Corn 1985-2018

First number is weighted advantage/disadvantage per acre compared to harvest cash price; second price is maximum disadvantage vs. harvest revenues per acre

				•								
							Cen	tral			North (Central
Sell Futures/HTA	Tole		Cinci		Evansv		India		Central		lov	-
April 10		-\$341	\$36.13	-\$341	\$37.40	-\$344	\$37.65	-\$344	\$47.43	-\$346	\$41.14	
May 15		-\$403	\$30.36	-\$403	\$31.41	-\$408	\$31.66	-\$408	\$41.19	-\$414	\$34.64	-\$389
June 23		-\$336	\$33.58	-\$336	\$34.65	-\$339	\$34.90	-\$339	\$44.77	-\$340	\$38.49	-\$309
Average		-	\$33.36	-\$360	\$34.49	-\$364	\$34.73	-\$364	\$44.46	-\$367	\$38.09	-\$338
Sell futures/HTA on f								0.10	100001	* 405	400 70	0445
April 10/Feb. 28	\$30.01	-\$124	\$27.15	-\$124	\$25.46	-\$127	\$25.71	-\$127	\$30.21	-\$135	\$28.70	-\$145
May 15/April 27	\$26.25	-\$114	\$23.39	-\$114	\$21.97	-\$110	\$22.22	-\$110	\$27.87	-\$117	\$24.93	-\$125
June 26/May 31	\$27.14	-\$107	\$24.28	-\$107	\$22.94	-\$103	\$23.19	-\$103	\$29.60	-\$76	\$26.27	-\$88
Average		-\$86	\$24.94	-\$86	\$23.46	-\$88	\$23.70	-\$88	\$29.23	-\$94	\$26.63	-\$101
Sell futures/HTA, (bu					000.00	Φ40 7	400.00	0407	004.07	0445	400.00	0.450
April 10/Feb. 28	\$30.99	-\$133	\$28.13	-\$133	\$26.38	-\$137	\$26.63	-\$137	\$31.67	-\$145	\$29.82	-\$156
May 15/April 27	\$27.23	-\$116		-\$116	\$22.89	-\$119	\$23.14	-\$119	\$29.32	-\$126		-\$136
June 26/May 31	\$28.47	-\$104	\$25.61	-\$104	\$24.08	-\$102	\$24.33	-\$102	\$31.22	-\$85	\$27.73	-\$93
Average		-\$95	\$26.04	-\$95	\$24.45	-\$98	\$24.70	-\$98	\$30.74	-\$104	\$27.95	-\$111
Sell futures/HTA, (bu	-				#07.46	¢4.47	¢07.44	¢4.47	#22.00	0455	#20 7 0	£466
April 10/Feb. 28	\$31.68	-\$143	\$28.82	-\$143	\$27.16	-\$147	\$27.41 \$23.94	-\$147	\$33.00	-\$155	\$30.78	-\$166
May 15/April 27	\$28.20	-\$126	\$25.34	-\$126	\$23.69	-\$129		-\$129	\$30.53	-\$137	\$27.26	-\$147
June 26/May 31	\$29.34	-\$100	\$26.49	-\$100	\$24.82	-\$100	\$25.07	-\$100	\$32.53	-\$95	\$28.89	-\$100
Average Buy at the money pu		-\$105	\$26.88	-\$105	\$25.23	-\$108	\$25.47	-\$108	\$32.02	-\$114	\$28.98	-\$122
April 10		-\$90	\$22.25	-\$90	\$24.19	¢05	\$24.44	-\$85	\$30.70	-\$75	\$23.50	-\$79
May 15		-\$90 -\$97	\$16.94	-\$90 -\$97	\$18.69	-\$85 -\$90	\$18.94	-\$65 -\$90	\$24.94	-\$75 -\$61	\$19.26	-\$79 -\$78
June 23		-\$80	\$24.96	-\$80	\$26.75	-\$90 -\$73	\$27.00	-\$90 -\$73	\$33.86	-\$64	\$26.55	-\$68
Average		-\$89	\$24.90	-\$89	\$20.73	-\$82	\$23.46	-\$82	\$29.83	-\$67	\$23.10	-\$71
Sell average	Ψ24.24	-ψυσ	Ψ2 1.30	-ψΟΘ	Ψ20.21	-ψ02	Ψ23.40	-ψ02	Ψ29.00	-ψ01	Ψ23.10	-ψ1 ι
From 1/1-9/1	\$29.55	-\$241	\$26.69	-\$241	\$27.66	-\$241	\$27.91	-\$241	\$37.20	-\$237	\$30.73	-\$199
From 3/1-9/1	\$30.07	-\$219	\$27.21	-\$219	\$28.26	-\$219	\$28.51	-\$219	\$37.86	-\$213	\$31.43	-\$177
Sell futures/HTAs or								Ψ2.0	ψ01.00	ΨΞ.0	φστιτο	Ψ
Sell Futures/HTA	\$36.22	-\$360				-\$364		-\$364	\$44.46	-\$367	\$38.09	-\$338
Sell futures/HTA,	***************************************	7,000	400100	+	40	+	70 111 0	+	* · · · · ·	****	400100	7000
buy at-the-money												
call	\$27.80	-\$86	\$24.94	-\$86	\$23.46	-\$88	\$23.70	-\$88	\$29.23	-\$94	\$26.63	-\$101
Sell futures/HTA,			-	-		-	-	-		-	-	
buy 1 strike out-of-												
money call	\$28.89	-\$95	\$26.04	-\$95	\$24.45	-\$98	\$24.70	-\$98	\$30.74	-\$104	\$27.95	-\$111
Sell futures/HTA,												
buy 2 strike out-of-												
money call	\$29.74	-\$105	\$26.88	-\$105	\$25.23	-\$108	\$25.47	-\$108	\$32.02	-\$114	\$28.98	-\$122
Buy at the money												
put	\$24.24	-\$89	\$21.38	-\$89	\$23.21	-\$82	\$23.46	-\$82	\$29.83	-\$67	\$23.10	-\$71

Corn 1985-2018

First number is weighted advantage/disadvantage per acre compared to harvest cash price; second price is maximum disadvantage vs. harvest revenues per acre

			Garde	n City,						
Sell Futures/HTA	Kansa	s City	K	S	Den	ver	Oma	aha	Minne	apolis
April 10	\$33.55	-\$346	\$36.53	-\$288	\$35.33	-\$313	\$37.22	-\$304	\$0.25	-\$316
May 15	\$28.44	-\$400	\$31.48	-\$338	\$29.81	-\$371	\$31.12	-\$361	\$0.20	-\$375
June 23	\$30.99	-\$341	\$34.10	-\$284	\$33.05	-\$309	\$34.13	-\$322	\$0.23	-\$335
Average	\$30.99	-\$362	\$34.04	-\$303	\$32.73	-\$331	\$34.16	-\$314	\$0.25	-\$316
Sell futures/HTA on t	irst date	, buy at	t-the-mo	ney call	on seco	nd date)			
April 10/Feb. 28	\$22.37	-\$107	\$22.97	-\$99	\$25.52	-\$114	\$26.26	-\$134	\$0.17	-\$140
May 15/April 27	\$20.15	-\$92	\$20.76	-\$85	\$21.77	-\$98	\$22.52	-\$116	\$0.14	-\$121
June 26/May 31	\$20.97	-\$69	\$21.69	-\$58	\$23.52	-\$90	\$23.35	-\$98	\$0.15	-\$85
Average		-\$74	\$21.81	-\$69	\$23.60	-\$79	\$24.04	-\$93	\$0.15	-\$97
Sell futures/HTA, (bu										
April 10/Feb. 28	\$23.82	-\$115	\$24.62	-\$106	\$26.65	-\$123	\$27.32	-\$145	\$0.17	-\$150
May 15/April 27	\$21.55	-\$100	\$22.41	-\$92	\$23.23	-\$107	\$23.77	-\$126	\$0.15	-\$131
June 26/May 31	\$22.36	-\$70	\$23.23	-\$66	\$24.63	-\$89	\$24.64	-\$97	\$0.16	-\$89
Average	•	-\$82	\$23.42	-\$76	\$24.84	-\$88	\$25.24	-\$103	\$0.16	-\$108
Sell futures/HTA, (bu										
April 10/Feb. 28	\$24.97	-\$123	\$25.92	-\$114	\$27.50	-\$132	\$28.21	-\$154	\$0.18	-\$160
May 15/April 27	\$22.62	-\$109	\$23.66	-\$100	\$24.12	-\$116	\$24.70	-\$136	\$0.16	-\$142
June 26/May 31	\$23.43	-\$78	\$24.48	-\$73	\$25.47	-\$87	\$25.60	-\$95	\$0.17	-\$95
Average		-\$91	\$24.69	-\$84	\$25.70	-\$97	\$26.17	-\$114	\$0.17	-\$118
Buy at the money pu										
April 10		-\$61	\$23.75	-\$58	\$24.49	-\$74	\$25.19	-\$79	\$0.16	-\$75
May 15		-\$59	\$18.74	-\$47	\$19.93	-\$79	\$20.32	-\$86	\$0.13	-\$76
June 23		-\$52	\$24.67	-\$49	\$27.16	-\$63	\$27.00	-\$67	\$0.18	-\$64
Average	\$21.69	-\$54	\$22.39	-\$51	\$23.86	-\$72	\$24.17	-\$77	\$0.16	-\$67
Sell average	#05.00	# 000	1007.04	Φ000	l #05 00	0040	A07.00	0000	#0.40	φορο I
From 1/1-9/1	\$25.20	-\$260	\$27.61	-\$208	\$25.82	-\$246	\$27.23	-\$288	\$0.18	-\$299
From 3/1-9/1	\$25.70	-\$241	\$27.95	-\$191	\$26.18	-\$253	\$27.71	-\$296	\$0.18	-\$307
Sell futures/HTAs or Sell Futures/HTA	\$30.99	-\$362	5/1 5, 6 /2 . \$34.04		aiis <i>212</i> 8 \$32.73	, 4/27, 5 -\$331	\$34.16	-\$314	\$0.25	#046 l
Sell futures/HTA,	\$30.99	-\$302	\$34.04	-\$303	\$32.73	-დაა I	\$34.10	-\$314	\$0.25	-\$316
buy at-the-money										
call	\$21.17	-\$74	\$21.81	-\$69	\$23.60	-\$79	\$24.04	-\$93	\$0.15	-\$97
Sell futures/HTA,	ΨΖ1.17	-ψ1-μ	ψ21.01	-ψυσ	Ψ23.00	-ψ1 σ	Ψ24.04	-ψ95	ψ0.13	-ψ91
buy 1 strike out-of-										
money call	\$22.58	-\$82	\$23.42	-\$76	\$24.84	-\$88	\$25.24	-\$103	\$0.16	-\$108
Sell futures/HTA,	Ψ <i>LL</i> .00	ΨυΖ	Ψ <u></u> 20.¬2	Ψιο	Ψ <u></u> Γ.Ο Τ	Ψ50	Ψ <u></u> 0.∠¬	Ψ.00	ψυ.10	Ψ100
buy 2 strike out-of-										
money call	\$23.67	-\$91	\$24.69	-\$84	\$25.70	-\$97	\$26.17	-\$114	\$0.17	-\$118
Buy at the money	y=0.01	¥~!	7_ 1.00	Ψ.	7=00	~~ .	7=0.11	Ψ	ΨΨ	Ţ., , <u>, , , , , , , , , , , , , , , , , </u>
put	\$21.69	-\$54	\$22.39	-\$51	\$23.86	-\$72	\$24.17	-\$77	\$0.16	-\$67
<u>-</u>	, = ·	T .	, ,	, . .	,_,	Ţ· -	,	τ	Ŧ - · · · •	+

Results are based on futures and options settlements and cash prices during 1985-2018 crop years. Revenues are weighted by statewide yields, taking into account gains and losses from yields being more or less than expected, assuming 100% of normal yields are sold on dates indicated. Harvest dates varied according to date 50% of crops are harvested in weekly crop progress reports. Brokerage commissions figured at 1 cent per bushel. Remember, the risk of trading futures and options can be subutantial. Each investor must consider whether this is a suitabme investment. Past performance is not indicative of future results.

New Crop Corn Pricing Strategies

	•		9		5		
	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at- the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
1985	\$0.27	\$0.23	\$0.32	\$0.22	\$0.26	\$0.28	\$0.23
1986	\$0.23	\$0.17	\$0.22	\$0.11	\$0.14	\$0.16	\$0.12
1987	(\$0.03)	(\$0.01)	\$0.12	\$0.06	\$0.06	\$0.06	\$0.01
1988	(\$0.44)	(\$0.25)	(\$0.27)	\$0.36	\$0.27	\$0.17	(\$0.02)
1989	\$0.15	\$0.09	\$0.15	(\$0.04)	,	\$0.01	(\$0.03)
1990	\$0.27	\$0.31	\$0.41	\$0.24	\$0.27	\$0.30	\$0.24
1991	\$0.01	(\$0.01)	(\$0.01)	(\$0.13)	(\$0.12)	(\$0.11)	(\$0.10)
1992	\$0.37	\$0.34	\$0.41	\$0.23	\$0.26	\$0.29	\$0.25
1993	(\$0.19)	(\$0.19)	(\$0.19)	(\$0.18)	(\$0.23)	(\$0.27)	(\$0.17)
1994	\$0.30	\$0.25	\$0.29	\$0.12	\$0.15	\$0.17	\$0.15
1995	(\$0.67)	(\$0.61)	(\$0.62)	(\$0.14)		(\$0.30)	(\$0.21)
1996	\$0.54	\$0.64	\$0.67	\$0.36	\$0.39	\$0.42	\$0.38
1997	(\$0.15)	(\$0.16)	(\$0.14)	(\$0.17)		(\$0.20)	(\$0.11)
1998	\$0.36	\$0.29	\$0.42	\$0.23	\$0.26	\$0.28	\$0.23
1999	\$0.29	\$0.26	\$0.29	\$0.11	\$0.14	\$0.17	\$0.12
2000	\$0.32	\$0.27	\$0.43	\$0.22	\$0.25	\$0.28	\$0.22
2001	\$0.22	\$0.16	\$0.11	(\$0.07)	(\$0.04)	(\$0.01)	(\$0.01)
2002	(\$0.20)	(\$0.19)	(\$0.37)	(\$0.26)	(\$0.32)	(\$0.37)	(\$0.19)
2003	\$0.09	\$0.07	\$0.16	\$0.02	\$0.04	\$0.05	\$0.03
2004	\$0.62	\$0.63	\$0.85	\$0.59	\$0.62	\$0.65	\$0.60
2005	\$0.31	\$0.33	\$0.31	\$0.11	\$0.14	\$0.17	\$0.12
2006	(\$0.48)	(\$0.45)	(\$0.43)	(\$0.24)	(\$0.28)	(\$0.32)	(\$0.19)
2007	\$0.20	\$0.14	\$0.18	(\$0.19)	(\$0.16)	(\$0.14)	(\$0.09)
2008	\$2.15	\$2.44	\$2.86	\$2.11	\$2.15	\$2.19	\$1.70
2009	\$0.12	\$0.05	\$0.33	\$0.19	\$0.19	\$0.20	(\$0.08)
2010	(\$1.26)	(\$1.30)	(\$1.39)	(\$0.25)	(\$0.30)	(\$0.37)	(\$0.40)
2011	(\$0.02)	\$0.21	\$0.01	(\$0.38)	(\$0.39)	(\$0.40)	(\$0.46)
2012	(\$2.03)	(\$1.84)	(\$3.09)	(\$0.76)	(\$0.85)	(\$0.93)	(\$0.33)
2013	\$0.90	\$0.77	\$1.01	\$0.45	\$0.50	\$0.54	\$0.60
2014	\$0.83	\$0.80	\$1.18	\$0.85	\$0.89	\$0.92	\$0.85
2015	\$0.14	\$0.09	\$0.03	(\$0.18)	(\$0.17)	(\$0.16)	(\$0.15)
2016	\$0.30	\$0.28	\$0.41	\$0.14	\$0.17	\$0.20	\$0.14
2017	\$0.33	\$0.31	\$0.34	\$0.07	\$0.10	\$0.13	\$0.13
2018	\$0.25	\$0.24	\$0.35	\$0.07	\$0.11	\$0.13	\$0.10
Average Profit odds	\$0.120 71%	\$0.128 71%	\$0.157 74%	\$0.114 62%	\$0.120 62%	\$0.123 65%	\$0.109 56%

Soybeans - 1985-2018

First number is weighted advantage/disadvantage per acre compared to harvest cash price; second price is maximum disadvantage vs. harvest revenues per acre

