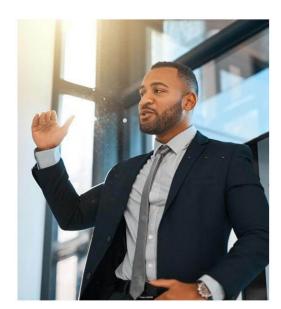


**WELCOME TO** 

CORONATION

SECURITIES LIMITED

## YOUR LISTINGS ADVISOR AND TRUSTED PARTNER



Whether you want to raise capital or need to restructure your business, we are your expert advisor and trusted partner, working with you, and walking with you every step of the way to help you achieve your corporate goal of listing on trading exchanges and over-the-counter platforms.

Our expert financial analysts carry out in-depth evaluation of your company's financial and operational position and provide you with options and solutions tailored to suit your needs, including but not limited to:



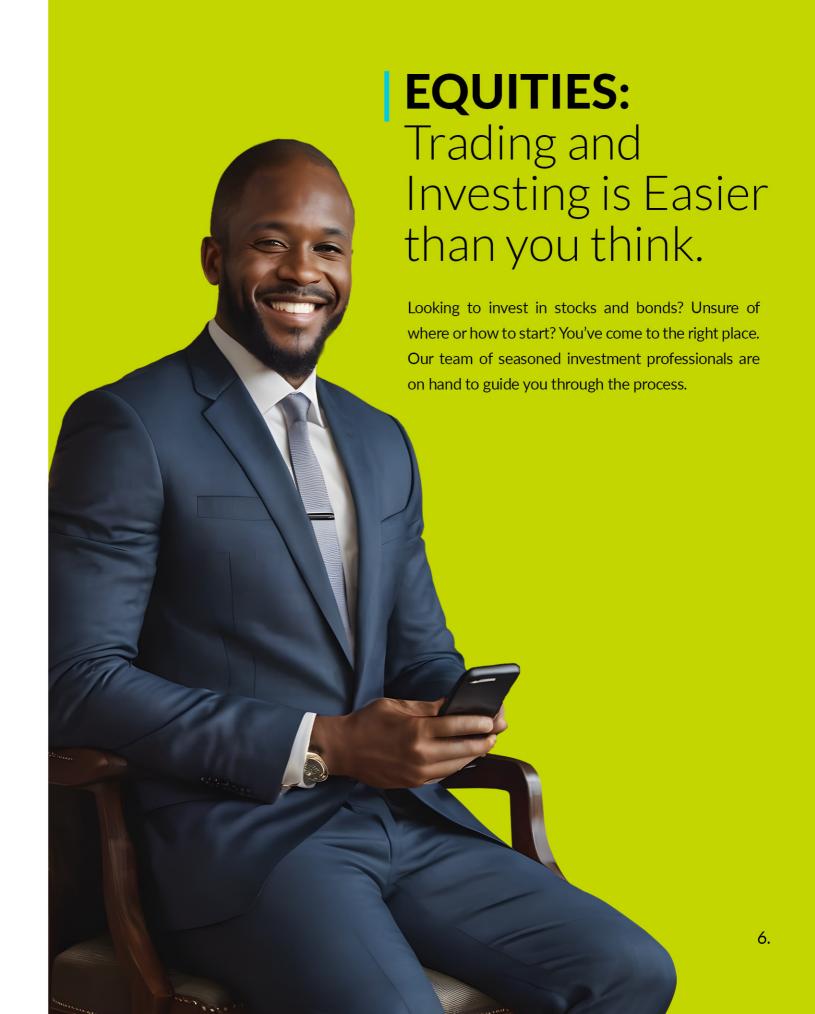
### WHAT WE BRING TO THE TABLE

### AWARD-WINNING PROFESSIONAL TEAM:

We were recognized as the Best Sponsoring Trading License Holder by the Nigerian Exchange in 2022.

### THE CORONATION CAPITAL MARKETS ECOSYSTEM:

We put full might of our ecosystem at your disposal, from our expert investment banking team who have unparalleled experience in issuing house transactions, to our seasoned shareholder register and data management affiliate company who provide registrar services to some of the most capitalized companies on the Nigerian Exchange (NGX), NASD OTC Securities Exchange (NASD), and FMDQ Securities Exchange (FMDQ).



