New Crop Soybean Pricing Strategies

|  | $\begin{gathered} \text { Sell } \\ \text { average } \end{gathered}$ 1/1-9/1 | $\begin{gathered} \text { Sell } \\ \text { average } \\ 3 / 1-9 / 1 \end{gathered}$ | Sell futures/ HTAs on seasonal | Sell futures, buy at-themoney call | Sell futures, buy 1 strike out. of-money call | Sell futures, buy 2 strikes out-ofmoney call | Buy at the money put on seasonal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1985 | \$0.63 | \$0.54 | \$0.73 | \$0.47 | \$0.55 | \$0.61 | \$0.48 |
| 1986 | \$0.29 | \$0.23 | \$0.24 | (\$0.01) | \$0.07 | \$0.12 | \$0.03 |
| 1987 | (\$0.24) | (\$0.13) | \$0.04 | \$0.07 | \$0.01 | (\$0.03) | (\$0.12) |
| 1988 | (\$0.78) | (\$0.24) | (\$0.30) | \$0.63 | \$0.44 | \$0.26 | (\$0.14) |
| 1989 | \$1.20 | \$1.03 | \$1.31 | \$0.80 | \$0.90 | \$0.97 | \$0.85 |
| 1990 | \$0.06 | \$0.12 | \$0.25 | (\$0.00) | \$0.03 | \$0.08 | (\$0.04) |
| 1991 | \$0.18 | \$0.12 | \$0.03 | (\$0.27) | (\$0.20) | (\$0.15) | (\$0.06) |
| 1992 | \$0.58 | \$0.57 | \$0.59 | \$0.23 | \$0.30 | \$0.35 | \$0.31 |
| 1993 | \$0.08 | \$0.19 | \$0.30 | \$0.18 | \$0.09 | \$0.08 | (\$0.04) |
| 1994 | \$0.74 | \$0.67 | \$0.58 | \$0.26 | \$0.32 | \$0.37 | \$0.35 |
| 1995 | (\$0.49) | (\$0.43) | (\$0.41) | (\$0.35) | (\$0.52) | (\$0.59) | (\$0.36) |
| 1996 | \$0.45 | \$0.57 | \$0.81 | \$0.35 | \$0.41 | \$0.47 | \$0.31 |
| 1997 | \$0.12 | \$0.07 | \$0.10 | (\$0.26) | (\$0.20) | (\$0.16) | (\$0.07) |
| 1998 | \$0.74 | \$0.59 | \$0.69 | \$0.32 | \$0.40 | \$0.46 | \$0.37 |
| 1999 | (\$0.02) | (\$0.16) | (\$0.24) | (\$0.42) | (\$0.44) | (\$0.41) | (\$0.22) |
| 2000 | \$0.32 | \$0.30 | \$0.49 | \$0.02 | \$0.10 | \$0.17 | \$0.21 |
| 2001 | \$0.19 | \$0.14 | \$0.16 | (\$0.01) | (\$0.02) | (\$0.01) | (\$0.02) |
| 2002 | (\$0.52) | (\$0.39) | (\$0.56) | (\$0.03) | (\$0.16) | (\$0.31) | (\$0.30) |
| 2003 | (\$2.07) | (\$2.00) | (\$2.07) | (\$0.35) | (\$0.53) | (\$0.72) | (\$0.35) |
| 2004 | \$1.33 | \$1.38 | \$1.70 | \$1.15 | \$1.22 | \$1.26 | \$1.20 |
| 2005 | \$0.53 | \$0.77 | \$0.78 | \$0.33 | \$0.39 | \$0.45 | \$0.34 |
| 2006 | \$0.36 | \$0.34 | \$0.44 | \$0.07 | \$0.12 | \$0.16 | \$0.09 |
| 2007 | (\$1.51) | (\$1.37) | (\$1.26) | (\$0.19) | (\$0.32) | (\$0.45) | (\$0.49) |
| 2008 | \$3.98 | \$4.23 | \$4.60 | \$2.84 | \$2.92 | \$3.01 | \$3.04 |
| 2009 | (\$0.43) | (\$0.37) | (\$0.50) | (\$0.74) | (\$0.78) | (\$0.83) | (\$0.75) |
| 2010 | (\$1.46) | (\$1.46) | (\$1.45) | (\$0.52) | (\$0.63) | (\$0.76) | (\$0.64) |
| 2011 | \$1.50 | \$1.57 | \$1.53 | \$0.46 | \$0.54 | \$0.61 | \$0.59 |
| 2012 | (\$2.12) | (\$1.52) | (\$1.64) | \$0.21 | \$0.07 | (\$0.07) | (\$0.90) |
| 2013 | (\$0.13) | (\$0.22) | (\$0.37) | (\$0.57) | (\$0.64) | (\$0.70) | (\$0.39) |
| 2014 | \$1.81 | \$1.91 | \$2.08 | \$1.46 | \$1.54 | \$1.61 | \$1.48 |
| 2015 | \$0.58 | \$0.50 | \$0.79 | \$0.31 | \$0.37 | \$0.44 | \$0.31 |
| 2016 | \$0.20 | \$0.47 | \$0.78 | \$0.54 | \$0.54 | \$0.54 | \$0.26 |
| 2017 | \$0.03 | (\$0.10) | \$0.12 | (\$0.21) | (\$0.21) | (\$0.20) | (\$0.20) |
| 2018 | \$1.03 | \$0.92 | \$1.07 | \$0.50 | \$0.56 | \$0.64 | \$0.60 |
| 2019 | (\$0.19) | (\$0.34) | (\$0.37) | (\$0.46) | (\$0.51) | (\$0.56) | (\$0.39) |
| 2020 | (\$1.59) | (\$1.74) | (\$1.81) | (\$1.02) | (\$1.16) | (\$1.33) | (\$0.90) |
| 2021 | \$0.68 | \$1.04 | \$1.27 | \$0.47 | \$0.52 | \$0.58 | \$0.46 |
| 2022 | \$0.64 | \$0.88 | \$0.74 | (\$0.39) | (\$0.31) | (\$0.23) | (\$0.25) |
| 2023 | \$0.51 | \$0.33 | \$0.30 | \$0.02 | \$0.01 | \$0.00 | (\$0.17) |
| Average | \$0.18 | \$0.23 | \$0.30 | \$0.15 | \$0.15 | \$0.15 | \$0.12 |
| Profit odds | 67\% | 64\% | 69\% | 56\% | 62\% | 56\% | 46\% |