			·		_					_ [
Call Future a/UTA	Tal		Cina	!44!		ntral	Camtual			Central
Sell Futures/HTA		edo		inatti		iana		Illinois		wa
April 10	\$13	\$149	\$13	-\$82	\$13	-\$97	\$14	-\$95	\$13	-\$103
May 15	\$17	\$149	\$17	-\$88	\$17	-\$92	\$19	-\$93	\$18	-\$110
June 23	\$19	\$154	\$19	-\$83	\$20	-\$86	\$21	-\$87	\$20	-\$103
Average	\$17	\$150	\$17	-\$84	\$17	-\$88	\$18	-\$89	\$17	-\$105
Sell futures/HTA on first da							Ι 40	450	Δ7	A = = 1
April 10/Feb. 28	\$7	\$144	\$7	-\$47	\$7	-\$45	\$8	-\$50	\$7	-\$55
May 15/April 27	\$10	\$144	\$10	-\$48	\$10	-\$45	\$11	-\$51	\$9	-\$54
June 23/May 31	\$11	\$152	\$11	-\$41	\$11	-\$53	\$12	-\$52	\$10	-\$55
Average	\$9	\$146	\$9	-\$44	\$10	-\$29	\$10	-\$46	\$9	-\$50
Sell futures/HTA, (buy 1 st										
April 10/Feb. 28	\$7	\$144	\$7	-\$52	\$7	-\$52	\$8	-\$55	\$6	-\$59
May 15/April 27	\$10	\$144	\$10	-\$53	\$11	-\$51	\$11	-\$56	\$10	-\$60
June 23/May 31	\$11	\$152	\$11	-\$42	\$12	-\$50	\$12	-\$49	\$11	-\$52
Average		\$146	\$9	-\$49	\$10	-\$31	\$10	-\$52	\$9	-\$55
Sell futures/HTA, (buy 2 st			<u> </u>							
April 10/Feb. 28	\$6	\$144	\$6	-\$58	\$7	-\$58	\$8	-\$61	\$6	-\$65
May 15/April 27	\$10	\$144	\$10	-\$58	\$11	-\$57	\$12	-\$61	\$10	-\$65
June 23/May 31	\$12	\$151	\$12	-\$48	\$13	-\$47	\$13	-\$51	\$11	-\$55
Average	\$9	\$146	\$9	-\$55	\$10	-\$37	\$11	-\$58	\$9	-\$62
Buy at the money put										
April 10	\$4	\$143	\$4	-\$39	\$4	-\$44	\$6	-\$43	\$5	-\$45
May 15	\$9	\$146	\$9	-\$37	\$9	-\$47	\$10	-\$46	\$9	-\$48
June 23	\$10	\$149	\$10	-\$39	\$10	-\$41	\$11	-\$40	\$10	-\$42
Average	\$8	\$145	\$8	-\$37	\$8	-\$44	\$9	-\$43	\$8	-\$45
Sell average										
From 1/1-9/1	\$11	\$148	\$11	-\$80	\$11	-\$84	\$13	-\$84	\$11	-\$100
From 3/1-9/1	\$13	\$150	\$13	-\$68	\$13	-\$78	\$15	-\$75	\$13	-\$75
Sell futures/HTAs or buy p	uts 4/10), 5/15, 6	/23; buy	calls 2/2	28, 4/27,	5/31				
Sell Futures/HTA	\$17	\$150	\$17	-\$84	\$17	-\$88	\$18	-\$89	\$17	-\$105
Sell futures/HTA, buy at-										
the-money call	\$9	\$146	\$9	-\$44	\$10	-\$29	\$10	-\$46	\$9	-\$50
Sell futures/HTA, buy 1										
strike out-of-money call	\$9	\$146	\$9	-\$49	\$10	-\$31	\$10	-\$52	\$9	-\$55
Sell futures/HTA, buy 2										
strike out-of-money call	\$9	\$146	\$9	-\$55	\$10	-\$37	\$11	-\$58	\$9	-\$62
Buy at the money put	\$8	\$145	\$8	-\$37	\$8	-\$44	\$9	-\$43	\$8	-\$45

Soybeans - 1985-2018

First number is weighted advantage/disadvantage per acre compared to harvest cash price; second price is maximum disadvantage vs. harvest revenues per acre

			Garde	n City,				
Sell Futures/HTA	Kans	as City	K	S	Om	aha	Minne	eapolis
April 10	\$8	-\$94	\$9	-\$72	\$14	-\$105	\$0	-\$106
May 15	\$11	-\$88	\$13	-\$63	\$18	-\$112	\$0	-\$112
June 23	\$13	-\$100	\$14	-\$60	\$20	-\$106	\$0	-\$107
Average	\$11	-\$94	\$12	-\$65	\$17	-\$108	\$0	-\$108
Sell futures/HTA on first d	ate, buy	at-the-n	noney c	all on se	cond da	ate		
April 10/Feb. 28	\$6	-\$44	\$7	-\$39	\$7	-\$59	\$0	-\$44
May 15/April 27	\$8	-\$37	\$9	-\$32	\$10	-\$55	\$0	-\$45
June 23/May 31	\$9	-\$43	\$9	-\$38	\$12	-\$42	\$0	-\$46
Average	\$8	-\$29	\$9	-\$26	\$9	-\$50	\$0	-\$41
Sell futures/HTA, (buy 1 s		-of-mon	<u> </u>					
April 10/Feb. 28	\$6	-\$48	\$7	-\$36	\$6	-\$60	\$0	-\$49
May 15/April 27	\$8	-\$42	\$9	-\$36	\$10	-\$61	\$0	-\$50
June 23/May 31	\$9	-\$40	\$10	-\$35	\$12	-\$49	\$0	-\$43
Average		-\$30	\$9	-\$27	\$10	-\$56	\$0	-\$46
Sell futures/HTA, (buy 2 s			<u> </u>					
April 10/Feb. 28	\$5	-\$52	\$7	-\$38	\$6	-\$66	\$0	-\$54
May 15/April 27	\$8	-\$46	\$9	-\$40	\$10	-\$66	\$0	-\$54
June 23/May 31	\$9	-\$38	\$10	-\$33	\$13	-\$55	\$0	-\$45
Average	\$8	-\$33	\$9	-\$27	\$10	-\$63	\$0	-\$51
Buy at the money put								
April 10		-\$35	\$4	-\$31	\$5	-\$39	\$0	-\$38
May 15		-\$38	\$7	-\$33	\$10	-\$41	\$0	-\$40
June 23		-\$34	\$8	-\$29	\$11	-\$43	\$0	-\$36
Average	\$6	-\$35	\$6	-\$31	\$9	-\$41	\$0	-\$38
Sell average		444		*			•	
From 1/1-9/1	\$6	-\$90	\$8	-\$69	\$12	-\$102	\$0	-\$104
From 3/1-9/1	\$8	-\$90	\$10	-\$67	\$14	-\$76	\$0	-\$81
Sell futures/HTAs or buy						·	40	#400 I
Sell Futures/HTA	\$11	-\$94	\$12	-\$65	\$17	-\$108	\$0	-\$108
Sell futures/HTA, buy at-		400	40	400	40	A F0	40	.
the-money call	\$8	-\$29	\$9	-\$26	\$9	-\$50	\$0	-\$41
Sell futures/HTA, buy 1	0.0	# 00	ΦΩ.	# 07	640	Φ.Ε.Ο.	Φ0	ф.4.C.
strike out-of-money call Sell futures/HTA, buy 2	\$8	-\$30	\$9	-\$27	\$10	-\$56	\$0	-\$46
strike out-of-money call	Φ0	# 00	Φ0		#40	ФОО	ΦO	Φ.Γ.4
	\$8	-\$33	\$9 ©6	-\$27	\$10	-\$63	\$0	-\$51
Buy at the money put	\$6	-\$35	\$6	-\$31	\$9	-\$41	\$0	-\$38

Results are based on futures and options settlements and cash prices during 1985-2018 crop years. Revenues are weighted by statewide yields, taking into account gains and losses from yields being more or less than expected, assuming 100% of normal yields are sold on dates indicated. Harvest dates varied according to date 50% of crops are harvested in weekly crop progress reports. Brokerage commissions figured at 1 cent per bushel. Remember, the risk of trading futures and options can be subutantial. Each investor must consider whether this is a suitable investment. Past performance is not indicative of future results.

New Crop Soybean Pricing Strategies

	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at- the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
1985	\$0.63	\$0.54	\$0.71	\$0.46	\$0.54	\$0.59	\$0.48
1986	\$0.29	\$0.23	\$0.27	\$0.02	\$0.10	\$0.15	\$0.07
1987	(\$0.24)	(\$0.13)	\$0.17	\$0.20	\$0.14	\$0.10	(\$0.10)
1988	(\$0.78)	(\$0.24)	(\$0.12)	\$0.81	\$0.62	\$0.44	\$0.03
1989	\$1.20	\$1.03	\$1.27	\$0.76	\$0.86	\$0.93	\$0.83
1990	\$0.06	\$0.12	\$0.22	(\$0.03)		\$0.05	(\$0.07)
1991	\$0.18	\$0.12	\$0.23	(\$0.07)		\$0.05	(\$0.03)
1992	\$0.58	\$0.57	\$0.75	\$0.39	\$0.46	\$0.51	\$0.42
1993	\$0.08	\$0.19	\$0.00	(\$0.12)		(\$0.22)	
1994	\$0.74	\$0.67	\$0.74	\$0.43	\$0.49	\$0.53	\$0.46
1995	(\$0.49)	(\$0.43)	(\$0.44)	(\$0.37)		(\$0.62)	(\$0.38)
1996	\$0.45	\$0.57	\$0.69	\$0.22	\$0.29	\$0.34	\$0.19
1997	\$0.12	\$0.07	\$0.26	(\$0.10)	,	(\$0.00)	
1998	\$0.74	\$0.59	\$0.88	\$0.52	\$0.59	\$0.65	\$0.52
1999	(\$0.02)	(\$0.16)	(\$0.12)	(\$0.29)		(\$0.29)	•
2000	\$0.32	\$0.30	\$0.58	\$0.10	\$0.19	\$0.25	\$0.20
2001	\$0.19	\$0.14	(\$0.13)	(\$0.30)		(\$0.30)	
2002	(\$0.52)	(\$0.39)	(\$0.75)	(\$0.22)	(\$0.36)	(\$0.51)	(\$0.32)
2003	(\$2.07)	(\$2.00)	(\$1.90)	(\$0.19)		(\$0.56)	
2004	\$1.33	\$1.38	\$1.86	\$1.31	\$1.38	\$1.42	\$1.25
2005	\$0.53	\$0.77	\$0.87	\$0.42	\$0.48	\$0.53	\$0.42
2006	\$0.36	\$0.34	\$0.37	(\$0.01)	\$0.04	\$0.09	\$0.03
2007	(\$1.51)	(\$1.37)	(\$1.54)	(\$0.47)	(\$0.60)	(\$0.73)	(\$0.49)
2008	\$3.98 (\$0.43)	\$4.23	\$4.51	\$2.75	\$2.84	\$2.92	\$2.85 (\$0.76)
2009 2010	(\$0.43)	(\$0.37) (\$1.46)	(\$0.18) (\$1.57)	(\$0.42) (\$0.64)		(\$0.51)	
2010	\$1.50	\$1.57	(\$1.57) \$1.29	\$0.22	\$0.70)	(\$0.88) \$0.38	(\$0.55) \$0.37
2011	(\$2.12)	(\$1.52)	(\$2.25)	(\$0.41)	(\$0.54)	(\$0.68)	(\$0.92)
2012	(\$0.13)	(\$0.22)	(\$0.28)	(\$0.41)	,	(\$0.61)	(\$0.92)
2014	\$1.81	\$1.91	\$2.42	\$1.80	\$1.88	\$1.95	\$1.79
2014	\$0.58	\$0.50	\$0.55	\$0.07	\$0.13	\$0.20	\$0.01
2016	\$0.20	\$0.46	\$0.81	\$0.57	\$0.13	\$0.58	\$0.45
2017	\$0.03	(\$0.10)	(\$0.26)	(\$0.59)		(\$0.58)	
2018	\$1.08	\$0.96	\$1.32	\$0.73	\$0.80	\$0.87	\$0.74
Average Profit odds	\$0.211 68%	\$0.261 64%	\$0.330 64%	\$0.208 52%	\$0.207	\$0.208 61%	\$0.162

Corn - 2018 Crop Year

First number is weighted advantage/disadvantage per acre compared to harvest cash price for 2018; second price is mazimum disadvantage vs. harvest revenues per acre

	Ū			·			Co	ntral			North	Central
Sell Futures/HTA	To	ledo	Cin	cinatti	Evane	ville, IN		iana	Centra	l Illinois		wa
4/10	\$62	-\$341	\$62	-\$341	\$82	-\$344	\$82	-\$344	\$90	-\$346	\$82	-\$315
5/15	\$75	-\$403	\$75	-\$403	\$95	-\$408	\$95	-\$408	\$104	-\$414	\$96	-\$389
6/23	\$1	-\$336	\$1	-\$336	\$20	-\$339	\$20	-\$339	\$22	-\$340	\$12	-\$309
Average	\$46	-\$360	\$46	-\$360	\$66	-\$364	\$66	-\$364	\$72	-\$367	\$63	-\$338
Sell futures/HTA o								ΨΟΟΙ	Ψ, Σ	φοσι	ΨΟΟ	φοσσ
April 10/Feb. 28	\$16	-\$124	\$16	-\$124	\$35	-\$127	\$35	-\$127	\$41	-\$135	\$28	-\$145
May 15/April 27	\$23	-\$114	\$23	-\$114	\$42	-\$110	\$42	-\$110	\$47	-\$117	\$37	-\$125
June 26/May 31	-\$52	-\$107	-\$52	-\$107	-\$33	-\$103	-\$33	-\$103	-\$36	-\$76	-\$47	-\$88
Average		-\$86	-\$4	-\$86	\$15	-\$88	\$15	-\$88	\$18	-\$94	\$6	-\$101
Sell futures/HTA, (buy 1 s	trike out	of-mo	ney call)								
April 10/Feb. 28	\$22	-\$133	\$22	-\$133	\$41	-\$137	\$41	-\$137	\$46	-\$145	\$35	-\$156
May 15/April 27	\$29	-\$116	\$29	-\$116	\$49	-\$119	\$49	-\$119	\$54	-\$126	\$44	-\$136
June 26/May 31	-\$42	-\$104	-\$42	-\$104	-\$23	-\$102	-\$23	-\$102	-\$25	-\$85	-\$36	-\$93
Average	\$3	-\$95	\$3	-\$95	\$22	-\$98	\$22	-\$98	\$25	-\$104	\$14	-\$111
Sell futures/HTA, (buy 2 s	trike out	of-mo	ney call)					_			
April 10/Feb. 28	\$26	-\$143	\$26	-\$143	\$46	-\$147	\$46	-\$147	\$51	-\$155	\$41	-\$166
May 15/April 27	\$34	-\$126	\$34	-\$126	\$54	-\$129	\$54	-\$129	\$59	-\$137	\$50	-\$147
June 26/May 31	-\$40	-\$100	-\$40	-\$100	-\$21	-\$100	-\$21	-\$100	-\$23	-\$95	-\$34	-\$100
Average	\$7	-\$105	\$7	-\$105	\$27	-\$108	\$27	-\$108	\$29	-\$114	\$19	-\$122
Buy at the money	put											
4/10	\$11	-\$90	\$11	-\$90	\$31	-\$85	\$31	-\$85	\$35	-\$75	\$24	-\$79
5/15	\$25	-\$97	\$25	-\$97	\$45	-\$90	\$45	-\$90	\$49	-\$61	\$39	-\$78
6/23	-\$32	-\$80	-\$32	-\$80	-\$15	-\$73	-\$15	-\$73	-\$12	-\$64	-\$29	-\$68
Average	\$2	-\$89	\$2	-\$89	\$20	-\$82	\$20	-\$82	\$24	-\$67	\$11	-\$71
Sell average												
From 1/1-9/1	\$28	-\$241	\$28	-\$241	\$47	-\$241	\$47	-\$241	\$51	-\$237	\$43	-\$199
From 3/1-9/1	\$27	-\$219	\$27	-\$219	\$47	-\$219	\$47	-\$219	\$51	-\$213	\$42	-\$177
Sell futures/HTAs												
Sell Futures/HTA	\$46	-\$360	\$46	-\$360	\$66	-\$364	\$66	-\$364	\$72	-\$367	\$63	-\$338
Sell futures/HTA,												
buy at-the-money	Φ.4	Φ00	Φ.4	# 00	0.4 E	Φ00	0.4 E	000	040	004	Φ0	0404
call Sell futures/HTA,	-\$4	-\$86	-\$4	-\$86	\$15	-\$88	\$15	-\$88	\$18	-\$94	\$6	-\$101
•												
buy 1 strike out-	¢ο	ተ ለር	¢ο	¢οσ	_ф ეე	# 00	_ф	ድርር	ФО.	# 404	#44	6444
of-money call Sell futures/HTA,	\$3	-\$95	\$3	-\$95	\$22	-\$98	\$22	-\$98	\$25	-\$104	\$14	-\$111
buy 2 strike out-												
of-money call	\$7	-\$105	\$7	-\$105	\$27	-\$108	\$27	-\$108	\$29	-\$114	\$19	-\$122
Buy at the money	Φſ	-φ105	ŢΓ	-\$103	⊅∠ /	-φ108	⊅∠ 1	-\$108	φ∠9	-p114	Ф19	-\$12Z
put	\$2	-\$89	\$2	-\$89	\$20	-\$82	\$20	-\$82	\$24	-\$67	\$11	-\$71
Put	φ∠	-ф09	φ∠	-ф09	φ∠∪	-φο∠	φ∠∪	-φο∠	φ24	-φ07	φП	-φ/ Ι