### **OUR EQUITIES TRADING AND INVESTING VALUE PROPOSITION**

### **SEAMLESS ACCOUNT OPENING:**

Embrace a hassle-free journey into the world of investing. Our user-friendly account opening process simplifies the onboarding experience, allowing you to start your investment journey swiftly and with confidence.

### **EFFICIENT TRADE EXECUTION:**

Experience the ease of buying and selling securities with speed and accuracy. Our full service and self-service platforms ensure swift and precise trade executions, providing you with a competitive edge in the market.

### IN-DEPTH MARKET RESEARCH AND REPORTING:

Access real-time market data, market trends, and stock recommendations to make well-informed investment decisions.

### **ANCILLARY STOCKBROKING SERVICES:**

Enjoy a wide range of ancillary stockbroking services including share dematerialization, dividend reconciliation and collection, global equities search and reconciliation, as well as registrar's liaison.

### **PORTFOLIO ANALYTICS:**

Dive deep into your investment portfolio with our advanced analytical tools.

### WHY INVEST IN EQUITIES?



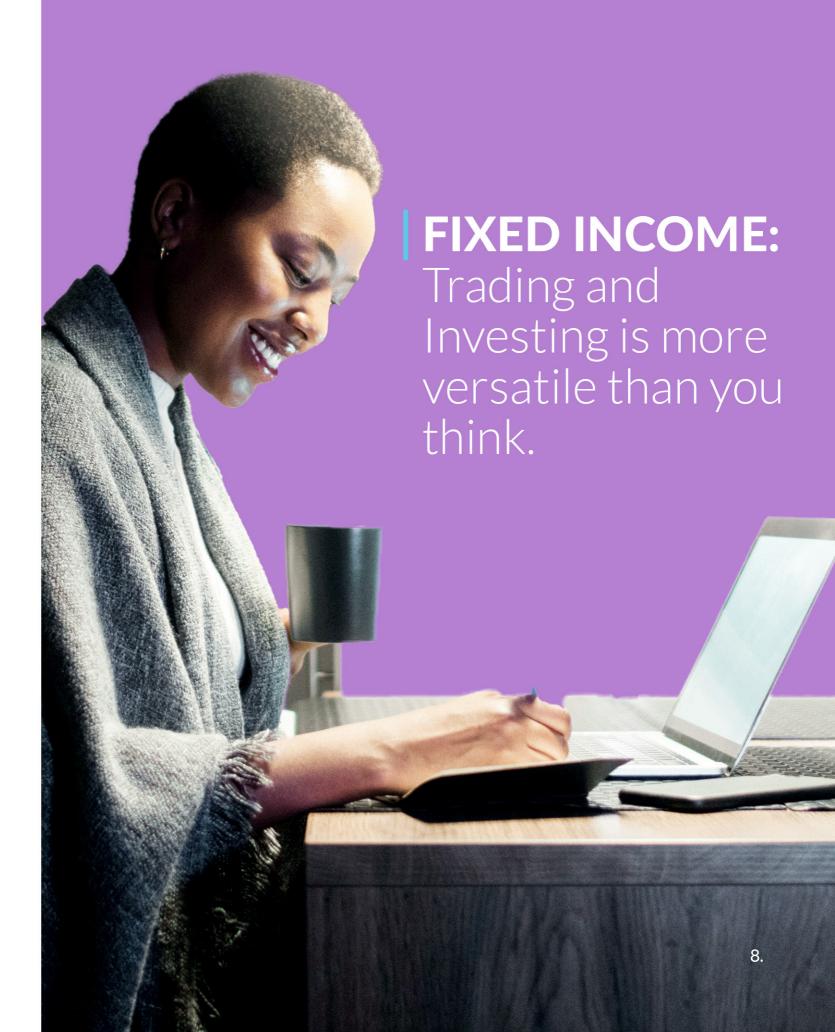
You can earn cash returns when the company decalres profit and pays dividends to its shareholders.



You earn capital returns from your investment when the stock price rises above your purchase price.



