



isavia

KEF KEFLAVÍKUR
FLUGVÖLLUR

Request for Information (RFI) e-Tendering System



Request for Information (RFI)

M26006 - e-Tendering System

Isavia ohf.

Date

23 February 2026

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www.kefairport.com / isavia@isavia.is

INTRODUCTION

1.1. About Isavia

Isavia ohf. is a private limited company with 100% state ownership, operating under Act No. 65/2023 on the Construction and Operation of Airports and Provision of Air Navigation Services. As the parent company of the Isavia group, Isavia ohf. operates Keflavík International Airport (KEF), Iceland's primary international gateway.

The Isavia group comprises two key subsidiaries:

- **Isavia ANS ehf.**, which provides air navigation and information services for both domestic and international flights within the Reykjavik CTA, one of the largest control areas in the North Atlantic region; and
- **Isavia Innanlandsflugvellir ehf.**, which operates all regional and domestic airports throughout Iceland.

Isavia's procurement is regulated by Icelandic Regulation No. 340/2017, which implements Directive 2014/25/EU on procurement by entities operating in the water, energy, transport and postal services sectors.

1.2. Purpose of this RFI

Isavia is seeking to procure a new e-Tendering System to support its procurement operations. As part of preparing for this acquisition, Isavia invites interested suppliers with relevant experience in electronic tendering solutions to participate in this Request for Information (RFI).

The information received will help Isavia better understand available market solutions and inform its procurement approach. Please note that the estimated contract value is well below EU procurement thresholds. Accordingly, this RFI will not lead to a formal tender procedure under the EU directives. Isavia may subsequently enter into direct negotiations with one or more respondents.

1.3. Supplier Participation

Interested suppliers are requested to:

- Provide responses to the questions outlined in this RFI; and
- Include any additional marketing materials, product documentation, and information on commercial terms that may assist Isavia in evaluating available solutions.

Selected respondents may subsequently be invited to provide software demonstrations or more detailed presentations of their offerings.

1.4. Legal Status and Limitations

This RFI is issued for information-gathering purposes only and does not constitute:

- A commitment or promise by Isavia to proceed with any procurement; or
- An invitation to tender or a call for tenders under public procurement regulations; or
- A binding obligation on any party participating in this process.

While this RFI does not fall under the formal requirements of Icelandic Regulation No. 340/2017, Isavia will conduct this preliminary market consultation in accordance with the principles of equal treatment, non-discrimination, and transparency.

Isavia accepts no liability for any costs incurred by suppliers in preparing or submitting responses to this RFI. Isavia reserves the right to meet with respondents to seek clarification or further information regarding submitted responses.

1.5. Submission Requirements

Interested suppliers are invited to submit their responses directly via email:

Address: e-tenders@isavia.is

Subject: M26006 Response – [Supplier Name]

Respondents are requested to provide their submissions no later than 9 March 2026.

Responses may be submitted at any time before the deadline. Responses should be submitted in either Icelandic or English. Isavia will review submissions on a rolling basis as they are received.

Respondents are further requested to clearly indicate whether any part of their response includes confidential business information and to label the information accordingly.

For any questions regarding this RFI, please contact e-tenders@isavia.is.

QUESTIONNAIRE

Suppliers are requested to respond to the questions set out in the table below. Responses may be entered directly into the table or provided in a separate document, at the supplier's preference. The questions are entirely optional to respond to, but reflect the Purchaser's particular focus on system integrations and data security when evaluating potential solutions.

Suppliers are welcome to include additional supporting materials, such as product brochures, user manuals, technical documentation, case studies, or other relevant information that may assist Isavia in evaluating the proposed solution.

Please note that the questionnaire below is available as a separate Word document on the RFI website: <https://www.kefairport.com/corporate/procurement/M26006>

Company Information	
Company name:	
Company registration number:	
Country of registration:	
Contact Information	
Contact name and position:	
Contact email address:	
Contact phone number:	
Product Information - Basic	
Product name:	
Product website:	
Product description	
<i>Please provide your own description of the product. Please specify whether the solution is entirely cloud-based.</i>	
What is the development status of the product?	
<i>Please indicate whether the solution is a fully commercial, production-ready system or whether any components or features are still under development.</i>	
Does your system provide dedicated buyer portals (e.g., for branded URLs such as utbod.isavia.is) or does it operate as a centralized marketplace where all buyers' tenders are published on a shared platform?	
<i>Please describe the approach and any options available.</i>	

Which procurement procedures does your system support?

Please provide a list of procedures and indicate which are natively supported by your solution, including any relevant details on functionality, limitations, or required configurations, focusing on Utilities Directive and Concession Directive procedures.

Product Information - Integrations

Does your solution offer API connections or integrations with Microsoft SharePoint and Microsoft Dynamics systems?

Please specify compatibility with records management, contract management, and CRM functionality.

Does your solution integrate with ERP/financial systems, specifically Microsoft Dynamics 365 Business Central?

Please describe available integration methods and data exchange capabilities.

Does your product integrate with TED (Tenders Electronic Daily) for electronic notice submission? Are you a verified eSender?

Please describe available integrations with TED and specifically the ability to submit Utilities sector notices and Concession notices.

Does your system offer API access for custom integrations with third-party systems?

Please describe the API architecture and available documentation.

Product Information - Security & Compliance

Does your solution support Single Sign-On (SSO) integration with Microsoft Entra ID (Azure AD)?

Please specify which protocols your solution supports (e.g., OAuth 2.0, OpenID Connect, SAML 2.0).

Does your system support multi-factor authentication (MFA) for user access?

Please describe available MFA methods.

Does your organization hold SOC 2 Type II certification?

Please confirm certification status for both the data hosting provider and the service provider. If either organization does not hold SOC 2 Type II certifications, please describe other relevant certifications held by the organizations.

Where is data stored and processed?

Please confirm whether all data (including backups) is hosted within the European Economic Area (EEA).

Does your system provide data encryption at rest and in transit?

Please describe encryption standards and protocols used.

Does your solution support integration with Security Information and Event Management (SIEM) systems?

Please describe log export capabilities, supported formats, and available APIs for security monitoring.

Product Information - Commercial Terms

What is your pricing and licensing model?

Please also note if pricing is affected by contract duration, number of users, and transaction volume. If applicable, please outline available pricing tiers or plans.

Are there any implementation, customization or other costs not included in the license?

Please describe any additional costs.