Corn - 2018 Crop Year

First number is weighted advantage/disadvantage per acre compared to harvest cash price for 2018; second price is mazimum disadvantage vs. harvest revenues per acre

11-terminal average

i	1		ı		1		1	11-termina				rminai a	iverage
			Canala	0:4								05.40	Dinnest
0.11.5.4	17	0:4		en City,			•				0040	85-18	Biggest
Sell Futures/HTA		as City		(S	_	nver	_	aha		apolis	2018	ave.	loss
4/10	\$100	-\$346	\$63	-\$288	\$60	-\$313	\$78	-\$304	\$79	-\$316	\$76	\$38	-\$327
5/15	\$112	-\$400	\$73	-\$338	\$71	-\$371	\$92	-\$361	\$92	-\$375	\$89	\$32	-\$388
6/23	\$45	-\$341	\$15	-\$284	\$9	-\$309	\$12	-\$322	\$12	-\$335	\$15	\$35	-\$326
Average	\$86	-\$362	\$50	-\$303	\$47	-\$331	\$61	-\$314	\$61	-\$316	\$60	\$35	-\$343
Sell futures/HTA o								#404	ФО 7	6440		ф 00	Ф40 Г
April 10/Feb. 28	\$58	-\$107	\$29	-\$99	\$21	-\$114	\$27	-\$134	\$27	-\$140	\$30	\$26	-\$125
May 15/April 27	\$65	-\$92	\$33	-\$85	\$27	-\$98 ************************************	\$35	-\$116	\$36	-\$121	\$37	\$23	-\$109
June 26/May 31	-\$3	-\$69	-\$25	-\$58	-\$35	-\$90	-\$45	-\$98	-\$46	-\$85	-\$37	\$24	-\$89
Average		-\$74	\$12	-\$69	\$4	-\$79	\$6	-\$93	\$6	-\$97	\$10	\$24	-\$87
Sell futures/HTA, (¢oc	#400	#04	Φ44E		0450	_ф ეс	ф0 7	040 5
April 10/Feb. 28	\$64	-\$115	\$33	-\$106	\$26	-\$123 -\$107	\$34	-\$145	\$34	-\$150	\$36	\$27	-\$135
May 15/April 27	\$71	-\$100	\$38	-\$92	\$33	-	\$42	-\$126	\$43	-\$131	\$44	\$24	-\$117
June 26/May 31	\$6	-\$70	-\$18	-\$66	-\$27	-\$89	-\$35	-\$97	-\$35	-\$89	-\$27	\$25	-\$91
Average Sell futures/HTA, (\$47	-\$82	\$18	-\$76	\$11	-\$88	\$14	-\$103	\$14	-\$108	\$17	\$25	-\$96
		-\$123	\$36		\$30	-\$132	\$39	-\$154	\$39	-\$160	\$41	\$28	-\$144
April 10/Feb. 28	\$68 \$76		\$42	-\$114	\$30	-\$132 -\$116	\$48		\$39 \$48		\$41	\$25	-\$144 -\$127
May 15/April 27		-\$109		-\$100				-\$136		-\$142			
June 26/May 31	\$8 \$50	-\$78 -\$91	-\$16 \$21	-\$73 -\$84	-\$25 \$14	-\$87 -\$97	-\$32	-\$95 -\$114	-\$33 \$18	-\$95	-\$25 \$22	\$26	-\$93 -\$106
Average		-991	⊅ ∠ I	- - 004	Φ14	- þ 97	\$18	-\$114	\$10	-\$118	\$ 22	\$26	-\$100
Buy at the money 4/10	\$ 55	-\$61	\$24	-\$58	\$18	-\$74	\$23	-\$79	\$23	-\$75	\$26	\$25	-\$77
5/15	\$67	-\$61 -\$59	\$35	-\$36 -\$47	\$29	-\$74 -\$79	\$38	-\$79 -\$86	\$38	-\$76	\$39	\$20	-\$77 -\$78
6/23	\$13	-\$59 -\$52	-\$9	-\$47 -\$49	-\$21	-\$63	-\$28	-\$67	-\$28	-\$70 -\$64	-\$19	\$27	-\$67
Average	\$45		-ş9 \$17		-\$21 \$8	-\$03 -\$72	-\$∠o \$11	-\$07 -\$77	-⊅∠o \$11		\$15	\$24	
Sell average	\$40	-\$54	Φ17	-\$51	фо	-\$1Z	φH	-\$11	φH	-\$67	\$10	Φ 24	-\$73
From 1/1-9/1	\$69	-\$260	\$36	-\$208	\$31	-\$246	\$41	-\$288	\$41	-\$299	\$42	\$28	-\$246
From 3/1-9/1	\$69	-\$241	\$36	-\$206 -\$191	\$31	-\$253	\$41	-\$296	\$41	-\$307	\$42	\$29	-\$240
Sell futures/HTAs								-\$Z90	Ψ 41	- φ30 <i>1</i>	Ψ42	Φ 29	-\$232
Sell Futures/HTA	\$86	-\$362	, 3/13, 0 \$50	-\$303	\$47	-\$331	\$61	-\$314	\$61	-\$316	\$60	\$35	-\$343
Sell futures/HTA,	ΨΟΟ	-ψ002	ΨΟΟ	-ψ505	ΨΤΙ	-ψοσι	ΨΟΙ	-ψΟ 1-4	ΨΟΙ	-ψ510	ΨΟΟ	ΨΟΟ	-ψ0+0
buy at-the-money													
call	\$40	-\$74	\$12	-\$69	\$4	-\$79	\$6	-\$93	\$6	-\$97	\$11	\$24	-\$87
Sell futures/HTA.	ΨΤΟ	Ψίπ	Ψ12	ΨΟΟ	ΨΤ	Ψισ	ΨΟ	ΨΟΟ	ΨΟ	ΨΟΊ	Ψιι	ΨΖ¬	ΨΟ1
buy 1 strike out-													
of-money call	\$47	-\$82	\$18	-\$76	\$11	-\$88	\$14	-\$103	\$14	-\$108	\$18	\$25	-\$96
Sell futures/HTA,	ΨΤΙ	ΨΟΖ	Ψισ	Ψισ	Ψιι	ψοσ	Ψιπ	ψισσ	ΨΙΤ	ψισσ	Ψισ	Ψ20	ΨΟΟ
buy 2 strike out-													
of-money call	\$50	-\$91	\$21	-\$84	\$14	-\$97	\$18	-\$114	\$18	-\$118	\$22	\$26	-\$106
Buy at the money	ΨΟΟ	ΨΟΙ	Ψ4 1	ΨΟΤ	ΨΙΤ	ΨΟΙ	ΨΙΟ	ψιιτ	ΨΙΟ	ψιισ	ΨΖΖ	Ψ20	Ψ100
put	\$45	-\$54	\$17	-\$51	\$8	-\$72	\$11	-\$77	\$11	-\$67	\$16	\$24	-\$73
r ***	ΨΤΟ	ΨΟ¬	Ψ11	ΨΟ 1	ΨU	Ψ12	ΨΙΙ	ΨΙΙ	Ψιι	ΨΟΙ	ΨΙΟ	Ψ ∠ ¬	Ψ10

Results are based on futures and options settlements and cash prices during 1985-2018 crop years. Revenues are weighted by statewide yields, taking into account gains and losses from yields being more or less than expected, assuming 100% of normal yields are sold on dates indicated. Harvest dates varied according to date 50% of crops are harvested in weekly crop progress reports. Brokerage commissions figured at 1 cent per bushel. Remember, the risk of trading futures and options can be subutantial. Each investor must consider whether this is a suitable investment. Past performance is not indicative of future results.

Soybeans: 2018 Results
First number is weighted advantage/disadvantage per acre compared to harvest cash price for 2018; second price is maximum disadvantage vs. harvest revenues per acre

									North	Central
Sell Futures/HTA	To	ledo	Cinc	inatti	Central	Indiana	Central	Illinois	lo	wa
April 10	\$102	-\$82	\$102	-\$82	\$104	-\$97	\$103	-\$95	\$108	-\$103
May 15	\$90	-\$88	\$90	-\$88	\$92	-\$92	\$90	-\$93	\$96	-\$110
June 23	\$30	-\$83	\$30	-\$83	\$31	-\$86	\$27	-\$87	\$33	-\$103
Average	\$74	-\$84	\$74	-\$84	\$76	-\$88	\$73	-\$89	\$79	-\$105
Sell futures/HTA o	n first d	ate, buy	at-the-m	oney ca	II on sec	ond date)			
April 10/Feb. 28	\$72	-\$47	\$72	-\$47	\$74	-\$45	\$71	-\$50	\$77	-\$55
May 15/April 27	\$59	-\$48	\$59	-\$48	\$60	-\$45	\$57	-\$51	\$63	-\$54
June 23/May 31	-\$3	-\$41	-\$3	-\$41	-\$3	-\$53	-\$8	-\$52	-\$2	-\$55
Average	\$43	-\$44	\$43	-\$44	\$44	-\$29	\$40	-\$46	\$46	-\$50
Sell futures/HTA, (buy 1 s	trike out-	of-mone	y call)						
April 10/Feb. 28	\$75	-\$52	\$75	-\$52	\$77	-\$52	\$75	-\$55	\$80	-\$59
May 15/April 27	\$62	-\$53	\$62	-\$53	\$64	-\$51	\$61	-\$56	\$66	-\$60
June 23/May 31	\$1	-\$42	\$1	-\$42	\$1	-\$50	-\$4	-\$49	\$2	-\$52
Average	\$46	-\$49	\$46	-\$49	\$47	-\$31	\$44	-\$52	\$50	-\$55
Sell futures/HTA, (buy 2 s	trike out-	of-mone	y call)	•					<u> </u>
April 10/Feb. 28	\$79	-\$58	\$79	-\$58	\$81	-\$58	\$78	-\$61	\$84	-\$65
May 15/April 27	\$66	-\$58	\$66	-\$58	\$68	-\$57	\$65	-\$61	\$70	-\$65
June 23/May 31	\$6	-\$48	\$6	-\$48	\$6	-\$47	\$1	-\$51	\$7	-\$55
Average	\$50	-\$55	\$50	-\$55	\$51	-\$37	\$48	-\$58	\$54	-\$62
Buy at the money	put				•					<u> </u>
April 10	\$63	-\$39	\$63	-\$39	\$65	-\$44	\$62	-\$43	\$67	-\$45
May 15	\$60	-\$37	\$60	-\$37	\$62	-\$47	\$59	-\$46	\$65	-\$48
June 23	\$7	-\$39	\$7	-\$39	\$7	-\$41	\$1	-\$40	\$6	-\$42
Average	\$43	-\$37	\$43	-\$37	\$44	-\$44	\$41	-\$43	\$46	-\$45
Sell Average					•					
From 1/1-9/1	\$61	-\$80	\$61	-\$80	\$63	-\$84	\$60	-\$84	\$66	-\$100
From 3/1-9/1	\$55	-\$68	\$55	-\$68	\$56	-\$78	\$53	-\$75	\$59	-\$75
Sell futures/HTAs	or buy p	outs 4/10	, 5/15, 6/	23; buy	calls 2/2	8, 4/27, 5	/31			
Sell Futures/HTA	\$74	-\$84	\$74	-\$84	\$76	-\$88	\$73	-\$89	\$79	-\$105
Sell futures/HTA,										
buy at-the-money										
call	\$43	-\$44	\$43	-\$44	\$44	-\$29	\$40	-\$46	\$46	-\$50
Sell futures/HTA,										
buy 1 strike out-										
of-money call	\$46	-\$49	\$46	-\$49	\$47	-\$31	\$44	-\$52	\$50	-\$55
Sell futures/HTA,										
buy 2 strike out-										
of-money call	\$50	-\$55	\$50	-\$55	\$51	-\$37	\$48	-\$58	\$54	-\$62
Buy at the money										
put	\$43	-\$37	\$43	-\$37	\$44	-\$44	\$41	-\$43	\$46	-\$45

Soybeans: 2018 Results

First number is weighted advantage/disadvantage per acre compared to harvest cash price for 2018; second price is mazimum disadvantage vs. harvest revenues per acre

9-terminal	average
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İ					I					 	
			Garde	n City,						85-18	Biggest
Sell Futures/HTA	Kansa	as City		(S	Om	aha	Minne	apolis	2018	ave.	loss
April 10	\$88	-\$94	\$78	-\$72	\$94	-\$105	\$75	-\$106	\$95	\$12	-\$93
May 15	\$78	-\$88	\$69	-\$63	\$81	-\$112	\$64	-\$112	\$83	\$16	-\$94
June 23	\$27	-\$100	\$24	-\$60	\$14	-\$106	\$11	-\$107	\$25	\$18	-\$91
Average	\$64	-\$94	\$57	-\$65	\$63	-\$108	\$50	-\$108	\$68	\$15	-\$92
Sell futures/HTA o						ond date		¥ 1 5 5	+	7	**-
April 10/Feb. 28	\$62	-\$44	\$55	-\$39	\$61	-\$59	\$48	-\$44	\$66	\$7	-\$48
May 15/April 27	\$51	-\$37	\$45	-\$32	\$46	-\$55	\$37	-\$45	\$53	\$9	-\$46
June 23/May 31	-\$2	-\$43	-\$1	-\$38	-\$23	-\$42	-\$18	-\$46	-\$7	\$10	-\$46
Average	\$37	-\$29	\$33	-\$26	\$28	-\$50	\$22	-\$41	\$37	\$9	-\$40
Sell futures/HTA, (buy 1 st	rike out-	of-mone	y call)	•						
April 10/Feb. 28	\$65	-\$48	\$58	-\$36	\$64	-\$60	\$51	-\$49	\$69	\$7	-\$51
May 15/April 27	\$54	-\$42	\$48	-\$36	\$49	-\$61	\$39	-\$50	\$56	\$10	-\$51
June 23/May 31	\$2	-\$40	\$2	-\$35	-\$18	-\$49	-\$15	-\$43	-\$3	\$11	-\$45
Average	\$40	-\$30	\$36	-\$27	\$32	-\$56	\$25	-\$46	\$41	\$9	-\$44
Sell futures/HTA, (buy 2 st										
April 10/Feb. 28	\$68	-\$52	\$61	-\$38	\$68	-\$66	\$54	-\$54	\$72	\$6	-\$57
May 15/April 27	\$57	-\$46	\$51	-\$40	\$54	-\$66	\$43	-\$54	\$60	\$10	-\$56
June 23/May 31	\$6	-\$38	\$5	-\$33	-\$13	-\$55	-\$11	-\$45	\$1	\$11	-\$47
Average		-\$33	\$39	-\$27	\$36	-\$63	\$29	-\$51	\$45	\$9	-\$49
Buy at the money	put										
April 10	\$55	-\$35	\$49	-\$31	\$51	-\$39	\$41	-\$38	\$57	\$4	-\$39
May 15	\$52	-\$38	\$47	-\$33	\$48	-\$41	\$38	-\$40	\$55	\$8	-\$41
June 23	\$5	-\$34	\$4	-\$29	-\$13	-\$43	-\$10	-\$36	\$2	\$9	-\$38
Average	\$37	-\$35	\$33	-\$31	\$29	-\$41	\$23	-\$38	\$38	\$7	-\$39
Sell Average						1		1		1	1
From 1/1-9/1	\$53	-\$90	\$47	-\$69	\$49	-\$102	\$39	-\$104	\$55	\$10	-\$88
From 3/1-9/1	\$48	-\$90	\$42	-\$67	\$42	-\$76	\$33	-\$81	\$49	\$12	-\$75
Sell futures/HTAs			· ·			8, 4/27, 5	ii	# 400	400	ا مر	1 400
Sell Futures/HTA	\$64	-\$94	\$57	-\$65	\$63	-\$108	\$50	-\$108	\$68	\$15	-\$92
Sell futures/HTA,											
buy at-the-money call	# 07	ተ ባባ	# 00	ተባር	#00	Φ.Γ.Ο	# 00	C 4 4		# 0	#40
Sell futures/HTA,	\$37	-\$29	\$33	-\$26	\$28	-\$50	\$22	-\$41	\$37	\$9	-\$40
buy 1 strike out-											
of-money call	\$40	-\$30	¢26	-\$27	\$32	-\$56	\$25	-\$46	\$41	\$9	-\$44
Sell futures/HTA,	Φ4 0	-დას	\$36	- ⊅ ∠/	φυ∠	-φ Ο0	φ25	-φ40	Ψ4 I	φθ	-φ 44
buy 2 strike out-											
of-money call	\$44	-\$33	\$39	-\$27	\$36	-\$63	\$29	-\$51	\$45	\$9	-\$49
Buy at the money	ψ 11	-ψυυ	ψυσ	-ψ∠1	ψΟΟ	-ψυυ	ΨΔΘ	-ψυ ι	Ψ+υ	ΨΘ	-ψ+υ
put	\$37	-\$35	\$33	-\$31	\$29	-\$41	\$23	-\$38	\$38	\$7	-\$39
Pat	ψΟΙ	-ψΟΟ	ψυυ	-ψΟ Ι	ΨΖΘ	-ψ4-1	ΨΖΟ	-ψυσ	ψΟΟ	Ψ1	-დაშ

Results are based on futures and options settlements and cash prices during 2018 crop year. Revenues are weighted by statewide yields, taking into account gains and losses from yields being more or less than expected, assuming 100% of normal yields are sold on dates indicated. Harvest dates varied according to date 50% of crops are harvested in weekly crop progress reports. Brokerage commissions figured at 1 cent per bushel. Remember, the risk of trading futures and options can be subptantial. Each investor must consider whether this is a suitable investment. Past performance is not indicative of future results.