You vote at the company's annual general meetings and participate in decision making.



At Coronation, we have decades of invaluable experience in fixed income securities. Our team of professionals will expertly guide you through the process of selection of fixed income securities that suit your investment profile.

### OUR FIXED INCOME TRADING AND INVESTING PRODUCT

FGN BONDS: Debt securities issued by the Debt Management Office (DMO) for and on behalf of the Federal Government of Nigeria. They are considered the safest form of investment with no default risk.

TREASURY BILLS: Short-term instruments issued by the Central Bank of Nigeria on behalf of the Federal Government. These do not yield any interest but are issued at a discount and repaid at par on maturity.

**EUROBONDS:** These are bonds issued offshore by governments or corporates denominated in a currency other than that of the issuer's country. Eurobonds are usually long-term debt instruments and are typically denominated in US Dollars (USD).

**CORPORATE BONDS:** A type of fixed-income instrument that companies issue to borrow money from investors. It offers a higher yield relative to a government bond due to the higher risk.

**SUKUK BONDS:** Often referred to as "sharia-compliant" bonds, Sukuk bonds are structured to comply with Islamic law, prohibiting payment of interest on borrowed amounts.

**COMMERCIAL PAPERS:** These are unsecured, short-term debt instruments issued by corporations, usually at a discount and redeemable at face value at maturity.

### WHY BUY FIXED INCOME SECURITIES?





be returned at maturity.



You are undertaking less investment risk compared to investment in stocks and shares.

# PREMIUM BROKERAGE ACCOUNT: More Flexible than you think.



The Coronation Premium Brokerage Account is an innovative blend of the security and interest-earning features of saving and the flexibility and power of investing. This full-service account empowers you to effortlessly mange your finances, make payments, and earn interest on your cash balance, all while turbocharging your long-terms investment goals.

### **OUR VALUE PROPOSITION**

### **CONVENIENCE AND FLEXIBILITY:**

All-in-one functionality that allows you to manage your short-term cash requirements and make investments.

### LOWER TRANSACTION COST:

Reduced brokerage commission rates .

### **INTEREST ON CASH BALANCES:**

Optimal return on cash awaiting investment.

### **DEDICATED RELATIONSHIP MANAGERS:**

Financial experts to support your investing activities.

Premium Brokerage Account holders will in addition, have access to a diverse range of investment products and services, investment advisors, and streamlined account oversight through our digital platforms.

## INNOVATIVE DIGITAL SOLUTIONS:

### WEALTH BY CORONATION™ IS SMARTER THAN YOU THINK

We offer digital brokerage services and learning platforms that help our customers Learn, Play, and Invest in multiple investment products. Accessible through your mobile device, our platforms will have you managing your own portfolio like a pro in no time!

Learn: The Coronation Investment Academy is a learning platform that provides education and training on various investment topics such as Asset management, Basic Economics, Capital Markets, and Money Markets. Each module includes courses that are designed in readable text by finance experts, investment professionals, and successful investors who have a proven track record of success in their respective fields.

Click here to access the Coronation Investment Academy.

Play: The Coronation Fantasy League teaches prospective and new investors how to invest in the stock market while having fun and competing to win prizes. Players in the Fantasy League can learn about the Nigerian capital markets and sharpen their investment skills by managing a virtual portfolio.

Click here to sign up to the Coronation Fantasy League.

**Invest:** Wealth by Coronation app is our smart, secure, and seamless platform for confident investors who want to manage their portfolios on-the-go, anytime and anywhere. With the app you can trade stocks online, access live market data, and fund your trading account in real-time using just your mobile phone.

### Once registered, you can:

- Buy and sell shares, invest in mutual funds, bonds, treasury bills and commercial papers amongst a wide range of other investment products.
- Monitor your portfolio performance in real time.
- Fund and make prompt wallet withdrawals with ease.
- Get insights on the best performing stocks on the Nigerian stock market.

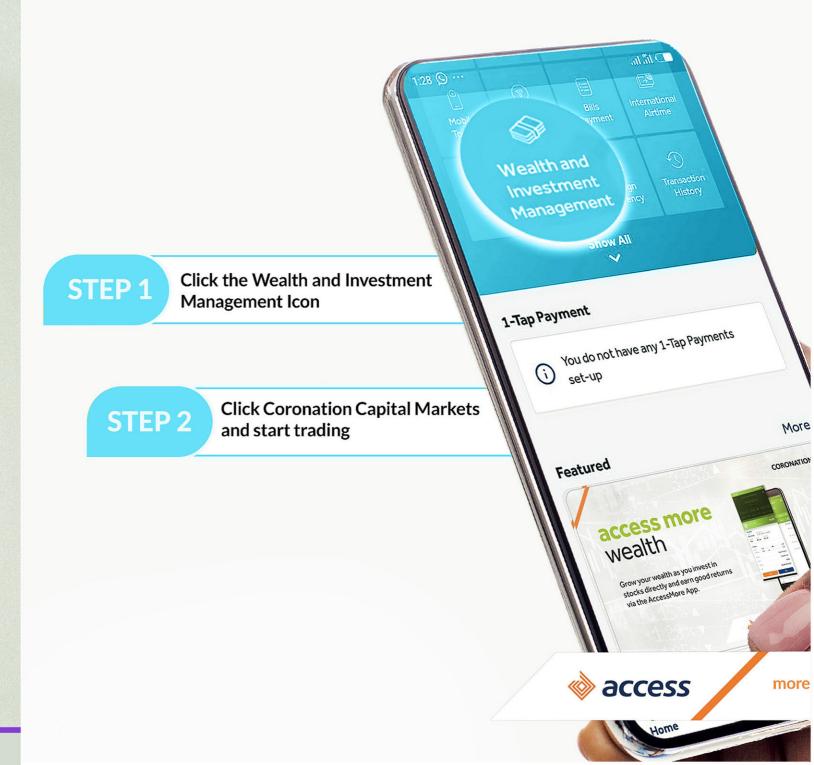




## Wealth by CORONATION

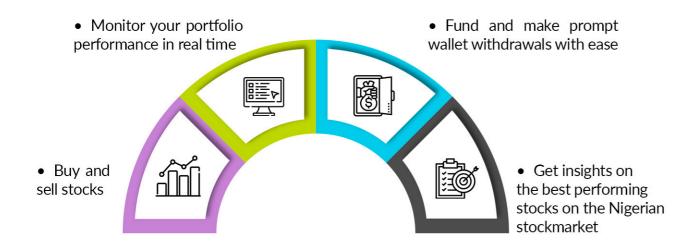


INNOVATIVE DIGITAL SOLUTIONS: Now You Can Access More



We're committed to bringing you more value than ever. This is why we've partnered with Access Bank, one of Nigeria's leading financial institutions, to put the benefits of their award-winning mobile banking app, Access More, right at your fingertips.

### WITH ACCESS MORE YOU CAN:



## TO GET STARTED ON YOUR INVESTMENT JOURNEY WITH ACCESS MORE, FOLLOW THE STEPS BELOW:

- Log into the Access More App (if you don't have the app, you can download it from the Google Play Store or Apple App Store).
- Click on the "Wealth and Investment Management" tile
- Select "Coronation Capital Markets"
- Select "Buy/Sell"