Central Illinois Corn Selling Strategies Results

	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at- the- money call	Sell futures, buy 1 strike out of-money call	futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
1985	\$0.29	\$0.26	\$0.35	\$0.25	\$0.28	\$0.31	\$0.26
1986	\$0.28	\$0.22	\$0.28	\$0.16	\$0.19	\$0.22	\$0.18
1987	\$0.03	\$0.06	\$0.18	\$0.10	\$0.11	\$0.12	\$0.06
1988	(\$0.59)	(\$0.35)	(\$0.38)	\$0.46	\$0.35	\$0.23	(\$0.03)
1989	\$0.19	\$0.14	\$0.19	\$0.00	\$0.03	\$0.06	\$0.01
1990	\$0.29	\$0.32	\$0.43	\$0.26	\$0.29	\$0.32	\$0.25
1991	(\$0.03)	(\$0.05)	(\$0.05)	(\$0.14)	,	(\$0.13)	(\$0.10)
1992	\$0.35	\$0.31	\$0.38	\$0.22	\$0.25	\$0.27	\$0.23
1993	(\$0.15)	(\$0.15)	(\$0.16)	(\$0.14)		(\$0.22)	(\$0.14)
1994	\$0.28	\$0.24	\$0.27	\$0.12	\$0.15	\$0.17	\$0.15
1995	(\$0.62)	(\$0.56)	(\$0.57)	(\$0.14)		(\$0.31)	(\$0.22)
1996	\$0.49	\$0.59	\$0.61	\$0.31	\$0.34	\$0.37	\$0.33
1997	(\$0.22)	(\$0.22)	(\$0.21)	(\$0.20)		(\$0.25)	(\$0.13)
1998	\$0.39	\$0.31	\$0.44	\$0.25	\$0.28	\$0.31	\$0.25
1999	\$0.22	\$0.20	\$0.23	\$0.05	\$0.08	\$0.11	\$0.07
2000	\$0.35	\$0.31	\$0.46	\$0.25	\$0.28	\$0.31	\$0.26
2001	\$0.15	\$0.09	\$0.04	(\$0.11)		(\$0.07)	(\$0.05)
2002	(\$0.12)	(\$0.11)	(\$0.27)	(\$0.23)	,	(\$0.31)	(\$0.17)
2003	\$0.17	\$0.15	\$0.24	\$0.09	\$0.11	\$0.12	\$0.11
2004	\$0.59	\$0.60	\$0.81	\$0.57	\$0.59	\$0.62	\$0.57
2005 2006	\$0.33	\$0.35	\$0.32 (\$0.07)	\$0.11 (\$0.20)	\$0.14 (\$0.20)	\$0.17 (\$0.20)	\$0.12 (\$0.15)
2007	(\$ 0.12) \$ 0.17	(\$0.10) \$0.12	\$0.07)	(\$0.20)		(\$0.20)	(\$0.13)
2007	\$2.07	\$2.35	\$2.74	\$2.04	\$2.08	\$2.11	\$1.63
2009	\$0.05	(\$0.03)	\$0.28	\$0.14	\$0.13	\$0.13	(\$0.17)
2010	(\$1.22)	(\$1.27)	(\$1.36)	(\$0.51)		(\$0.64)	(\$0.43)
2011	\$0.39	\$0.61	\$0.42	(\$0.09)	(\$0.09)	(\$0.08)	(\$0.12)
2012	(\$2.26)	(\$2.03)	(\$3.49)	(\$0.89)	(\$0.99)	(\$1.09)	(\$0.31)
2013	\$0.86	\$0.73	\$0.96	\$0.43	\$0.47	\$0.51	\$0.55
2014	\$0.81	\$0.78	\$1.14	\$0.83	\$0.86	\$0.89	\$0.83
2015	\$0.10	\$0.05	(\$0.01)	(\$0.18)	(\$0.18)	(\$0.18)	(\$0.15)
2016	\$0.44	\$0.42	\$0.55	\$0.28	\$0.32	\$0.34	\$0.28
2017	\$0.32	\$0.30	\$0.33	\$0.06	\$0.10	\$0.13	\$0.13
2018	\$0.24	\$0.24	\$0.34	\$0.08	\$0.12	\$0.14	\$0.11
Average	\$0.133	\$0.144	\$0.164	\$0.119	\$0.125	\$0.128	\$0.123

Central Illinois Soybean Selling Strategies Results

	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at- the- money call	Sell futures, buy 1 strike out of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
1985	\$0.62	\$0.53	\$0.70	\$0.45	\$0.53	\$0.58	\$0.47
1986	\$0.30	\$0.24	\$0.28	\$0.02	\$0.11	\$0.16	\$0.07
1987	(\$0.11)	\$0.01	\$0.33	\$0.27	\$0.23	\$0.21	(\$0.01)
1988	(\$0.76)	(\$0.16)	(\$0.03)	\$0.91	\$0.72	\$0.53	\$0.07
1989	\$1.02	\$0.87	\$1.09	\$0.63	\$0.71	\$0.78	\$0.69
1990	\$0.10	\$0.16	\$0.27	(\$0.01)		\$0.09	(\$0.05)
1991	\$0.05	(\$0.01)	\$0.10	(\$0.17)	,	(\$0.07)	(\$0.11)
1992	\$0.57	\$0.56	\$0.74	\$0.38	\$0.45	\$0.50	\$0.40
1993 1994	\$0.09 \$0.71	\$0.19 \$0.63	\$0.02 \$0.71	(\$0.09) \$0.39	(\$0.15) \$0.45	(\$0.16) \$0.49	(\$0.21) \$0.42
1994	(\$0.38)	(\$0.32)	(\$0.33)	(\$0.36)		(\$0.52)	(\$0.37)
1996	\$0.61	\$0.73	\$0.85	\$0.35	\$0.43	\$0.49	\$0.33
1997	\$0.41	\$0.36	\$0.56	\$0.14	\$0.23	\$0.28	\$0.16
1998	\$0.69	\$0.53	\$0.82	\$0.46	\$0.54	\$0.60	\$0.47
1999	\$0.01	(\$0.12)	(\$0.08)	(\$0.26)		(\$0.24)	(\$0.18)
2000	\$0.32	\$0.30	\$0.55	\$0.11	\$0.19	\$0.25	\$0.20
2001	\$0.10	\$0.06	(\$0.21)	(\$0.33)	(\$0.37)	(\$0.37)	(\$0.25)
2002	(\$0.48)	(\$0.36)	(\$0.69)	(\$0.20)	(\$0.33)	(\$0.46)	(\$0.30)
2003	(\$1.76)	(\$1.69)	(\$1.59)	(\$0.19)	(\$0.38)	(\$0.57)	(\$0.40)
2004	\$1.31	\$1.36	\$1.83	\$1.29	\$1.36	\$1.40	\$1.23
2005	\$0.59	\$0.84	\$0.95	\$0.47	\$0.54	\$0.60	\$0.46
2006	\$0.50	\$0.47	\$0.50	\$0.10	\$0.16	\$0.21	\$0.13
2007	(\$1.88)	(\$1.72)	(\$1.91)	(\$0.52)		(\$0.81)	(\$0.55)
2008	\$3.67	\$3.91	\$4.17	\$2.54	\$2.62	\$2.70	\$2.63
2009	(\$0.62)	(\$0.55)	(\$0.34)	(\$0.52)		(\$0.64)	(\$0.92)
2010	(\$1.36)	(\$1.36)	(\$1.46)	(\$0.90)		(\$1.12)	(\$0.52)
2011 2012	\$1.87 (\$1.95)	\$1.93	\$1.67 (\$2.07)	\$0.63	\$0.71	\$0.78	\$0.77
2012	(\$0.18)	(\$1.36)	*	(\$0.39)	(\$0.51)	(\$0.65)	(\$0.88)
		(\$0.27)	(\$0.33)	(\$0.57)		(\$0.68)	(\$0.39)
2014	\$1.64	\$1.73	\$2.22	\$1.63	\$1.71	\$1.77	\$1.62
2015 2016	\$0.57	\$0.49 \$0.56	\$0.54 \$0.01	\$0.08 \$0.64	\$0.14 \$0.64	\$0.20	\$0.02 \$0.53
2016	\$0.29 \$0.20	\$0.56 \$0.07	\$0.91 (\$0.08)	(\$0.44)	· ·	\$0.65 (\$0.39)	\$0.53 (\$0.30)
2017	\$0.20 \$0.97	\$0.07 \$0.86	\$1.19	\$0.65	\$0.42)	\$0.78	\$0.66
Average	\$0.23	\$0.28	\$0.35	\$0.03	\$0.71	\$0.78	\$0.00
	Ψ0.20	Ψ0.20	ψυ.υυ	Ψυ.ΣΙ	Ψυ.Σ Ι	Ψυ.ΖΖ	ψ5.17

Central Indiana Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out- of-money call	Buy at the money put on seasonal
	1985	\$0.27	\$0.23	\$0.33	\$0.23	\$0.27	\$0.29	\$0.24
	1986	\$0.30	\$0.23	\$0.29	\$0.17	\$0.20	\$0.23	\$0.18
	1987	(\$0.05)	(\$0.03)		\$0.04	\$0.04	\$0.04	(\$0.01)
	1988	(\$0.49)	(\$0.28)	(\$0.31)	\$0.39	\$0.29	\$0.19	(\$0.03)
	1989	\$0.09	\$0.04	\$0.09	(\$0.07)	(\$0.05)	(\$0.03)	(\$0.06)
	1990	\$0.27	\$0.30	\$0.40	\$0.23	\$0.27	\$0.29	\$0.24
	1991	\$0.07	\$0.05	\$0.05	(\$0.11)	(\$0.09)	(\$0.07)	(\$0.08)
	1992	\$0.34	\$0.31	\$0.37	\$0.22	\$0.24	\$0.27	\$0.23
	1993	(\$0.13)	(\$0.12)		(\$0.14)	(\$0.18)	(\$0.20)	(\$0.14)
	1994	\$0.29	\$0.24	\$0.28	\$0.11	\$0.14	\$0.16	\$0.14
	1995	(\$0.61)	(\$0.55)		(\$0.14)	(\$0.22)	(\$0.31)	(\$0.22)
	1996	\$0.66	\$0.77	\$0.79	\$0.46	\$0.50	\$0.53	\$0.49
	1997	(\$0.24)	(\$0.24)		(\$0.22)	(\$0.25)	(\$0.28)	(\$0.15)
	1998	\$0.29	\$0.22	\$0.35	\$0.16	\$0.19	\$0.21	\$0.16
	1999	\$0.28	\$0.26	\$0.29	\$0.10	\$0.14	\$0.16	\$0.12
	2000	\$0.24	\$0.20	\$0.35	\$0.14	\$0.17	\$0.20	\$0.15
	2001	\$0.22	\$0.17	\$0.12	(\$0.05)	(\$0.02)	\$0.01	\$0.00
	2002	(\$0.22)	(\$0.20)		(\$0.26)	(\$0.32)	(\$0.38)	(\$0.19)
	2003	(\$0.00)	(\$0.02)		(\$0.05)	(\$0.04)	(\$0.03)	(\$0.05)
	2004	\$0.58	\$0.60	\$0.80	\$0.56	\$0.59	\$0.61	\$0.57
	2005	\$0.28	\$0.29	\$0.27	\$0.08	\$0.11	\$0.14	\$0.10
	2006	(\$0.66)	(\$0.63)		(\$0.30)	(\$0.36)	(\$0.42)	(\$0.23)
	2007	\$0.32	\$0.27	\$0.31	(\$0.08)	(\$0.05)	(\$0.03)	\$0.01
	2008	\$2.16 \$0.14	\$2.45	\$2.86	\$2.13	\$2.16	\$2.20	\$1.70
	2009 2010	(\$1.15)	\$0.07 (\$1.19)	\$0.36 (\$1.28)	\$0.25 (\$0.48)	\$0.24 (\$0.54)	\$0.24 (\$0.60)	(\$0.09) (\$0.40)
	2011	(\$0.13)	\$0.10	(\$0.10)	(\$0.47)	(\$0.49)	(\$0.50)	(\$0.56)
	2012	(\$2.44)	(\$2.21)		(\$0.89)	(\$0.99)	(\$1.09)	(\$0.40)
	2013	\$0.81	\$0.69	\$0.91	\$0.41	\$0.45	\$0.49	\$0.52
	2014	\$0.78	\$0.75	\$1.11	\$0.80	\$0.83	\$0.86	\$0.80
	2015	\$0.02	(\$0.04)		(\$0.26)	(\$0.27)	(\$0.27)	(\$0.22)
	2016	\$0.40	\$0.38	\$0.51	\$0.23	\$0.26	\$0.29	\$0.22
	2017	\$0.33	\$0.31	\$0.34	\$0.07	\$0.10	\$0.13	\$0.13
	2018	\$0.26	\$0.26	\$0.36	\$0.08	\$0.12	\$0.14	\$0.11
Average		\$0.097	\$0.107	\$0.127	\$0.098	\$0.101	\$0.103	\$0.097

Central Indiana Soybean Selling Strategies Results

		Sell average 1/1 9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	of-money call	Sell futures, buy 2 strikes out- of-money call	Buy at the money put on seasonal
	1985		\$0.55	\$0.71	\$0.46	\$0.54	\$0.59	\$0.48
	1986		\$0.26	\$0.30	\$0.02	\$0.12	\$0.17	\$0.08
	1987	,	\$0.01	\$0.31	\$0.26	\$0.22	\$0.20	(\$0.01)
	1988	,	(\$0.23)	(\$0.10)	\$0.86	\$0.66	\$0.46	\$0.03
	1989		\$1.05	\$1.29	\$0.78	\$0.88	\$0.95	\$0.85
	1990		\$0.15	\$0.25	(\$0.01)		\$0.08	(\$0.05)
	1991	\$0.15	\$0.09	\$0.20	(\$0.09)		\$0.03	(\$0.05)
	1992	· ·	\$0.58	\$0.77	\$0.40	\$0.47	\$0.52	\$0.43
	1993 1994		\$0.18 \$0.74	\$0.02 \$0.82	(\$0.09) \$0.50	(\$0.15) \$0.56	(\$0.15) \$0.60	(\$0.20) \$0.53
	1995		(\$0.32)	(\$0.33)	(\$0.36)	·	(\$0.53)	(\$0.37)
	1996	,	\$0.81	\$0.93	\$0.39	\$0.47	\$0.54	\$0.36
	1997		(\$0.08)	\$0.11	(\$0.23)	•	(\$0.15)	(\$0.17)
	1998	,	\$0.57	\$0.89	\$0.50	\$0.58	\$0.64	\$0.50
	1999		(\$0.16)	(\$0.11)	(\$0.26)		(\$0.27)	(\$0.19)
	2000	\$0.30	\$0.28	\$0.52	\$0.11	\$0.18	\$0.24	\$0.19
	2001	\$0.24	\$0.21	(\$0.04)	(\$0.25)		(\$0.21)	(\$0.20)
	2002		(\$0.37)	(\$0.72)	(\$0.21)	,	(\$0.48)	(\$0.31)
	2003		(\$2.04)	(\$1.95)	(\$0.18)		(\$0.55)	(\$0.39)
	2004	,	\$1.33	\$1.79	\$1.25	\$1.32	\$1.36	\$1.20
	2005	\$0.58	\$0.83	\$0.93	\$0.46	\$0.53	\$0.58	\$0.45
	2006	\$0.42	\$0.40	\$0.43	\$0.04	\$0.09	\$0.14	\$0.07
	2007	(\$1.82)	(\$1.67)	(\$1.85)	(\$0.51)	(\$0.64)	(\$0.78)	(\$0.53)
	2008	\$3.97	\$4.22	\$4.50	\$2.74	\$2.83	\$2.91	\$2.84
	2009	(\$0.59)	(\$0.52)	(\$0.32)	(\$0.50)	(\$0.56)	(\$0.61)	(\$0.89)
	2010	(\$1.37)	(\$1.37)	(\$1.48)	(\$0.51)	(\$0.63)	(\$0.76)	(\$0.57)
	2011	\$0.97	\$1.04	\$0.77	(\$0.30)	(\$0.23)	(\$0.17)	(\$0.17)
	2012	V	(\$1.30)	(\$1.99)	(\$0.39)	,	(\$0.65)	(\$0.88)
	2013	(\$0.07)	(\$0.16)	(\$0.22)	(\$0.43)	(\$0.51)	(\$0.57)	(\$0.41)
	2014	\$1.68	\$1.77	\$2.27	\$1.67	\$1.75	\$1.82	\$1.66
	2015	\$0.64	\$0.56	\$0.61	\$0.09	\$0.16	\$0.23	\$0.02
	2016	\$0.29	\$0.57	\$0.93	\$0.64	\$0.65	\$0.66	\$0.54
	2017	\$0.10	(\$0.03)	(\$0.19)	(\$0.54)	(\$0.53)	(\$0.51)	(\$0.34)
	2018	\$1.08	\$0.97	\$1.31	\$0.75	\$0.82	\$0.89	\$0.77
Average		\$0.21	\$0.26	\$0.33	\$0.21	\$0.21	\$0.21	\$0.16