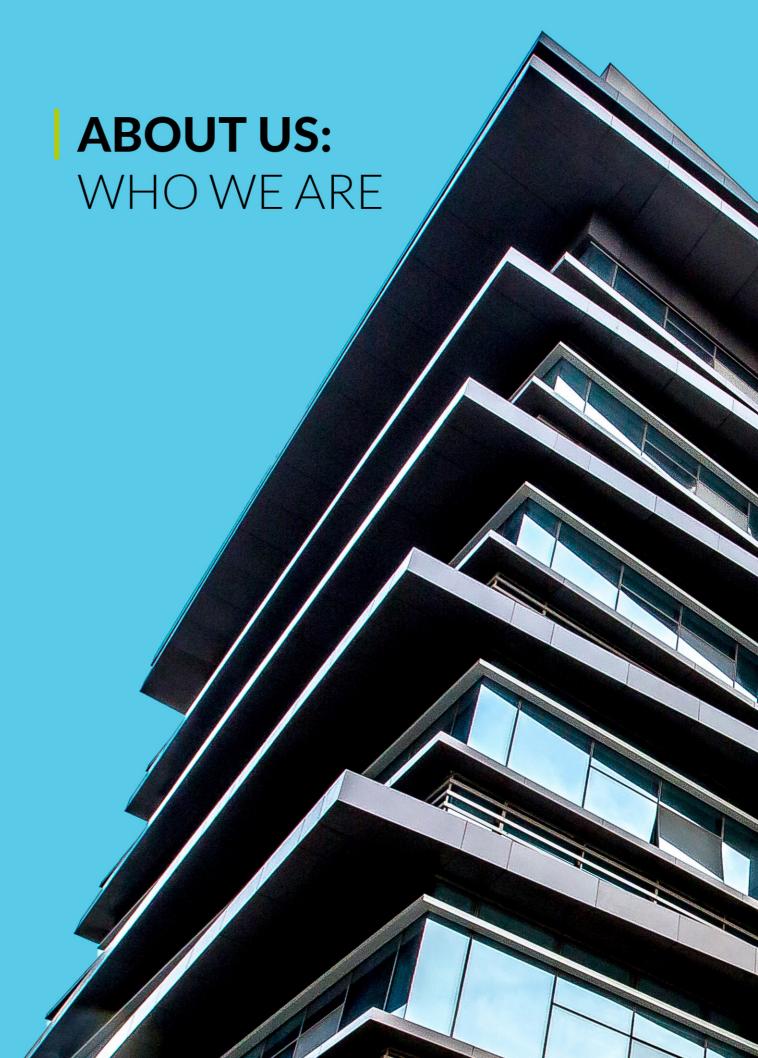
### **E-BUSINESS SUITE**

Coronation Securities also offers a cutting edge, state of the art, web-based online trading platform that enables users:

- Open a stockbroking account
- Buy and sell stocks
- View stock portfolios in real time
- Get insights on the best performing stocks on the Nigerian stock market.

Click here to log-onto or sign-up on the E-business Suite platform.

### ATION CORONATION



Coronation Securities Limited is a leading stockbroking and investment advisory firm licensed by the Securities and Exchange Commission (SEC). We are trading members of all three major Exchanges in Nigeria: Nigerian Exchange (NGX), NASD OTC Exchange (NASD), and FMDQ Securities Exchange (FMDQ).

We offer a bouquet of stockbroking, investment, and advisory services to both corporate and individual clients. Our stockbroking ancillary services are aimed at helping clients to harness and consolidate their investments.

With a team of seasoned investment professionals and our deep understanding of the Nigerian market, we offer our clients access to a broad range of investments securities including Equities, Exchange Traded Funds (ETFs), Derivatives, and Fixed Income securities.

### OUR VALUE PROPOSITION: CAPITAL FORMATION AND WEALTH PRESERVATION

- 1. Expertise: We are a premier stockbroking and investment advisory firm committed to facilitating capital raising for companies through listings and right issues on NGX and NASD. Our core responsibility is to serve as the intermediary between our client companies and the stock exchange, meticulously overseeing the submission of all necessary documentation and securing the required approvals.
  - **2. Client Focus:** As a licensed stockbroking house, our focus is helping you to grow your investments. Our financial and intellectual capital goes into delivering top performance for our clients.
  - **3. Transparency:** We provide clear and accurate information on the position of your investments and our activities conform to the rules of licensed exchanges and other regulatory bodies.
  - 4. Digital Platforms: Our self-service platforms and our web-based trading portal enable you to trade on your account, view real-time market performance and access your portfolio by yourself.
- 5. World-class Research and Premium Advisory Services: Our award-winning market research publications enable our clients to make the best decisions despite the uncertainty and volatility of the markets. We are ready to give you as much time as you require to gain the right insights and build the confidence required to make informed investment decisions.

5.