Cincinnati Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.27	\$0.23	\$0.33	\$0.23	\$0.26	\$0.28	\$0.23
	1986	\$0.23	\$0.17	\$0.22	\$0.10	\$0.14	\$0.16	\$0.12
	1987	(\$0.06)	(\$0.04)	\$0.10	\$0.04	\$0.04	\$0.04	(\$0.01)
	1988	(\$0.32)	(\$0.11)	(\$0.14)	\$0.38	\$0.28	\$0.18	\$0.03
	1989	\$0.15	\$0.09	\$0.15	(\$0.05)	(\$0.02)	\$0.01	(\$0.04)
	1990	\$0.28	\$0.32	\$0.42	\$0.25	\$0.28	\$0.31	\$0.25
	1991	(\$0.01)	(\$0.02)	,	(\$0.15)	(\$0.15)	(\$0.13)	(\$0.12)
	1992	\$0.29	\$0.26	\$0.33	\$0.16	\$0.19	\$0.22	\$0.17
	1993	(\$0.15)	(\$0.15)	(\$0.15)	(\$0.16)	(\$0.21)	(\$0.23)	(\$0.16)
	1994	\$0.28	\$0.23	\$0.27	\$0.11	\$0.13	\$0.16	\$0.13
	1995	(\$0.66)	(\$0.60)		(\$0.12)	(\$0.19)	(\$0.27)	(\$0.19)
	1996	\$0.72	\$0.83	\$0.86	\$0.51	\$0.55	\$0.58	\$0.53
	1997	(\$0.16)	(\$0.16)	,	(\$0.19)	(\$0.21)	(\$0.22)	(\$0.12)
	1998	\$0.33	\$0.26	\$0.38	\$0.20	\$0.23	\$0.25	\$0.20
	1999	\$0.31	\$0.28	\$0.32	\$0.13	\$0.16	\$0.19	\$0.14
	2000	\$0.28	\$0.24	\$0.39	\$0.19	\$0.22	\$0.24	\$0.19
	2001 2002	\$0.28	\$0.22	\$0.16	(\$0.03)	\$0.01	\$0.04	\$0.03
	2002	(\$0.22) (\$0.10)	(\$0.21) (\$0.12)	,	(\$0.35) (\$0.11)	(\$0.43) (\$0.11)	(\$0.50) (\$0.11)	(\$0.25)
	2003	\$0.60	\$0.12)	\$0.82	\$0.11)	\$0.60	\$0.63	(\$0.12) \$0.58
	2004	\$0.36	\$0.01	\$0.35	\$0.37 \$0.15	\$0.00	\$0.03	\$0.36
	2006	(\$0.78)	(\$0.75)	(\$0.73)	(\$0.28)	(\$0.34)	(\$0.40)	(\$0.22)
	2007	\$0.20	\$0.15	\$0.18	(\$0.21)	(\$0.18)	(\$0.15)	(\$0.11)
	2008	\$2.54	\$2.88	\$3.36	\$2.50	\$2.54	\$2.59	\$2.00
	2009	\$0.04	(\$0.02)	\$0.25	\$0.12	\$0.12	\$0.12	(\$0.15)
	2010	(\$0.90)	(\$0.94)	(\$1.02)	\$0.33	\$0.28	\$0.22	(\$0.37)
	2011	(\$0.06)	\$0.15	(\$0.03)	(\$0.48)	(\$0.49)	(\$0.50)	(\$0.58)
	2012	(\$2.01)	(\$1.83)		(\$0.72)	(\$0.79)	(\$0.88)	(\$0.31)
	2013	\$0.82	\$0.70	\$0.92	\$0.41	\$0.45	\$0.49	\$0.55
	2014	\$0.63	\$0.60	\$0.99	\$0.65	\$0.69	\$0.72	\$0.65
	2015 2016	\$0.20	\$0.15	\$0.08	(\$0.18)	(\$0.16)	(\$0.14)	(\$0.15) \$0.04
	2016	\$0.22 \$0.31	\$0.20 \$0.28	\$0.34 \$0.31	\$0.04 \$0.04	\$0.08 \$0.07	\$0.11 \$0.10	\$0.04 \$0.11
	2017	\$0.31 \$0.14	\$0.28 \$0.14	\$0.31 \$0.23	\$0.04 (\$0.02)	\$0.07 \$0.01	\$0.10 \$0.04	\$0.11 \$0.01
Average	2010	\$0.14	\$0.14	\$0.23 \$0.159	\$0.120	\$0.01	\$0.128	\$0.01
Average		ψυ.119	φυ. 129	φυ. 139	φυ. 120	ψυ. 124	ψυ. 120	φυ.υσυ

Cincinnati Soybean Selling Strategies Results

		Sell average 1/1- 9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.60	\$0.52	\$0.67	\$0.43	\$0.51	\$0.56	\$0.45
	1986	\$0.28	\$0.22	\$0.26	\$0.02	\$0.10	\$0.15	\$0.07
	1987	,	(\$0.18)	· ·	\$0.20	\$0.12	\$0.07	(\$0.13)
	1988	,	(\$0.21)		\$0.84	\$0.64	\$0.45	\$0.03
	1989	•	\$1.17	\$1.44	\$0.87	\$0.98	\$1.06	\$0.94
	1990		\$0.15	\$0.25	(\$0.01)		\$0.08	(\$0.05)
	1991	•	\$0.10	\$0.21	(\$0.09)	,	\$0.03	(\$0.05)
	1992		\$0.60	\$0.79	\$0.41	\$0.49	\$0.54	\$0.44
	1993		\$0.20	\$0.03	(\$0.10)	,	(\$0.17)	(\$0.23)
	1994	•	\$0.75	\$0.83	\$0.50	\$0.57	\$0.61	\$0.54
	1995 1996	,	(\$0.32) \$0.82	(\$0.33) \$0.96	(\$0.36) \$0.40	(\$0.49) \$0.49	(\$0.52) \$0.55	(\$0.36) \$0.37
	1997	•	φυ.62 (\$0.08)		(\$0.22)	•	(\$0.14)	φυ.37 (\$0.16)
	1998	,	\$0.75	\$0.11 \$1.04	\$0.69	\$0.76	\$0.82	\$0.69
	1999		(\$0.16)	(\$0.11)	(\$0.27)		(\$0.28)	(\$0.19)
	2000	,	\$0.40	\$0.65	\$0.20	\$0.29	\$0.35	\$0.26
	2001	•	\$0.06	(\$0.22)	(\$0.34)		(\$0.38)	(\$0.26)
	2002	•	(\$0.45)		(\$0.26)	,	(\$0.59)	(\$0.38)
	2003	V	(\$1.78)	· · · · · · · · · · · · · · · · · · ·	(\$0.16)	,	(\$0.48)	(\$0.34)
	2004		\$1.31	\$1.76	\$1.24	\$1.31	\$1.35	\$1.19
	2005	\$0.56	\$0.80	\$0.90	\$0.45	\$0.51	\$0.56	\$0.43
	2006	\$0.02	(\$0.01)	\$0.03	(\$0.27)	(\$0.26)	(\$0.24)	(\$0.20)
	2007	V	(\$1.11)	(\$1.28)	(\$0.45)	(\$0.57)	(\$0.69)	(\$0.47)
	2008		\$4.92	\$5.24	\$3.19	\$3.29	\$3.39	\$3.31
	2009	,	(\$0.35)	,	(\$0.40)		(\$0.49)	(\$0.72)
	2010	,	(\$1.38)	(\$1.48)	(\$0.92)	(\$1.02)	(\$1.14)	(\$0.53)
	2011	\$1.17	\$1.23	\$0.99	(\$0.01)		\$0.14	\$0.12
	2012	V	(\$1.23)		(\$0.36)		(\$0.61)	(\$0.83)
	2013	,	(\$0.13)		(\$0.39)		(\$0.48)	(\$0.43)
	2014		\$1.82	\$2.33	\$1.71	\$1.79	\$1.86	\$1.71
	2015	•	\$0.54	\$0.59	\$0.09	\$0.15	\$0.22	\$0.02
	2016	•	\$0.59	\$0.96	\$0.67	\$0.67	\$0.68	\$0.56
	2017	•	(\$0.04)		(\$0.58)		(\$0.54)	(\$0.36)
A	2018		\$1.16	\$1.56	\$0.90	\$0.97	\$1.06	\$0.91
Average		\$0.27	\$0.31	\$0.39	\$0.22	\$0.23	\$0.23	\$0.19

Denver Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.27	\$0.23	\$0.33	\$0.22	\$0.26	\$0.29	\$0.23
	1986	\$0.20	\$0.13	\$0.19	\$0.06	\$0.10	\$0.13	\$0.08
	1987	(\$0.02)	(\$0.00)	\$0.12	\$0.04	\$0.05	\$0.06	\$0.01
	1988	(\$0.20)	(\$0.07)	(\$0.09)	\$0.24	\$0.18	\$0.12	\$0.02
	1989	\$0.11	\$0.05	\$0.11	(\$0.09)		(\$0.04)	(\$0.08)
	1990	\$0.29	\$0.32	\$0.43	\$0.25	\$0.29	\$0.32	\$0.25
	1991	\$0.03	\$0.01	\$0.02	(\$0.12)		(\$0.09)	(\$0.10)
	1992	\$0.51	\$0.46	\$0.55	\$0.33	\$0.37	\$0.40	\$0.35
	1993 1994	(\$0.33) \$0.37	(\$0.33) \$0.30	(\$0.34) \$0.35	(\$0.20) \$0.15	(\$0.29) \$0.19	(\$0.37) \$0.21	(\$ 0. 2 0) \$ 0.19
	1995	(\$0.88)	(\$0.81)	(\$0.82)	(\$0.17)	(\$0.27)	(\$0.38)	(\$0.27)
	1996	\$0.48	\$0.59	\$0.61	\$0.28	\$0.32	\$0.35	\$0.30
	1997	(\$0.22)	(\$0.22)	(\$0.20)	(\$0.20)	(\$0.23)	(\$0.25)	(\$0.13)
	1998	\$0.31	\$0.23	\$0.37	\$0.17	\$0.20	\$0.23	\$0.17
	1999	\$0.32	\$0.29	\$0.33	\$0.14	\$0.17	\$0.20	\$0.15
	2000	\$0.29	\$0.24	\$0.43	\$0.17	\$0.21	\$0.25	\$0.19
	2001	\$0.25	\$0.19	\$0.13	(\$0.06)	(\$0.02)	\$0.01	\$0.01
	2002	(\$0.13)	(\$0.12)	(\$0.26)	(\$0.20)	(\$0.25)	(\$0.28)	(\$0.14)
	2003	\$0.22	\$0.20	\$0.29	\$0.12	\$0.14	\$0.16	\$0.12
	2004	\$0.84	\$0.86	\$1.13	\$0.81	\$0.85	\$0.88	\$0.82
	2005	\$0.33	\$0.34	\$0.32	\$0.14	\$0.17	\$0.20	\$0.15
	2006	(\$0.59)	(\$0.57)	(\$0.54)	(\$0.26)		(\$0.37)	(\$0.21)
	2007	\$0.18	\$0.13	\$0.17	(\$0.20)	(\$0.18)	(\$0.16)	(\$0.11)
	2008	\$2.15	\$2.44	\$2.85	\$2.12	\$2.16	\$2.19	\$1.70 \$0.10
	2009 2010	\$0.25 (\$1.63)	\$0.19 (\$1.67)	\$0.47 (\$1.75)	\$0.30 (\$0.40)	\$0.31 (\$0.46)	\$0.32 (\$0.52)	(\$0.36)
	2011	(\$0.13)	\$0.09	(\$0.09)	(\$0.45)	(\$0.47)	(\$0.48)	(\$0.54)
	2012	(\$1.67)	(\$1.52)	(\$2.49)	(\$0.60)	(\$0.66)	(\$0.73)	(\$0.26)
	2013	\$1.04	\$0.88	\$1.16	\$0.52	\$0.57	\$0.62	\$0.70
	2014	\$0.88	\$0.86	\$1.27	\$0.91	\$0.95	\$0.98	\$0.91
	2015	\$0.22	\$0.17	\$0.11	(\$0.16)		(\$0.12)	(\$0.15)
	2016	\$0.22	\$0.19	\$0.34	\$0.04	\$0.08	\$0.11	\$0.04
	2017	\$0.39	\$0.37	\$0.40	\$0.11	\$0.15	\$0.18	\$0.14
	2018	\$0.22	\$0.22	\$0.33	\$0.03	\$0.07	\$0.10	\$0.06
Average		\$0.134	\$0.137	\$0.183	\$0.119	\$0.128	\$0.133	\$0.122

Evansville Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.27	\$0.23	\$0.33	\$0.23	\$0.27	\$0.29	\$0.24
	1986	\$0.30	\$0.23	\$0.29	\$0.17	\$0.20	\$0.23	\$0.18
	1987	(\$0.05)	(\$0.03)		\$0.04	\$0.04	\$0.04	(\$0.01)
	1988	(\$0.49)	(\$0.28)	(\$0.31)	\$0.39	\$0.29	\$0.19	(\$0.03)
	1989	\$0.09	\$0.04	\$0.09	(\$0.07)	(\$0.05)	(\$0.03)	(\$0.06)
	1990	\$0.27	\$0.30	\$0.40	\$0.23	\$0.27	\$0.29	\$0.24
	1991	\$0.07	\$0.05	\$0.05	(\$0.11)	(\$0.09)	(\$0.07)	(\$0.08)
	1992	\$0.34	\$0.31	\$0.37	\$0.22	\$0.24	\$0.27	\$0.23
	1993	(\$0.13)	(\$0.12)	(\$0.13)	(\$0.14)	(\$0.18)	(\$0.20)	(\$0.14)
	1994	\$0.29	\$0.24	\$0.28	\$0.11	\$0.14	\$0.16	\$0.14
	1995 1996	(\$0.61) \$0.66	(\$0.55) \$0.77	(\$0.57) \$0.79	(\$0.14) \$0.46	(\$0.22) \$0.50	(\$0.31) \$0.53	(\$0.22) \$0.49
	1997	(\$0.24)	(\$0.24)		(\$0.22)	(\$0.25)	(\$0.28)	(\$0.49
	1998	\$0.29	\$0.22	\$0.35	\$0.16	\$0.19	\$0.21	\$0.16
	1999	\$0.28	\$0.26	\$0.29	\$0.10	\$0.14	\$0.16	\$0.12
	2000	\$0.24	\$0.20	\$0.35	\$0.14	\$0.17	\$0.20	\$0.15
	2001	\$0.22	\$0.17	\$0.12	(\$0.05)	(\$0.02)	\$0.01	\$0.00
	2002	(\$0.22)	(\$0.20)		(\$0.26)	(\$0.32)	(\$0.38)	(\$0.19)
	2003	(\$0.00)	(\$0.02)	\$0.07	(\$0.05)	(\$0.04)	(\$0.03)	(\$0.05)
	2004	\$0.58	\$0.60	\$0.80	\$0.56	\$0.59	\$0.61	\$0.57
	2005	\$0.28	\$0.29	\$0.27	\$0.08	\$0.11	\$0.14	\$0.10
	2006	(\$0.66)	(\$0.63)	(\$0.61)	(\$0.30)	(\$0.36)	(\$0.42)	(\$0.23)
	2007	\$0.32	\$0.27	\$0.31	(\$0.08)	(\$0.05)	(\$0.03)	\$0.01
	2008	\$2.16	\$2.45	\$2.86	\$2.13	\$2.16	\$2.20	\$1.70
	2009	\$0.14	\$0.07	\$0.36	\$0.25	\$0.24	\$0.24	(\$0.09)
	2010 2011	(\$1.15) (\$0.13)	(\$1.19) \$0.10	(\$1.28) (\$0.10)	(\$0.48) (\$0.47)	(\$0.54) (\$0.49)	(\$0.60) (\$0.50)	(\$0.40) (\$0.56)
	2011	(\$2.44)	(\$2.21)		(\$0.47)	(\$0.49)	(\$0.30)	(\$0.40)
	2013	\$0.81	\$0.69	\$0.91	\$0.41	\$0.45	\$0.49	\$0.52
	2014	\$0.78	\$0.75	\$1.11	\$0.80	\$0.83	\$0.86	\$0.80
	2015	\$0.02	(\$0.04)	(\$0.10)	(\$0.26)	(\$0.27)	(\$0.27)	(\$0.22)
	2016	\$0.40	\$0.38	\$0.51	\$0.23	\$0.26	\$0.29	\$0.22
	2017	\$0.33	\$0.31	\$0.34	\$0.07	\$0.10	\$0.13	\$0.13
	2018	\$0.26	\$0.26	\$0.36	\$0.08	\$0.12	\$0.14	\$0.11
Average		\$0.097	\$0.107	\$0.127	\$0.098	\$0.101	\$0.103	\$0.097