### **AWARDS**

Certificate of 100% compliance by the NSE

Over 60 thousand portfolio accounts under management Deep understanding of both primary and secondary capital market. Listed-over 17 securities on the floor of the Nigerian Stock Exchange with combined capitalization in excess of



2022 Best Sponsoring Trading Licence Holder of the Year



2015 Certificate of 100% compliance on operating standards



2013 Winner of Best Brokerage House in Nigeria by CFI.Co

### LISTINGS ADVISORY EXPERIENCE

Listing of ACCESSCORP PLC 35,545,225,622 ordinary shares of 50k each

Lead Stockbroker

access>>>

ACCESS BANK PLC Access Bank Plc Rights Issue N59,000,000,000

Lead Stockbroker

caverton CAVERTON OFFSHORE SUPPORT GROUP PLC Listing by Introduction 3,350,000,000 Ordinary Shares of 50k each 2013

Joint Stockbroker

wapic

WAPIC INSURANCE PLC Rights Issue of 15,613,194,623 Ordinary Shares of 50k each

Lead Stockbroker

LAGOS STATE GOVERNMENT OF NIGERIA N 87,500,000,000

Fixed Rate Bond Series 1

Lead Stockbroker

wapic WAPIC INSURANCE PLC Rights Issue of 6,350,518,383 Ordinary Shares of 50k each 2013

Lead Stockbroker

access>>>

ACCESS - DIAMOND BANK MERGER **SCHEME** N3,308,626,995.50 2019

Lead Stockbroker

access>>>

ACCESS BANK PLC / LAGOS STATE GOVERNMENT DIVESTMENT FROM WAPIC OF NIGERIA Insurance Plc N 80,000,000,000 Fixed Rate Bond Series 1 2013

Lead Stockbroker

nahco variance

NIGERIAN AVIATION

HANDLING COMPANY PLC

(NAHCO AVIANCE)

N 2,160,000,000

Fixed Rate Bond Series 1

2011

Lead Stockbroker

Lead Stockbroker

LAGOS STATE GOVERNMENT OF NIGERIA N 67.000.000.000 Fixed Rate Bond Series 1 2010

N 15,000,000,000

Lead Stockbroke

Lead Stockbroker

access>>> ACCESS BANK PLC GOVERNMENT OF NIGERIA Green Bond

N 5,000,000,000 Fixed Rate series 1 Bond 2015

wapic

WAPIC INSURANCE PLC Wapic Insurance Plc / Intercontinental Properties Limited Scheme Of Merger 2013

Lead Stockbroker

Offer for Subscription of 199,070,421 Ordinary shares of 50k each & Rights Issue of 262,929,279 Ordinary Shares of 50k each

Joint Stockbroker





### MRS. ADEBISI LAMIKANRA - CHAIRPERSON INDEPENDENT NON-EXECUTIVE DIRECTOR

Mrs. Adebisi Laminkara has served various key leadership roles including; Member, KPMG Nigeria Executive Committee; Chairman, KPMG West African Audit Quality Committee; Treasurer of the Nigerian American Chamber of Commerce.



### MRS NEKA UDEZUE - INDEPENDENT NON-EXECUTIVE DIRECTOR

With over 40 years' experience in the banking and financial services industry, Mrs. Neka Udezue is currently the Program Director of the Access Bank School of Banking Excellence. Her academic qualifications include a BSc Accounting from the University of Illinois, Chicago.



### **BARNABAS OLISE - NON EXECUTIVE DIRECTOR**

Mr Barnabas Olise is the Managing Partner/CEO of Enterprise Value Matrix Consult (EVMC) Limited, a multidisciplinary consultancy firm established in 2010. His rich pool of work experience spans nearly two decades and covers Auditing, Consulting and Banking. Mr Olise began his career in Deloitte, an international firm of Chartered Accountants as an audit trainee.



### AIGBOVBIOISE AIG-IMOUKHUEDE - NON EXECUTIVE DIRECTOR

Mr Aig-Imoukhuede has over 25 years of experience as a diversified financial professional with expertise in wealth management, corporate banking, treasury and capital market transactions. He began his career at Fidelity Bank in 1997, where he worked in various capacities in Retail banking, Private banking, Commercial banking, Public sector, Treasury, and Funds Management.



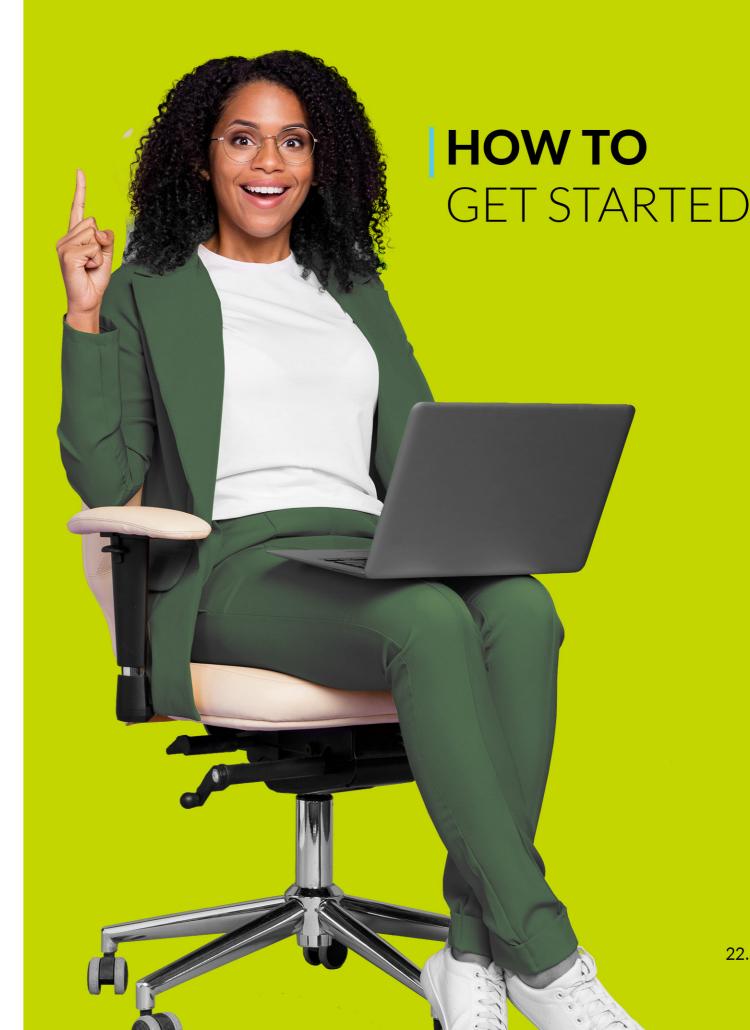
#### **OMOSALEWA FAJOBI - NON EXECUTIVE DIRECTOR**

Mrs. Omosalewa Fajobi has over 18 years professional experience spanning across corporate law and governance, most of which has been within the financial sector. She is currently an Operating Director at Tengen Holdings Limited where her responsibilities include overall supervision of legal, governance and compliance functions with Tengen and its investee companies across, oil & gas, digital technology, real estate and financial services sectors.



### 'JIBOLA ODEDINA - MANAGING DIRECTOR

Mr. Jibola Odedina is an Investment Banker with over 35 years of professional experience. He is the Managing Director, Chief Executive Officer of Coronation Securities Limited. He holds a Bachelor's degree in Business Administration and Finance, and an Honors Degree in Economics, both from the University of Texas, Arlington, USA.



### **FILL OUT A FORM**

Complete the Coronation Securities Account Opening Form here and email to us using the email addresses provided below or crc@coronationsl.com. Don't forget to attach the required documents detailed in the form.

### **EXPLORE OUR DIGITAL PLATFORMS**

Our online self-service platforms, the Wealth by Coronation app and our online Trading Portal, enables you trade on your account, view real time market performance and access your portfolio by yourself. To get started, download the Wealth by Coronation app from the Google Play Store or Apple App Store, or access our online trading portal at customers.coronationsl.com/IW.

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### **CONTACT OUR RELATIONSHIP MANAGERS**

Our people can be trusted to help you make the right decisions to protect, manage and administer your wealth. Speak to any of our dedicated Relationship Managers with contact details below for assistance.

### **LET'S COME TO YOU**

Wherever you would like to see us, we can be there. Just let us know where and when, and we'll be happy to meet you or your proxy in person.



**SPEAK TO US** 

+234 (01) 2797648-51 crc@coronationsl.com