Garden City, KS Corn Selling Strategies Results

	•	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.24	\$0.20	\$0.31	\$0.20	\$0.23	\$0.26	\$0.20
	1986	\$0.19	\$0.13	\$0.19	\$0.07	\$0.10	\$0.13	\$0.08
	1987	\$0.04	\$0.06	\$0.21	\$0.11	\$0.13	\$0.14	\$0.07
	1988	(\$0.40)	(\$0.25)		\$0.27	\$0.20	\$0.13	(\$0.03)
	1989	\$0.13	\$0.07	\$0.12	(\$0.06)	(\$0.04)	(\$0.01)	(\$0.05)
	1990	\$0.31	\$0.35	\$0.46	\$0.28	\$0.32	\$0.34	\$0.28
	1991	(\$0.03)	(\$0.04)	(\$0.04)	(\$0.13)	(\$0.13)	(\$0.12)	(\$0.10)
	1992	\$0.35	\$0.31	\$0.38	\$0.21	\$0.24	\$0.26	\$0.22
	1993	(\$0.02)	(\$0.01)	(\$0.02)	(\$0.12)	(\$0.12)	(\$0.12)	(\$0.11)
	1994	\$0.32	\$0.26	\$0.31	\$0.13	\$0.16	\$0.18	\$0.16
	1995	(\$0.60)	(\$0.55)	(\$0.56)	(\$0.14)	(\$0.22)	(\$0.30)	(\$0.22)
	1996	\$0.36	\$0.45	\$0.47	\$0.19	\$0.22	\$0.25	\$0.21
	1997	\$0.09	\$0.08	\$0.10	(\$0.06)	(\$0.04)	(\$0.02)	(\$0.00)
	1998	\$0.49	\$0.41	\$0.55	\$0.35	\$0.38	\$0.41	\$0.35
	1999	\$0.29	\$0.26	\$0.30	\$0.11	\$0.14	\$0.17	\$0.13
	2000	\$0.50	\$0.45	\$0.63	\$0.38	\$0.42	\$0.45	\$0.39
	2001	\$0.18	\$0.11	\$0.05	(\$0.14)	(\$0.11)	(\$0.09)	. ,
	2002	(\$0.31)	(\$0.30)	,	(\$0.27)	(\$0.34)	(\$0.39)	(\$0.20)
	2003	\$0.10	\$0.08	\$0.18	\$0.02	\$0.04	\$0.05	\$0.02
	2004	\$0.62	\$0.63	\$0.85	\$0.59	\$0.62	\$0.65	\$0.60
	2005	\$0.31	\$0.33	\$0.31	\$0.11	\$0.14	\$0.17	\$0.13
	2006	(\$0.06)	(\$0.03)	\$0.00	(\$0.19)	(\$0.19)	(\$0.18)	(\$0.14)
	2007	\$0.01	(\$0.04)	(\$0.00)	(\$0.29)	(\$0.28)	(\$0.27)	(\$0.17)
	2008 2009	\$2.12 \$0.24	\$2.41 \$0.18	\$2.81 \$0.44	\$2.09 \$0.28	\$2.13 \$0.29	\$2.16 \$0.30	\$1.67 \$0.09
	2010	(\$1.19)	(\$1.23)	(\$1.32)	(\$0.50)	(\$0.56)	(\$0.62)	(\$0.41)
	2011	\$0.09	\$0.34	\$0.13	(\$0.26)	(\$0.27)	(\$0.27)	(\$0.32)
	2012	(\$2.19)	(\$2.01)		(\$0.72)	(\$0.80)	(\$0.88)	(\$0.29)
	2013	\$0.88	\$0.75	\$0.99	\$0.44	\$0.48	\$0.53	\$0.61
	2014	\$0.98	\$0.95	\$1.29	\$1.00	\$1.03	\$1.06	\$1.00
	2015	\$0.12	\$0.08	\$0.03	(\$0.12)	(\$0.12)	(\$0.11)	(\$0.10)
	2016	\$0.44	\$0.42	\$0.54	\$0.28	\$0.31	\$0.34	\$0.28
	2017	\$0.36	\$0.33	\$0.36	\$0.08	\$0.11	\$0.14	\$0.15
	2018	\$0.28	\$0.28	\$0.39	\$0.09	\$0.14	\$0.16	\$0.13
Average		\$0.154	\$0.161	\$0.191	\$0.126	\$0.136	\$0.144	\$0.134

Garden City, KS Soybean Selling Strategies Results

		Sell average 1/1- 9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985		\$0.49	\$0.64	\$0.41	\$0.48	\$0.53	\$0.43
	1986		\$0.19	\$0.23	\$0.02	\$0.09	\$0.13	\$0.06
	1987	V	(\$0.14)		\$0.17	\$0.10	\$0.06	(\$0.12)
	1988	V	(\$0.20)		\$0.74	\$0.57	\$0.40	\$0.03
	1989		\$1.03	\$1.26	\$0.77	\$0.86	\$0.93	\$0.83
	1990	,	\$0.07	\$0.19	(\$0.07)	(\$0.06)	(\$0.01)	(\$0.14)
	1991	\$0.18	\$0.11	\$0.24	(\$0.10)	(\$0.03)	\$0.03	(\$0.06)
	1992		\$0.46	\$0.60	\$0.31	\$0.37	\$0.41	\$0.33
	1993	•	\$0.15	(\$0.02)	(\$0.12)	(\$0.22)	(\$0.23)	(\$0.26)
	1994 1995		\$0.67 (\$0.54)	\$0.74 (\$0.55)	\$0.45 (\$0.41)	\$0.51 (\$0.62)	\$0.55 (\$0.74)	\$0.48 (\$0.43)
	1996	,	\$0.57	\$0.66	\$0.27	\$0.33	\$0.38	\$0.25
	1997		(\$0.07)		(\$0.20)	(\$0.16)	(\$0.13)	(\$0.15)
	1998	,	\$0.43	\$0.76	\$0.35	\$0.44	\$0.51	\$0.36
	1999		(\$0.24)		(\$0.39)	(\$0.44)	(\$0.39)	(\$0.29)
	2000	V : /	\$0.40	\$0.84	\$0.12	\$0.24	\$0.34	\$0.28
	2001	\$0.26	\$0.22	(\$0.05)	(\$0.27)	(\$0.26)	(\$0.22)	(\$0.21)
	2002	(\$0.63)	(\$0.47)		(\$0.27)	(\$0.43)	(\$0.61)	(\$0.39)
	2003	(\$2.99)	(\$2.92)	(\$2.81)	(\$0.20)	(\$0.39)	(\$0.60)	(\$0.43)
	2004	\$1.05	\$1.09	\$1.46	\$1.03	\$1.08	\$1.11	\$0.98
	2005	\$0.50	\$0.70	\$0.80	\$0.39	\$0.45	\$0.50	\$0.38
	2006		\$0.41	\$0.44	\$0.04	\$0.09	\$0.15	\$0.07
	2007	V	(\$1.37)		(\$0.47)	(\$0.59)	(\$0.72)	(\$0.49)
	2008		\$4.41	\$4.64	\$3.19	\$3.26	\$3.33	\$3.27
	2009	, ,	(\$0.41)		(\$0.39)	(\$0.43)	(\$0.48)	(\$0.69)
	2010	,	(\$1.22)	(\$1.34)	\$0.57	\$0.44	\$0.29	(\$0.63)
	2011	\$2.39	\$2.47	\$2.14	\$0.80	\$0.91	\$1.00	\$0.98
	2012	V	(\$1.70)		(\$0.52)		(\$0.87)	(\$1.18)
	2013	,	(\$0.15)		(\$0.41)		(\$0.54)	(\$0.38)
	2014	•	\$1.87	\$2.40	\$1.77	\$1.85	\$1.92	\$1.76
	2015	•	\$0.32	\$0.36	(\$0.10)		\$0.03	(\$0.16)
	2016	,	\$0.20	\$0.49	\$0.35	\$0.35	\$0.35	\$0.24
	2017	,	(\$0.23)		(\$0.71)		(\$0.73)	(\$0.40)
Avansas	2018		\$1.09	\$1.46	\$0.85	\$0.92	\$1.00	\$0.85
Average		\$0.18	\$0.23	\$0.28	\$0.23	\$0.23	\$0.23	\$0.15

Kansas City Corn Selling Strategies Results

	•	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.26	\$0.22	\$0.30	\$0.22	\$0.25	\$0.27	\$0.23
	1986	\$0.24	\$0.19	\$0.24	\$0.14	\$0.17	\$0.19	\$0.15
	1987	\$0.03	\$0.05	\$0.16	\$0.09	\$0.10	\$0.11	\$0.05
	1988	(\$0.50)	(\$0.32)	(\$0.34)	\$0.34	\$0.26	\$0.17	(\$0.04)
	1989	\$0.12	\$0.07	\$0.12	(\$0.06)	(\$0.04)	(\$0.01)	(\$0.05)
	1990	\$0.24	\$0.27	\$0.38	\$0.21	\$0.24	\$0.27	\$0.21
	1991	(\$0.03)	(\$0.04)	(\$0.04)	(\$0.13)	(\$0.12)	(\$0.12)	(\$0.10)
	1992	\$0.33	\$0.29	\$0.36	\$0.21	\$0.23	\$0.26	\$0.22
	1993	(\$0.20)	(\$0.20)	(\$0.20)	(\$0.18)	(\$0.25)	(\$0.29)	(\$0.18)
	1994	\$0.33	\$0.27	\$0.31	\$0.14	\$0.17	\$0.19	\$0.17
	1995	(\$0.60)	(\$0.54)		(\$0.14)	(\$0.22)	(\$0.30)	(\$0.21)
	1996	\$0.33	\$0.42	\$0.44	\$0.18	\$0.20	\$0.23	\$0.19
	1997	\$0.09	\$0.08	\$0.10	(\$0.06)	(\$0.04)	(\$0.02)	(\$0.00)
	1998	\$0.56	\$0.48	\$0.62	\$0.41	\$0.44	\$0.47	\$0.41
	1999	\$0.29	\$0.25	\$0.29	\$0.07	\$0.11	\$0.14	\$0.09
	2000	\$0.37	\$0.33	\$0.47	\$0.28	\$0.31	\$0.33	\$0.29
	2001	\$0.15	\$0.09	\$0.04	(\$0.11)	(\$0.09)	(\$0.07)	(\$0.05)
	2002	(\$0.30)	(\$0.29)		(\$0.27)	(\$0.33)	(\$0.39)	(\$0.20)
	2003	\$0.10	\$0.08	\$0.19	\$0.02	\$0.04	\$0.05	\$0.02
	2004	\$0.52	\$0.54	\$0.73	\$0.50	\$0.53	\$0.55	\$0.51
	2005	\$0.33	\$0.34	\$0.32	\$0.09	\$0.13	\$0.16	\$0.11
	2006	\$0.20	\$0.23	\$0.25	\$0.04	\$0.06	\$0.09	\$0.07
	2007	\$0.17	\$0.12	\$0.16	(\$0.17)	(\$0.15)	(\$0.13)	(\$0.07)
	2008 2009	\$2.07 \$0.25	\$2.34 \$0.19	\$2.73 \$0.47	\$2.03 \$0.30	\$2.07 \$0.31	\$2.10 \$0.32	\$1.63 \$0.10
	2010	(\$1.27)	(\$1.32)	(\$1.41)	(\$0.53)	(\$0.60)	(\$0.66)	(\$0.44)
	2011	(\$0.12)	\$0.12	(\$0.09)	(\$0.37)	(\$0.39)	(\$0.40)	(\$0.45)
	2012	(\$3.46)	(\$3.21)		(\$0.99)	(\$1.10)	(\$1.21)	(\$0.42)
	2013	\$0.88	\$0.74	\$0.98	\$0.44	\$0.48	\$0.52	\$0.61
	2014	\$0.70	\$0.67	\$0.97	\$0.71	\$0.74	\$0.76	\$0.71
	2015	\$0.14	\$0.09	\$0.03	(\$0.14)	(\$0.14)	(\$0.13)	(\$0.11)
	2016	\$0.42	\$0.41	\$0.52	\$0.27	\$0.30	\$0.33	\$0.27
	2017	\$0.32	\$0.29	\$0.32	\$0.07	\$0.10	\$0.13	\$0.13
	2018	\$0.53	\$0.53	\$0.66	\$0.31	\$0.36	\$0.39	\$0.34
Average		\$0.102	\$0.112	\$0.124	\$0.115	\$0.122	\$0.126	\$0.123

Kansas City Soybean Selling Strategies Results

	-	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
19	985	\$0.55	\$0.47	\$0.62	\$0.40	\$0.47	\$0.51	\$0.41
	986	\$0.28	\$0.23	\$0.27	\$0.02	\$0.10	\$0.15	\$0.07
	987	(\$0.27)	(\$0.16)	\$0.13	\$0.19	\$0.11	\$0.07	(\$0.13)
	988	(\$0.66)	(\$0.18)	(\$0.07)	\$0.71	\$0.54	\$0.38	\$0.03
	989	\$1.26	\$1.09	\$1.33	\$0.81	\$0.91	\$0.98	\$0.88
	990	\$0.10	\$0.16	\$0.27	(\$0.01)	\$0.03	\$0.09	(\$0.05)
	991	\$0.45	\$0.39	\$0.49	\$0.20	\$0.27	\$0.32	\$0.20
	992	\$0.48	\$0.47	\$0.62	\$0.31	\$0.37	\$0.42	\$0.33
	993 994	(\$0.03) \$0.62	\$0.07 \$0.55	(\$0.10) \$0.62	(\$0.12) \$0.32	(\$0.27) \$0.38	(\$0.30) \$0.42	(\$0.29) \$0.35
	995	(\$0.70)	(\$0.64)	(\$0.65)	(\$0.39)	(\$0.62)	(\$0.79)	(\$0.41)
	996	\$0.53	\$0.63	\$0.74	\$0.30	\$0.37	\$0.43	\$0.29
	997	(\$0.03)	(\$0.08)	\$0.11	(\$0.22)	(\$0.18)	(\$0.14)	(\$0.17)
	998	\$0.53	\$0.38	\$0.67	\$0.31	\$0.38	\$0.44	\$0.32
	999	(\$0.08)	(\$0.26)	(\$0.20)	(\$0.42)	(\$0.48)	(\$0.43)	(\$0.31)
20	000	\$0.32	\$0.30	\$0.57	\$0.11	\$0.20	\$0.26	\$0.20
20	001	\$0.36	\$0.32	\$0.06	(\$0.20)	(\$0.16)	(\$0.12)	(\$0.15)
	002	(\$0.49)	(\$0.37)	(\$0.71)	(\$0.21)	(\$0.34)	(\$0.48)	(\$0.31)
	003	(\$2.89)	(\$2.81)	(\$2.71)	(\$0.19)	(\$0.38)	(\$0.58)	(\$0.41)
	004	\$1.19	\$1.23	\$1.66	\$1.17	\$1.23	\$1.27	\$1.12
	005	\$0.36	\$0.62	\$0.73	\$0.25	\$0.30	\$0.36	\$0.30
	006	\$0.44	\$0.41	\$0.45	\$0.04	\$0.10	\$0.15	\$0.07
	007 008	(\$1.58)	(\$1.44)	(\$1.62) \$5.28	(\$0.49)	(\$0.62)	(\$0.76)	(\$0.51)
	008 009	\$4.78 (\$0.54)	\$5.01 (\$0.48)	(\$0.29)	\$3.62 (\$0.46)	\$3.71 (\$0.50)	\$3.78 (\$0.56)	\$3.72 (\$0.81)
	010	(\$2.16)	(\$0.46)	(\$2.26)	(\$0.40)	(\$0.37)	(\$0.50)	(\$0.55)
	011	\$1.00	\$1.07	\$0.79	(\$0.20)	(\$0.24)	(\$0.17)	(\$0.17)
	012	(\$2.22)	(\$1.53)	(\$2.36)	(\$0.47)	(\$0.62)	(\$0.78)	(\$1.06)
	013	(\$0.44)	(\$0.54)	(\$0.61)	(\$0.69)	(\$0.80)	(\$0.91)	(\$0.52)
	014	\$1.55	\$1.64	\$2.10	\$1.54	\$1.61	\$1.68	\$1.54
	015	\$0.44	\$0.36	\$0.41	(\$0.11)	(\$0.04)	\$0.03	(\$0.18)
	016	(\$0.03)	\$0.23	\$0.55	\$0.39	\$0.40	\$0.39	\$0.27
	017	(\$0.07)	(\$0.19)		(\$0.59)	(\$0.61)	(\$0.61)	(\$0.33)
	018	\$1.16	\$1.04	\$1.40	\$0.81	\$0.88	\$0.95	\$0.82
Average		\$0.12	\$0.17	\$0.23	\$0.19	\$0.18	\$0.18	\$0.13

Minneapolis Corn Selling Strategies Results

	•	Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.28	\$0.24	\$0.34	\$0.24	\$0.27	\$0.30	\$0.24
	1986	\$0.18	\$0.12	\$0.18	\$0.06	\$0.09	\$0.12	\$0.07
	1987	(\$0.06)	(\$0.04)	\$0.08	\$0.04	\$0.03	\$0.03	(\$0.01)
	1988	(\$0.53)	(\$0.31)	(\$0.34)	\$0.42	\$0.31	\$0.21	(\$0.02)
	1989	\$0.18	\$0.13	\$0.18	\$0.00	\$0.03	\$0.05	\$0.01
	1990	\$0.28	\$0.32	\$0.42	\$0.25	\$0.28	\$0.31	\$0.25
	1991	\$0.01	(\$0.00)	(\$0.00)	(\$0.12)	(\$0.11)	(\$0.09)	(\$0.09)
	1992	\$0.46	\$0.41	\$0.50	\$0.29	\$0.33	\$0.36	\$0.30
	1993	(\$0.44)	(\$0.44)	(\$0.45)	(\$0.27)	(\$0.38)	(\$0.48)	(\$0.27)
	1994	\$0.27	\$0.22	\$0.25	\$0.10	\$0.13	\$0.15	\$0.13
	1995	(\$0.66)	(\$0.61)	(\$0.62)	(\$0.12)	(\$0.19)	(\$0.27)	(\$0.19)
	1996	\$0.50	\$0.59	\$0.61	\$0.31	\$0.35	\$0.38	\$0.33
	1997	(\$0.19)	(\$0.20)	(\$0.18)	(\$0.18)	(\$0.20)	(\$0.22)	(\$0.12)
	1998	\$0.33	\$0.27	\$0.38 \$0.37	\$0.21	\$0.24	\$0.26 \$0.16	\$0.21
	1999 2000	\$0.26	\$0.24	\$0.27	\$0.11 \$0.14	\$0.14 \$0.17	•	\$0.12 \$0.15
	2000	\$0.24 \$0.27	\$0.20 \$0.20	\$0.35 \$0.14	(\$0.06)	(\$0.02)	\$0.20 \$0.01	\$0.15
	2001	(\$0.13)	(\$0.20	(\$0.26)	(\$0.00)	(\$0.02)	(\$0.28)	(\$0.14)
	2002	\$0.19	\$0.12)	\$0.26	\$0.20)	\$0.12	\$0.14	\$0.14)
	2003	\$0.19	\$0.17 \$0.67	\$0.20 \$0.91	\$0.10	\$0.12 \$0.66	\$0.14 \$0.69	\$0.12 \$0.64
	2005	\$0.29	\$0.30	\$0.28	\$0.11	\$0.14	\$0.16	\$0.12
	2006	(\$0.57)	(\$0.54)	(\$0.52)	(\$0.30)	(\$0.36)	(\$0.41)	(\$0.24)
	2007	\$0.21	\$0.15	\$0.19	(\$0.24)	(\$0.21)	(\$0.18)	(\$0.13)
	2008	\$1.87	\$2.17	\$2.59	\$1.83	\$1.87	\$1.91	\$1.52
	2009	\$0.04	(\$0.03)	\$0.27	\$0.13	\$0.13	\$0.13	(\$0.16)
	2010	(\$1.69)	(\$1.73)	(\$1.82)	(\$0.41)	(\$0.47)	(\$0.53)	(\$0.38)
	2011	\$0.02	\$0.25	\$0.05	(\$0.35)	(\$0.36)	(\$0.36)	(\$0.42)
	2012	(\$1.16)	(\$1.02)	(\$1.98)	(\$0.59)	(\$0.65)	(\$0.72)	(\$0.26)
	2013	\$1.05	\$0.89	\$1.17	\$0.52	\$0.58	\$0.63	\$0.70
	2014	\$1.01	\$0.98	\$1.45	\$1.04	\$1.09	\$1.13	\$1.04
	2015 2016	\$0.17 \$0.19	\$0.12 \$0.17	\$0.07 \$0.30	(\$0.15) \$0.04	(\$0.14) \$0.07	(\$0.12) \$0.10	(\$0.13) \$0.04
	2017	\$0.19	\$0.35	\$0.38	\$0.10	\$0.07 \$0.14	\$0.10	\$0.04
	2018	\$0.21	\$0.21	\$0.31	\$0.03	\$0.07	\$0.09	\$0.05
Average		\$0.121	\$0.128	\$0.170	\$0.110	\$0.115	\$0.117	\$0.107

Minneapolis Soybean Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.74	\$0.64	\$0.83	\$0.54	\$0.63	\$0.69	\$0.56
	1986	\$0.30	\$0.24	\$0.28	\$0.02	\$0.11	\$0.16	\$0.07
	1987	(\$0.27)	(\$0.16)		\$0.18	\$0.11	\$0.06	(\$0.11)
	1988	(\$1.18) \$1.06	(\$0.62)	(\$0.49)	\$0.83 \$0.67	\$0.62 \$0.75	\$0.42	(\$0.09)
	1989 1990	\$0.02	\$0.91 \$0.08	\$1.13 \$0.18	\$0.67 (\$0.03)	(\$0.02)	\$0.82 \$0.02	\$0.73 (\$0.08)
	1991	\$0.02	\$0.00	\$0.18	(\$0.03)	(\$0.02)	\$0.02	(\$0.05)
	1992	\$0.77	\$0.75	\$0.20	\$0.52	\$0.61	\$0.68	\$0.55
	1993	\$0.08	\$0.25	(\$0.04)	(\$0.21)	(\$0.36)	(\$0.38)	(\$0.44)
	1994	\$0.83	\$0.75	\$0.83	\$0.49	\$0.56	\$0.60	\$0.53
	1995	(\$0.48)	(\$0.43)	(\$0.43)	(\$0.32)	(\$0.49)	(\$0.59)	(\$0.34)
	1996	\$0.11	\$0.23	\$0.34	(\$0.07)	(\$0.04)	\$0.00	(\$0.12)
	1997	\$0.43	\$0.37	\$0.57	\$0.15	\$0.23	\$0.29	\$0.16
	1998	\$0.76	\$0.61	\$0.89	\$0.54	\$0.61	\$0.67	\$0.55
	1999	\$0.01	(\$0.12)	(\$0.08)	(\$0.24)	(\$0.25)	(\$0.22)	(\$0.17)
	2000	\$0.25	\$0.23	\$0.48	\$0.07	\$0.14	\$0.19	\$0.16
	2001	\$0.11	\$0.07	(\$0.23)	(\$0.37)	(\$0.41)	(\$0.41)	(\$0.28)
	2002	(\$0.42)	(\$0.31)	(\$0.60)	(\$0.18)	(\$0.29)	(\$0.40)	(\$0.26)
	2003	(\$1.58)	(\$1.51)	(\$1.40)	(\$0.20)	(\$0.40)	(\$0.60)	(\$0.43)
	2004	\$1.81	\$1.88	\$2.52	\$1.78	\$1.87	\$1.93	\$1.70
	2005	\$0.54	\$0.76	\$0.86	\$0.43	\$0.49	\$0.54	\$0.41
	2006 2007	\$0.47 (\$1.68)	\$0.45 (\$1.54)	\$0.48	\$0.09 (\$0.47)	\$0.15	\$0.20 (\$0.72)	\$0.12
	2007	\$3.08	\$3.34	(\$1.71) \$3.63	\$1.83	(\$ 0. 5 9) \$ 1.92	\$2.00	(\$ 0.49) \$1.93
	2009	(\$0.63)	(\$0.56)	(\$0.34)	(\$0.53)	(\$0.59)	(\$0.65)	(\$0.94)
	2010	(\$1.38)	(\$0.38)	(\$1.48)	(\$0.92)	(\$1.02)	(\$1.14)	(\$0.53)
	2011	\$1.30	\$1.38	\$1.09	\$0.01	\$0.08	\$0.15	\$0.16
	2012	(\$2.38)	(\$1.87)	(\$2.49)	(\$0.34)		(\$0.57)	(\$0.77)
	2013	(\$0.05)	(\$0.14)		(\$0.42)		(\$0.52)	(\$0.58)
	2014	\$2.18	\$2.29	\$2.85	\$2.17	\$2.26	\$2.34	\$2.16
	2015	\$0.76	\$0.69	\$0.73	\$0.30	\$0.36	\$0.42	\$0.30
	2016	\$0.27	\$0.53	\$0.86	\$0.61	\$0.62	\$0.63	\$0.36
	2017	\$0.10	(\$0.03)	(\$0.19)	(\$0.54)	(\$0.53)	(\$0.51)	(\$0.34)
	2018	\$0.76	\$0.65	\$0.98	\$0.44	\$0.50	\$0.57	\$0.45
Average		\$0.20	\$0.25	\$0.33	\$0.20	\$0.20	\$0.20	\$0.14

North Central Iowa Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.25	\$0.21	\$0.31	\$0.21	\$0.24	\$0.27	\$0.21
	1986	\$0.18	\$0.12	\$0.17	\$0.06	\$0.09	\$0.12	\$0.07
	1987	(\$0.06)	(\$0.04)	\$0.09	\$0.04	\$0.03	\$0.04	(\$0.01)
	1988	(\$0.50)	(\$0.29)		\$0.39	\$0.29	\$0.20	(\$0.02)
	1989	\$0.20	\$0.15	\$0.20	\$0.00	\$0.03	\$0.06	\$0.01
	1990	\$0.24	\$0.28	\$0.38	\$0.22	\$0.24	\$0.27	\$0.21
	1991	\$0.01	(\$0.00)	(\$0.00)	(\$0.12)	(\$0.11)	(\$0.10)	(\$0.09)
	1992	\$0.39	\$0.35	\$0.42	\$0.25	\$0.28	\$0.31	\$0.27
	1993	(\$0.21)	(\$0.21)	(\$0.22)	(\$0.24)	(\$0.31)	(\$0.34)	(\$0.23)
	1994	\$0.26	\$0.22	\$0.25	\$0.10	\$0.13	\$0.15	\$0.13
	1995	(\$0.67)	(\$0.62)	(\$0.62)	(\$0.12)	(\$0.20)	(\$0.27)	(\$0.20)
	1996	\$0.58	\$0.67	\$0.70	\$0.41	\$0.44	\$0.47	\$0.43
	1997	(\$0.20)	(\$0.20)		(\$0.18)	(\$0.21)	(\$0.23)	(\$0.12)
	1998	\$0.27	\$0.20	\$0.33	\$0.15	\$0.18	\$0.20	\$0.15
	1999	\$0.27	\$0.25	\$0.28	\$0.11	\$0.14	\$0.17	\$0.12
	2000	\$0.29	\$0.25	\$0.41	\$0.19	\$0.22	\$0.25	\$0.20
	2001	\$0.24	\$0.18	\$0.13	(\$0.06)	(\$0.02)	\$0.01	\$0.00
	2002	(\$0.16)	(\$0.15)	,	(\$0.20)	(\$0.24)	(\$0.29)	(\$0.14)
	2003	\$0.20	\$0.18	\$0.27	\$0.11	\$0.13	\$0.15	\$0.12
	2004	\$0.61	\$0.62	\$0.83	\$0.58	\$0.61	\$0.64	\$0.59
	2005	\$0.31	\$0.32	\$0.30	\$0.11	\$0.15	\$0.17	\$0.13
	2006 2007	(\$0.58) \$0.19	(\$0.56) \$0.13	(\$0.53) \$0.17	(\$0.31) (\$0.21)	(\$0.36) (\$0.19)	(\$0.42) (\$0.17)	(\$0.24) (\$0.11)
	2007	\$0.19 \$1.89	\$0.13 \$2.20	\$0.17 \$2.63	\$1.86	\$1.90	\$1.94	\$1.54
	2009	\$1.09 \$0.05	(\$0.03)	\$0.28	\$0.14	\$0.13	\$0.13	(\$0.17)
	2010	(\$1.03)	(\$1.07)	(\$1.17)	\$0.38	\$0.32	\$0.25	(\$0.43)
	2011	\$0.02	\$0.23	\$0.05	(\$0.32)	(\$0.33)	(\$0.34)	(\$0.39)
	2012	(\$1.45)	(\$1.27)	(\$2.47)	(\$0.73)	(\$0.81)	(\$0.89)	(\$0.33)
	2013	\$1.03	\$0.87	\$1.15	\$0.51	\$0.57	\$0.62	\$0.69
	2014	\$0.95	\$0.92	\$1.34	\$0.98	\$1.02	\$1.05	\$0.98
	2015	\$0.17	\$0.12	\$0.07	(\$0.15)	(\$0.14)	(\$0.12)	(\$0.13)
	2016	\$0.19	\$0.17	\$0.29	\$0.04	\$0.07	\$0.09	\$0.04
	2017	\$0.31	\$0.28	\$0.31	\$0.04	\$0.07	\$0.10	\$0.11
A., a.	2018	\$0.22	\$0.22	\$0.33	\$0.03	\$0.07	\$0.10	\$0.06
Average		\$0.131	\$0.139	\$0.173	\$0.125	\$0.131	\$0.135	\$0.101

North Central Iowa Soybean Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out- of-money call	Buy at the money put on seasonal
	1985	\$0.73	\$0.62	\$0.81	\$0.52	\$0.62	\$0.68	\$0.54
	1986	\$0.30	\$0.24	\$0.28	\$0.02	\$0.11	\$0.16	\$0.07
	1987	(\$0.27)	(\$0.16)	\$0.11	\$0.18	\$0.11	\$0.07	(\$0.12)
	1988	(\$0.69)	(\$0.15)	(\$0.03)	\$0.83	\$0.65	\$0.48	\$0.06
	1989	\$1.14	\$0.98	\$1.21	\$0.72	\$0.81	\$0.88	\$0.78
	1990	\$0.02	\$0.09	\$0.19	(\$0.03)	(\$0.02)	\$0.02	(\$0.09)
	1991	\$0.23	\$0.17	\$0.28	(\$0.02)	\$0.05	\$0.10	\$0.01
	1992	\$0.61	\$0.59	\$0.78	\$0.41	\$0.48	\$0.53	\$0.44
	1993	\$0.13	\$0.27	\$0.04	(\$0.14)	(\$0.22)	(\$0.23)	(\$0.31)
	1994	\$0.65	\$0.58	\$0.65	\$0.35	\$0.41	\$0.45	\$0.38
	1995	(\$0.50)	(\$0.44)	(\$0.45)	(\$0.34)	(\$0.51)	(\$0.61)	(\$0.36)
	1996	\$0.17	\$0.29	\$0.40	(\$0.02)	\$0.02	\$0.07	(\$0.07)
	1997	\$0.40	\$0.35	\$0.54	\$0.14 \$0.67	\$0.22	\$0.28	\$0.15
	1998	\$0.89	\$0.74	\$1.02	\$0.67	\$0.75	\$0.80	\$0.68
	1999 2000	\$0.01 \$0.20	(\$0.12) \$0.18	(\$0.08) \$0.45	(\$0.25) \$0.00	(\$0.26) \$0.08	(\$0.24) \$0.14	(\$0.18) \$0.12
	2001	\$0.29	\$0.18	(\$0.05)	(\$0.30)	(\$0.28)	(\$0.25)	(\$0.23)
	2001	(\$0.44)	(\$0.33)	(\$0.64)	(\$0.30)	(\$0.20)	(\$0.23)	(\$0.23)
	2003	(\$2.10)	(\$2.01)	(\$1.89)	(\$0.23)	(\$0.45)	(\$0.68)	(\$0.48)
	2004	\$1.39	\$1.44	\$1.94	\$1.36	\$1.44	\$1.48	\$1.30
	2005	\$0.54	\$0.77	\$0.86	\$0.44	\$0.49	\$0.54	\$0.43
	2006	\$0.48	\$0.46	\$0.49	\$0.09	\$0.15	\$0.21	\$0.13
	2007	(\$1.24)	(\$1.10)	(\$1.27)	(\$0.45)	(\$0.57)	(\$0.69)	(\$0.47)
	2008	\$2.98	\$3.23	\$3.51	\$1.77	\$1.86	\$1.94	\$1.87
	2009	(\$0.59)	(\$0.52)	(\$0.32)	(\$0.50)	(\$0.55)	(\$0.61)	(\$0.88)
	2010	(\$1.47)	(\$1.46)	(\$1.57)	(\$0.97)	(\$1.09)	(\$1.21)	(\$0.56)
	2011	\$1.82	\$1.89	\$1.63	\$0.61	\$0.69	\$0.76	\$0.75
	2012	(\$2.22)	(\$1.62)	(\$2.34)	(\$0.39)	(\$0.52)	(\$0.66)	(\$0.89)
	2013	(\$0.21)	(\$0.31)	(\$0.39)	(\$0.67)	(\$0.75)	(\$0.81)	(\$0.47)
	2014	\$1.92	\$2.02	\$2.56	\$1.91	\$1.99	\$2.07	\$1.90
	2015	\$0.57	\$0.49	\$0.54	\$0.08	\$0.14	\$0.20	\$0.03
	2016	\$0.18	\$0.45	\$0.79	\$0.56	\$0.57	\$0.57	\$0.46
	2017	(\$0.08)	(\$0.21)	(\$0.36)	(\$0.65)	(\$0.67)	(\$0.67)	(\$0.36)
	2018	\$1.18	\$1.06	\$1.42	\$0.83	\$0.90	\$0.97	\$0.83
Average		\$0.21	\$0.26	\$0.33	\$0.19	\$0.19	\$0.19	\$0.15

Omaha Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.24	\$0.20	\$0.30	\$0.20	\$0.23	\$0.26	\$0.21
	1986	\$0.19	\$0.13	\$0.18	\$0.06	\$0.10	\$0.12	\$0.07
	1987	(\$0.06)	(\$0.04)	\$0.09	\$0.04	\$0.03	\$0.04	(\$0.01)
	1988	(\$0.46)	(\$0.32)	(\$0.34)	\$0.27	\$0.20	\$0.13	(\$0.06)
	1989	\$0.21	\$0.15	\$0.21	\$0.00	\$0.03	\$0.06	\$0.02
	1990	\$0.26	\$0.30	\$0.41	\$0.23	\$0.26	\$0.29	\$0.22
	1991	(\$0.00)	(\$0.02)	(\$0.02)	(\$0.13)	(\$0.12)	(\$0.11)	(\$0.10)
	1992	\$0.46	\$0.42	\$0.50	\$0.30	\$0.34	\$0.37	\$0.32
	1993	(\$0.17)	(\$0.17)	(\$0.18)	(\$0.19)	(\$0.25)	(\$0.28)	(\$0.19)
	1994	\$0.34	\$0.28	\$0.32	\$0.14	\$0.17	\$0.20	\$0.18
	1995 1996	(\$0.75) \$0.47	(\$0.69) \$0.56	(\$0.70) \$0.58	(\$0.15) \$0.30	(\$0.23) \$0.33	(\$0.32) \$0.36	(\$0.23) \$0.32
	1997	(\$0.22)	(\$0.22)	(\$0.20)	(\$0.20)	(\$0.23)	(\$0.25)	(\$0.13)
	1998	\$0.38	\$0.22)	\$0.43	\$0.25	\$0.27	\$0.30	\$0.24
	1999	\$0.30	\$0.27	\$0.31	\$0.12	\$0.16	\$0.18	\$0.14
	2000	\$0.42	\$0.37	\$0.55	\$0.30	\$0.34	\$0.37	\$0.31
	2001	\$0.23	\$0.17	\$0.12	(\$0.05)	(\$0.02)	\$0.01	\$0.01
	2002	(\$0.20)	(\$0.19)		(\$0.24)	(\$0.30)	(\$0.35)	(\$0.17)
	2003	\$0.18	\$0.16	\$0.25	\$0.09	\$0.11	\$0.13	\$0.12
	2004	\$0.59	\$0.61	\$0.81	\$0.57	\$0.60	\$0.62	\$0.58
	2005	\$0.27	\$0.29	\$0.26	\$0.08	\$0.11	\$0.14	\$0.09
	2006	(\$0.67)	(\$0.64)	(\$0.61)	(\$0.30)	(\$0.36)	(\$0.42)	(\$0.24)
	2007	\$0.17	\$0.12	\$0.16	(\$0.20)	(\$0.18)	(\$0.15)	(\$0.11)
	2008	\$2.02	\$2.30	\$2.69	\$1.98	\$2.02	\$2.05	\$1.60
	2009	\$0.04	(\$0.02)	\$0.25	\$0.12	\$0.12	\$0.12	(\$0.15)
	2010 2011	(\$1.74) (\$0.10)	(\$1.78) \$0.11	(\$1.86) (\$0.07)	(\$0.43) (\$0.40)	(\$0.49) (\$0.41)	(\$0.55) (\$0.43)	(\$0.39) (\$0.48)
	2011	(\$1.30)	(\$1.14)	(\$2.21)	(\$0.40)	(\$0.41)	(\$0.43)	(\$0.48)
	2013	\$0.94	\$0.80	\$1.05	\$0.47	\$0.52	\$0.56	\$0.63
	2014	\$0.96	\$0.93	\$1.34	\$0.99	\$1.02	\$1.06	\$0.99
	2015	\$0.16	\$0.11	\$0.05	(\$0.17)	(\$0.16)	(\$0.15)	(\$0.16)
	2016	\$0.21	\$0.19	\$0.33	\$0.04	\$0.07	\$0.10	\$0.04
	2017	\$0.33	\$0.30	\$0.34	\$0.04	\$0.08	\$0.11	\$0.12
	2018	\$0.21	\$0.21	\$0.31	\$0.03	\$0.07	\$0.09	\$0.06
Average		\$0.115	\$0.119	\$0.155	\$0.103	\$0.109	\$0.114	\$0.104

Omaha Soybean Selling Strategies Results

	•	Sell average 1/1 9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.65	\$0.56	\$0.73	\$0.47	\$0.55	\$0.61	\$0.49
	1986		\$0.22	\$0.26	\$0.02	\$0.10	\$0.15	\$0.07
	1987	V	(\$0.17)	\$0.14	\$0.19	\$0.11	\$0.07	(\$0.14)
	1988	V . ,	(\$0.19)	(\$0.08)	\$0.72	\$0.55	\$0.39	\$0.03
	1989	•	\$1.01	\$1.27	\$0.73	\$0.83	\$0.91	\$0.80
	1990	•	\$0.08	\$0.19	(\$0.03)	(\$0.02)	\$0.02	(\$0.09)
	1991	-	(\$0.01)	\$0.10	(\$0.17)	(\$0.12)	(\$0.07)	(\$0.12)
	1992		\$0.53	\$0.70	\$0.37	\$0.43	\$0.48	\$0.39
	1993		\$0.20	\$0.03	(\$0.10)	(\$0.17)	(\$0.17)	(\$0.23)
	1994 1995	•	\$0.56	\$0.63	\$0.34 (\$0.41)	\$0.40 (\$0.62)	\$0.43 (\$0.73)	\$0.37 (\$0.43)
	1996	,	(\$0.53) \$0.26	(\$0.54) \$0.35	(\$0.41)	\$0.02	\$0.06	(\$0.43)
	1997	· ·	(\$0.08)	\$0.33	(\$0.23)	(\$0.19)	(\$0.15)	(\$0.17)
	1998	V	\$0.51	\$0.79	\$0.44	\$0.51	\$0.57	\$0.45
	1999	· ·	(\$0.12)	(\$0.08)	(\$0.25)	(\$0.25)	(\$0.23)	(\$0.18)
	2000		\$0.19	\$0.49	\$0.01	\$0.08	\$0.15	\$0.12
	2001	•	\$0.06	(\$0.20)	(\$0.32)	(\$0.35)	(\$0.35)	(\$0.24)
	2002	(\$0.52)	(\$0.39)	(\$0.75)	(\$0.22)	(\$0.36)	(\$0.51)	(\$0.33)
	2003	(\$1.56)	(\$1.49)	(\$1.40)	(\$0.17)	(\$0.33)	(\$0.50)	(\$0.36)
	2004	\$1.44	\$1.49	\$2.00	\$1.41	\$1.49	\$1.53	\$1.34
	2005		\$0.78	\$0.88	\$0.44	\$0.50	\$0.55	\$0.44
	2006		\$0.45	\$0.48	\$0.09	\$0.15	\$0.20	\$0.12
	2007	V . ,	(\$1.27)	(\$1.44)	(\$0.45)	(\$0.57)	(\$0.70)	(\$0.47)
	2008		\$4.13	\$4.41	\$2.68	\$2.77	\$2.85	\$2.78
	2009	•	\$0.39	\$0.58	(\$0.08)	(\$0.08)	(\$0.08)	(\$0.28)
	2010	,	(\$1.44)	(\$1.55)	(\$0.96)	(\$1.07)	(\$1.19)	(\$0.55)
	2011	\$1.77	\$1.84	\$1.59	\$0.59	\$0.67	\$0.74	\$0.73
	2012	V	(\$1.80)	(\$2.60)	(\$0.43)	(\$0.58)	(\$0.73)	(\$0.99)
	2013	,	(\$0.14)		(\$0.40)	(\$0.45)	(\$0.50)	(\$0.44)
	2014		\$2.21	\$2.76	\$2.10	\$2.19	\$2.26	\$2.09
	2015	=	\$0.52	\$0.56	\$0.09	\$0.15	\$0.21	\$0.03
	2016	-	\$0.47	\$0.83	\$0.59	\$0.60	\$0.60 (\$0.71)	\$0.48
	2017 2018	V . ,	(\$0.22) \$0.67	(\$0.38) \$1.02	(\$0.68) \$0.45	(\$0.70) \$0.52	(\$0.71) \$0.50	(\$0.38) \$0.47
Average	2018	\$0.79 \$0.22	\$0.67	\$1.02	\$0.45 \$0.20	\$0.52 \$0.20	\$0.59 \$0.20	\$0.47 \$0.17
Average		ψυ.ΖΖ	ψυ.Ζ1	Ψ0.54	Ψ0.20	ψυ.Ζυ	Ψ0.20	ψ0.17

Toledo Corn Selling Strategies Results

		Sell average 1/1-9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.27	\$0.23	\$0.33	\$0.23	\$0.26	\$0.28	\$0.23
	1986	\$0.23	\$0.17	\$0.22	\$0.10	\$0.14	\$0.16	\$0.12
	1987	(\$0.06)	(\$0.04)	\$0.10	\$0.04	\$0.04	\$0.04	(\$0.01)
	1988	(\$0.32)	(\$0.11)	(\$0.14)	\$0.38	\$0.28	\$0.18	\$0.03
	1989	\$0.15	\$0.09	\$0.15	(\$0.05)	(\$0.02)	\$0.01	(\$0.04)
	1990	\$0.28	\$0.32	\$0.42	\$0.25	\$0.28	\$0.31	\$0.25
	1991	(\$0.01)	(\$0.02)		(\$0.15)	(\$0.15)	(\$0.13)	(\$0.12)
	1992	\$0.29	\$0.26	\$0.33	\$0.16	\$0.19	\$0.22	\$0.17
	1993	(\$0.15)	(\$0.15)	(\$0.15)	(\$0.16)	(\$0.21)	(\$0.23)	(\$0.16)
	1994	\$0.28	\$0.23	\$0.27	\$0.11	\$0.13	\$0.16	\$0.13
	1995 1996	(\$0.66) \$0.72	(\$0.60) \$0.83	(\$0.61) \$0.86	(\$0.12) \$0.51	(\$0.19) \$0.55	(\$0.27) \$0.58	(\$0.19) \$0.53
	1997	(\$0.16)	(\$0.16)	(\$0.15)	(\$0.19)	(\$0.21)	(\$0.22)	(\$0.12)
	1998	\$0.33	\$0.26	\$0.38	\$0.20	\$0.23	\$0.25	\$0.20
	1999	\$0.33	\$0.28	\$0.32	\$0.23	\$0.16	\$0.19	\$0.14
	2000	\$0.28	\$0.24	\$0.39	\$0.19	\$0.22	\$0.24	\$0.19
	2001	\$0.28	\$0.22	\$0.16	(\$0.03)	\$0.01	\$0.04	\$0.03
	2002	(\$0.22)	(\$0.21)	(\$0.45)	(\$0.35)	(\$0.43)	(\$0.50)	(\$0.25)
	2003	(\$0.10)	(\$0.12)	(\$0.04)	(\$0.11)	(\$0.11)	(\$0.11)	(\$0.12)
	2004	\$0.60	\$0.61	\$0.82	\$0.57	\$0.60	\$0.63	\$0.58
	2005	\$0.36	\$0.37	\$0.35	\$0.15	\$0.19	\$0.22	\$0.16
	2006	(\$0.78)	(\$0.75)	(\$0.73)	(\$0.28)	(\$0.34)	(\$0.40)	(\$0.22)
	2007	\$0.20	\$0.15	\$0.18	(\$0.21)	(\$0.18)	(\$0.15)	(\$0.11)
	2008	\$2.54	\$2.88	\$3.36	\$2.50	\$2.54	\$2.59	\$2.00
	2009	\$0.04	(\$0.02)	\$0.25	\$0.12	\$0.12	\$0.12	(\$0.15)
	2010 2011	(\$0.90) (\$0.06)	(\$0.94) \$0.15	(\$1.02) (\$0.03)	\$0.33 (\$0.48)	\$0.28 (\$0.49)	\$0.22 (\$0.50)	(\$0.37) (\$0.58)
	2011	(\$2.01)	(\$1.83)	(\$3.00)	(\$0.48)	(\$0.49)	(\$0.88)	(\$0.30)
	2012	\$0.82	\$0.70	\$0.92	\$0.72)	\$0.45	\$0.49	\$0.55
	2014	\$0.63	\$0.60	\$0.99	\$0.65	\$0.69	\$0.72	\$0.65
	2015	\$0.20	\$0.15	\$0.08	(\$0.18)	(\$0.16)	(\$0.14)	(\$0.15)
	2016	\$0.22	\$0.20	\$0.34	\$0.04	\$0.08	\$0.11	\$0.04
	2017	\$0.31	\$0.28	\$0.31	\$0.04	\$0.07	\$0.10	\$0.11
	2018	\$0.14	\$0.14	\$0.23	(\$0.02)	\$0.01	\$0.04	\$0.01
Average		\$0.119	\$0.129	\$0.159	\$0.120	\$0.124	\$0.128	\$0.095

Toledo Soybean Selling Strategies Results

		Sell average 1/1 9/1	Sell average 3/1-9/1	Sell Futures on seasonal	Sell futures, buy at-the- money call	Sell futures, buy 1 strike out- of-money call	Sell futures, buy 2 strikes out-of- money call	Buy at the money put on seasonal
	1985	\$0.60	\$0.52	\$0.67	\$0.43	\$0.51	\$0.56	\$0.45
	1986	\$0.28	\$0.22	\$0.26	\$0.02	\$0.10	\$0.15	\$0.07
	1987	,	(\$0.18)	\$0.13	\$0.20	\$0.12	\$0.07	(\$0.13)
	1988	V	(\$0.21)		\$0.84	\$0.64	\$0.45	\$0.03
	1989	•	\$1.17	\$1.44	\$0.87	\$0.98	\$1.06	\$0.94
	1990	·	\$0.15	\$0.25	(\$0.01)	\$0.03	\$0.08	(\$0.05)
	1991	\$0.16	\$0.10	\$0.21	(\$0.09)	(\$0.02)	\$0.03	(\$0.05)
	1992		\$0.60	\$0.79	\$0.41	\$0.49	\$0.54	\$0.44
	1993		\$0.20	\$0.03	(\$0.10)	(\$0.17)	(\$0.17)	(\$0.23)
	1994	•	\$0.75	\$0.83	\$0.50	\$0.57	\$0.61	\$0.54
	1995	,	(\$0.32)	(\$0.33)	(\$0.36)	(\$0.49)	(\$0.52)	(\$0.36)
	1996	•	\$0.82	\$0.96	\$0.40	\$0.49	\$0.55	\$0.37
	1997	V	(\$0.08)		(\$0.22)	(\$0.18)	(\$0.14)	(\$0.16)
	1998		\$0.75	\$1.04	\$0.69	\$0.76	\$0.82	\$0.69
	1999 2000	,	(\$0.16) \$0.40	(\$0.11)	(\$0.27)	(\$0.29)	(\$0.28)	(\$0.19)
	2000	\$0.41	\$0.40	\$0.65 (\$0.22)	\$0.20 (\$0.34)	\$0.29 (\$0.38)	\$0.35 (\$0.38)	\$0.26 (\$0.26)
	2001		(\$0.45)		(\$0.34)	(\$0.42)	(\$0.59)	(\$0.20)
	2002	V	(\$1.78)	,	(\$0.26)	(\$0.31)	(\$0.48)	(\$0.34)
	2004	V	\$1.31	\$1.76	\$1.24	\$1.31	\$1.35	\$1.19
	2005		\$0.80	\$0.90	\$0.45	\$0.51	\$0.56	\$0.43
	2006		(\$0.01)	\$0.03	(\$0.27)	(\$0.26)	(\$0.24)	(\$0.20)
	2007		(\$1.11)	(\$1.28)	(\$0.45)	(\$0.57)	(\$0.69)	(\$0.47)
	2008		\$4.92	\$5.24	\$3.19	\$3.29	\$3.39	\$3.31
	2009	(\$0.41)	(\$0.35)	(\$0.16)	(\$0.40)	(\$0.44)	(\$0.49)	(\$0.72)
	2010		(\$1.38)	(\$1.48)	(\$0.92)	(\$1.02)	(\$1.14)	(\$0.53)
	2011	\$1.17	\$1.23	\$0.99	(\$0.01)	\$0.07	\$0.14	\$0.12
	2012	(\$1.77)	(\$1.23)	(\$1.88)	(\$0.36)	(\$0.48)	(\$0.61)	(\$0.83)
	2013	(\$0.05)	(\$0.13)	(\$0.19)	(\$0.39)	(\$0.44)	(\$0.48)	(\$0.43)
	2014	\$1.72	\$1.82	\$2.33	\$1.71	\$1.79	\$1.86	\$1.71
	2015	\$0.62	\$0.54	\$0.59	\$0.09	\$0.15	\$0.22	\$0.02
	2016	•	\$0.59	\$0.96	\$0.67	\$0.67	\$0.68	\$0.56
	2017	•	(\$0.04)		(\$0.58)	(\$0.57)	(\$0.54)	(\$0.36)
	2018		\$1.16	\$1.56	\$0.90	\$0.97	\$1.06	\$0.91
Average		\$0.27	\$0.31	\$0.39	\$0.22	\$0.23	\$0.23	\$0.19